

Vicegerent Snarks

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- ALABAMA—(Central District)—W. A. Hammond (9752), Hammond Lumber Co., Birmingham, Ala.
- ALABAMA—(Southern District)—S. K. Taylor (10368), S. K. Taylor Lumber Co., Mobile, Ala.
- ALBERTA, CANADA—(Southern District)—John M. Nelson (13875), Cuddy & Nelson, Calgary, Alberta.
- ALBERTA, CANADA—(Northern District)—A. J. MacDonald (33311), D. R. Fraser & Co., Edmonton, Alberta.
- ARIZONA—John A. Johnson (24980), State of Arizona, Johnson & Koch, Phoenix, Ariz.
- ARKANSAS—J. B. Webster (24701), Secretary, Arkansas Ass'n of Lumber Dealers, 827 Southern Trust Bldg., Little Rock, Ark.
- AUSTRALASIA—William G. Boorman (196), Berlin Machine Works, Sidney, N. S. W., Australia.
- BRITISH COLUMBIA—(Coast District)—J. A. Edgcombe (28857), Editor, Pacific Coast Lumberman, Vancouver, B. C.
- CALIFORNIA—(San Francisco Bay District)—C. Stowell Smith (21846), Secretary, California White & Sugar Pine Manufacturers' Ass'n, 610 Call Building, San Francisco, Cal.
- CALIFORNIA—(San Diego District)—Harry Doan White (14298), Western Lumber Co., San Diego, Cal.
- CALIFORNIA—(Sacramento Valley District)—F. E. Conner (28932), Manager, Sacramento Lumber Co., Sacramento, Cal.
- CALIFORNIA—(San Joaquin Valley District)—Geo. A. Cottrell (28478), Valley Lumber Co., Fresno, Cal.
- CALIFORNIA—(Southern District)—Hy. W. Riddford (99327), Secretary, Lumbermen's Exchange, Los Angeles, Cal.
- CALIFORNIA—(Northern District)—H. W. Cole (27218), Manager, The Little River Redwood Co., Bulwinkle, Cal.
- COLORADO—Robert D. Mundell (28312), Secretary, Mountain States Lumber Dealers Association, Denver, Colo.
- ENGLAND—(Southern District)—Edwin Haynes, Timber Trades Journal, 8-11 Paternoster Row, London, E. C., England.
- FLORIDA—John J. Earle (8539), Western and Southern Florida, Land-deck Lumber Co., Tampa, Fla.
- GEORGIA—(Northern District)—S. L. Downman, Louisiana Red Cypress Co., 92 West Peachtree Street, Atlanta, Ga.
- GEORGIA—(Southeastern District)—George C. Smith (23696), The Yarn Naval Stores Co., Brunswick, Ga.
- IDAHO—E. B. Sherman (27446), C. R. Shaw Wholesale Co., Boise, Idaho.
- ILLINOIS—(Northern District)—F. de Anguera (29934), President and Treasurer, Anguera Lumber and Tie Co., 1101 Conway Bldg., Chicago, Ill.
- ILLINOIS—Geo. W. Angel (28348), Southern Iowa-Western Illinois, Vice-President, Hamilton Lumber & Mill Co., Hamilton, Ill.
- ILLINOIS—(Southern District)—P. T. Langan (2400), P. T. Langan Lumber Co., Cairo, Ill.
- IOWA—(Northwestern District)—W. C. Butler (22792), Roach & Muner Saah & Door Co., Walkauso Hotel, Ft. Dodge, Iowa.
- IOWA—(Southern District)—Robert K. Eaton (12116), Missouri Lumber & Land Exchange Co., Des Moines, Iowa.
- KENTUCKY—(Southwestern District)—W. K. Hall (14314), W. K. Hall Lumber Co., Fulton, Ky.
- LOUISIANA—H. D. Fouts (13790), Sales Manager, Enterprise Lumber Co., Alexandria, La.
- LOUISIANA—(Northern District)—W. A. Anderson, Shreveport Lumber Co., Shreveport, La.
- LOUISIANA—(Southern District)—Robt. A. McLaughlan (27947), Associate Editor, New Orleans Lumber Trade Journal, New Orleans, La.
- LOUISIANA—(Central Eastern District)—V. H. Nalty (26323), Hammond Lumber Co., Hammond, La.
- MARYLAND—(Eastern District)—George R. Johnson (27795), George R. Johnson, Wholesale Lumber, Knickerbocker Bldg., Baltimore, Md.
- MEXICO—(Southern District)—E. G. Jarrett, Apartado No. 465, Tampico Tams, Mexico.
- MICHIGAN—(Southeastern District)—A. T. Allan (3199), Allan Brothers, Detroit, Mich.
- MICHIGAN—(Western District)—William Fassett (26582), Secretary, Feiger Lumber & Timber Co., Michigan Trust Bldg., Grand Rapids, Mich.
- MISSISSIPPI—(Northern District)—M. M. Elledge (26427), M. M. Elledge Lumber Co., Corinth, Miss.
- MISSISSIPPI—(Southern District)—E. T. Batten (27714), Secretary-Treasurer, Mississippi Pine Association, Hattiesburg, Miss.
- MISSOURI—(Eastern District)—W. P. Anderson (17862), President, Gideon-Anderson Lumber Co., St. Louis, Mo.
- MONTANA—(Eastern District)—H. M. Yaw (23724), Strum & Yaw, Great Falls, Mont.
- MONTANA—(Western District)—Fred D. Becker (20010), Montana Lumber Manufacturers' Association, Kallispell, Mont.
- NEBRASKA—Morton F. Engelman (28256), M. F. Engelman Co., Omaha, Neb.
- NEVADA—C. C. Bridgman (12128), Agent, Verdi Lumber Co., Reno, Nev.
- NEW YORK—Fred J. Runkler (29200), F. Eckenroth & Son, 186 Lewis St., New York City.
- NORTH CAROLINA—(State of North Carolina)—Geo. L. Forester (28657), Anson G. Betts & Co., Asheville, N. C.
- NORTH DAKOTA—Harry T. Aloop (4238), Interior Lumber Co., Fargo, N. D.
- OHIO—(Southern District)—Harry A. Hollowell (3861), Hollowell & Co., Cincinnati, Ohio.
- ONTARIO—(Eastern District)—R. H. Webb (19546), Webb Lumber Co. Ltd., Van Horn and Gladstone Streets, Toronto, Ont., Canada.
- ONTARIO—(Western District)—Horace W. Robinson (21155), Pigeon River Lumber Co., Pt. William, Ontario.
- OREGON—(Western District)—George P. Downey (17539), Simmonds Manufacturing Co., Portland, Ore.
- OREGON—(Eastern District)—H. W. Skuse (14538), Skuse Hardware Co., Bend, Ore.
- PANAMA—William T. McCormick (29329), Manager, Robert Wilcox, Ancon, Canal Zone, R. F.
- SASKATCHEWAN—(Northern District)—George Sillers (21890), Twelfth Street, Saskatoon, Sask., Canada.
- SASKATCHEWAN—(Southern District)—W. W. Wilson (28520), The Rutley Lumber Co., Regina, Sask., Canada.
- SCOTLAND—Col. James Lightbody, DSO (12798), F. A. Lightbody & Co., 8 Gordon Street, Glasgow, Scotland.
- TENNESSEE—(Central District)—S. S. Preston (26617), Johnson City, Tenn., S. S. Preston Wholesale Lumber & Logs.
- TENNESSEE—(Western District)—L. E. Glas (26911), Tri-State Lumber Co., Memphis, Tenn.
- TEXAS—(Central District)—B. C. Varner (13426), Varner Lumber & Shingle Co., Dallas, Tex.
- TEXAS—(Western District)—Robert A. Whitlock (21391), El Paso Lumber Co., El Paso, Tex.
- TEXAS—(Southern District)—H. D. Fletcher (127), Sales Agent, Pine Products Co., Beaumont, Tex.
- UTAH—Willard G. Burton (26209), Burton Lumber Co., Salt Lake City, Utah.
- WASHINGTON—(Western District)—B. W. Sawyer (23078), Manager, Brace & Hergert Mill Co., Seattle, Wash.
- WEST VIRGINIA—William E. Kaufman (14438), Special Agent Purchasing Dept. B. & O. Ry., Elkins, W. Va.

COMING CONCATENATIONS

- Johnson City, Tenn., Aug. 23 S. S. Preston, V. S.
- Corinth, Miss., Aug. 30 M. M. Elledge, V. S.
- Weston, W. Va., Date to be announced in September W. D. Kaufman, V. S.
- Fresno, Cal., Aug. 30 G. A. Cottrel, V. S.
- Chicago, Ill., Sept. 9 F. de Anguera, V. S.

HEALTH

THE BULLETIN

Vol. XXVI

ST. LOUIS, MO., OCTOBER, 1919

No. 242

HAPPINESS

COOPERATION



R. A. HISCOX (14423) Snark of the Universe, San Francisco.

By the election of R. A. Hiscox to the highest honor that Hoo-Hoo can give a member, the organization has secured a leader who is a worthy successor to those who have preceded him. In fact Hoo-Hoo has a Snark who, to quote a prominent California Lumberman, "is the best known and best loved man in the Golden State."

Snark Hiscox is Manager of the Hart-Wood Lumber Co., San Francisco, one of the largest operators on the West Coast; has always been active in Association work and devoted a large portion of his time in promoting the best interests of the Lumber Industry. He is a splendid organizer and under his leadership Hoo-Hoo is assured of a prosperous and successful year.

A BI-MONTHLY JOURNAL DEVOTED TO HOO-HOO

COOPERATION

DID YOU ALLOW YOUR DEATH BENEFIT TO LAPSE

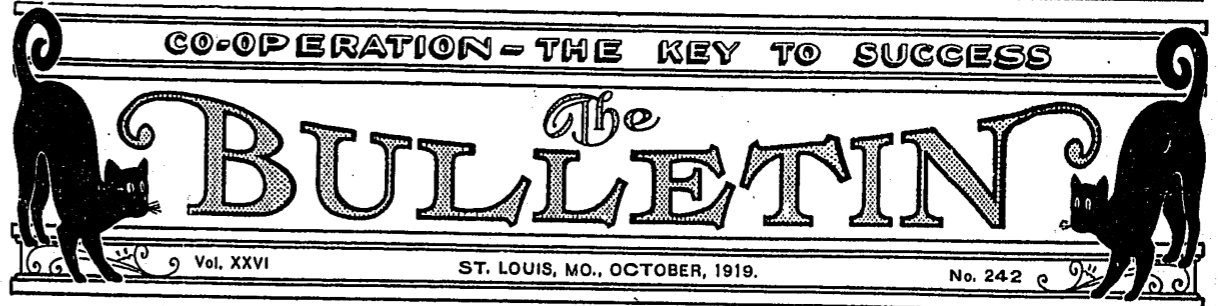
Members who did not pay 1920 Dues on or before October 9th 1919—allowed their policies to lapse. They can reinstate them by remitting for 1920 Dues NOW. Their Policies will become effective again, 60 days after date the St. Louis office receives Dues payment.

Protect your Policy and keep it good by mailing Cheque for Dues, to-day.

A number of members neglected to pay last year. Their beneficiaries have had reason to greatly regret their forgetfulness.

Remember by keeping in good standing yourself you enable the order to perform its work, and you do assist in giving a real helping hand to others.

DO IT NOW Dues are \$3.65 per year



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E. D. TENNANT (13070), Editor.

TERMS TO MEMBERS.

One Year..... 66 Cents | Single Copies..... 11 Cents

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Address all communications for THE BULLETIN to
E. D. TENNANT, Secretary-Treasurer,
1174 Arcade Building
St. Louis, Mo.

If you have a vacancy in your office, on the road, or in and about your Plant, that a Brother Hoo-Hoo can fill.
Write the Sec'y-Treas. at once and assist him to help you fulfill your obligation.

WHAT EVERY MEMBER CAN DO

THE 28th Annual Meeting of the Concatenated Order of Hoo-Hoo has passed into history, but in passing it made a deeper impression on those members who attended than any other Annual gathering of Hoo-Hoo. The recent Annual impressed every one there with the big fact that Hoo-Hoo really had completely rejuvenated itself, that the Order had entirely eradicated old errors and drawbacks, and was indeed standing on a foundation rebuilt from the best stones contained in the old, cemented together by the fully matured and tested bonds of friendship and brotherhood which the Order has created amongst its members.

As to the Order's future, that remains now as always, upon the active support of its members. During the Annual many of the best minds of the Order expressed themselves clearly and convincingly as to what could be accomplished by Hoo-Hoo if directed along certain lines of activity. But the real high note of all the addresses as to what Hoo-Hoo can do, was contained in the following paragraph, taken from the address made by Bolling Arthur Johnson, Sec of the House of Ancients:

"IF ON EVERY HOO-HOO DAY EACH MEMBER OF THE ORDER COULD TESTIFY TO THE FACT THAT DURING THE LAST YEAR HE HAD BEEN ABLE TO ASSIST AT LEAST THREE DESERVING HUMAN BEINGS TO AN OPPORTUNITY TO EARN A LIVING, THEN WOULD WE TOUCH THAT GOLDEN THEME THREAD OF HARMONY WHICH MEANS PERPETUATION AWAY INTO THE FUTURE, WHERE THE MISTS ARE, AND WOULD DEVELOP THAT THEME INTO A ROPE OF GOLD, ANCHORING HOO-HOOISM TO THAT MILLENNIUM TIME, "WHEN THE HILLS AND THE CLOUDS, THE SEAS AND THE MOUNTAINS ECHO BACK HEALTH, HAPPINESS AND LONG LIFE, PEACE AND GOOD WILL TO ALL MANKIND."

The above quotation outlines in simple, eloquent words, the duty every Hoo-Hoo owes to his brother member. Reminds him of the promise he made in taking the obligation of the Order, and if taken to heart and acted on by our members as a whole, Hoo-Hoo would, indeed, be placed on a pedestal so high above the storms and strife of every day life, as to be able to live in perpetual peace, harmony and good will, extending its beneficence to all Lumberdum.

We urge our members to read carefully every word of the report of the 28th Annual, the addresses contained therein contain gems of thought the like of which have not been heard before at a gathering of Lumbermen and their friends. The reading of this report should awaken the most indifferent member to the fact that he is not doing his duty to himself or the Order if he refrains from being active in Hoo-Hoo. It should prove to him that Hoo-Hoo can, and will, accomplish great things.

If any member after reading this report comes across some past member of Hoo-Hoo who still doubts, pass this report along to him and tell him to come home. The light is in the window and the warm greeting of his comrades await him.

If the Vicegerent in YOUR state is not arranging to hold a Concatenation in the near future GET AFTER HIM. Write the Secretary-Treasurer about it and he will help you out.



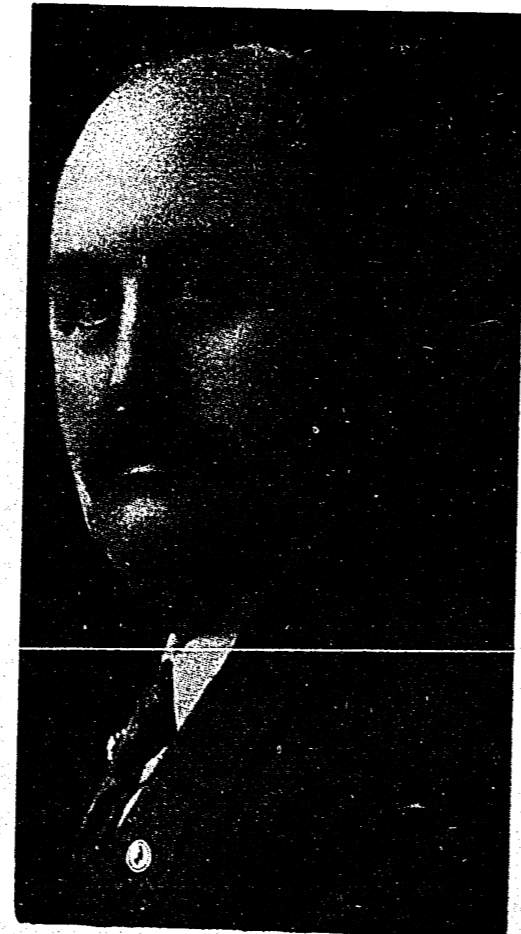
TWENTY EIGHTH ANNUAL CHICAGO, ILL., SEPT. 8-9-10



WM. A. PRIDDIE (129)
Past Snark of the Universe, Beaumont, Texas

OSIRIAN CLOISTER—1917-1919

- HIGH PRIEST OF OSIRIS—Julius Seidel (3229), President, Julius Seidel Lumber Co., St. Louis, Mo.
- HIGH PRIEST OF PTAH—J. E. Nally (339), President, Hammond Lumber Co., Hammond, La.
- HIGH PRIEST OF RA—Col. J. E. Sullivan (145), Retired Treasurer, Memorial Committee, G. A. R., 218 E. 42nd St., New York City.
- HIGH PRIEST OF ISIS—R. Hendrickson (2074), Hendrickson Lumber Co., San Francisco, Cal.
- HIGH PRIEST OF SHU—J. F. Judd (34), Hall & Brown Wood Working Machine Co., St. Louis, Mo.
- HIGH PRIEST OF THOTH—E. D. Tennant (1167), Secretary-Treasurer, Order of Hoo-Hoo, St. Louis, Mo.
- HIGH PRIEST OF HATHER—Stacy C. Bennett (2196), President, Herdwood Mills Lumber Co., 143 Menadnock Building, Chicago, Ill.
- HIGH PRIEST OF SED—Harry B. Huston (3395), Manager, C. N. Dietz Lumber Co., Omaha, Neb.
- HIGH PRIEST OF ANUBIS—Frank H. Mitchell (3151), Tomlinson & Mitchell, Winnipeg, Man., Canada.



JULIUS SEIDEL (3229)
High Priest of Osiris
Past Snark of the Universe, St. Louis, Mo.

THE SUPREME NINE—1917-1919

- SNARK OF THE UNIVERSE—Wm. A. Priddie (129), Vice-President, The Beaumont Lumber Co., Beaumont, Tex.
- SENIOR HOO-HOO—Chas. J. Kammer (7291), General Manager, Lewis Thompson & Co., Astoria, L. I., N. Y.
- JUNIOR HOO-HOO—Robt. W. Neighbor (7816), Manager, Pacific Coast Department, E. C. Atkins & Co., 257 Mission Street, San Francisco, Cal.
- BOJUM—Louis R. Fifer (7048), President, L. R. Fifer Lumber Co., Seattle, Wash.
- SCRIVENOTER—L. M. Tully (21549), Manager, St. Louis Office, Louisiana Red Cypress Co., 705 Fullerton Building, St. Louis, Mo.
- JABBERWOCK—Tom A. Moore (3395), Chicago Representative, Pacific Lumber Agency, People's Gas Bldg., Chicago, Ill.
- CUSTOCATIAN—Wm. R. Abbott (22274), Manager, Denver Office, American Steel & Wire Co., Denver, Colo.
- ARCANOPER—Wm. S. Smith (26979), Treasurer and Manager, Johnson City Branch, Keystone Table Co., Inc., Johnson City, Tenn.
- GURDON—Mark Lyons (8846), Secretary and Treasurer, McGowin-Lyons Hardware & Supply Co., Mobile, Ala.
- SECRETARY-TREASURER—E. D. Tennant (13070), St. Louis, Mo.



OFFICIAL RECORD OF THE PROCEEDINGS OF THE TWENTY-EIGHTH ANNUAL MEETING OF THE CONCATENATED ORDER OF HOO-HOO, HELD AT CHICAGO, ILL., (MORRISON HOTEL) SEPTEMBER 8, 9, 10, 1919 Reported by Geo. W. Burgoyne, 23420—Chicago, Ill.



First Session, Tuesday, Sept. 9.

The twenty-eight annual meeting was called to order by the Snark of the Universe, Mr. W. A. Priddie of Beaumont, Texas, in the convention hall of the Morrison hotel, at 9:09 o'clock in the forenoon, September 9, and a recess was taken until 10:09 a. m. to permit registration and a larger attendance. At the latter hour the Snark again called the meeting to order.

Mr. A. L. Ford, of Chicago (7483), acted as temporary chairman of the meeting, and called on Reverend Francis C. Stifler, Pastor of Wilmette Baptist Church, to deliver an invocation. Reverend Stifler responded and asked the Divine blessing in behalf of all those in attendance.

MR. A. L. FORD: Worthy Snark and Brother Hoo-Hoo, This is the occasion of the Twenty-eighth Annual Meeting of the Concatenated Order of Hoo-Hoo and the Order of Hoo-Hoo feels that we ought to have, although we have not a greater number present, representing this great order, representing this great lumber industry, and that we ought to have a greater number representing the great state of Illinois and the city of Chicago to welcome you on this occasion. The Hon. Edward Brundage, Attorney-General of the great state of Illinois has been invited and he accepted the invitation on behalf of the state of Illinois to be present at this time, but unfortunately he is unable to be present owing to illness and he has sent a very able lieutenant to represent him. A certain gentleman said a while ago that he would extend a welcome to our guest, Mr. Luther Mills, but he was told "That is fine, because if there is anything that a Hoo-Hoo and a lumberman does like it is mills, especially if it is hardwood mills" (Laughter)—and this is not an advertisement.

They say "Brevity is the soul of wit." I always had aspirations to be a witty fellow—we are willing to cut this short, and I have the honor of introducing to you honorable Matthew Mills, Assistant Attorney-General of the State of Illinois, who will now address you.

Mr. Mills was greeted with hearty applause, followed by the Hoo-Hoo yell, and spoke as follows:

Address by Mr. Matthew Mills

Worthy Snark and members of the Concatenated Order of Hoo-Hoo—Ladies—That sounds like a football game to me. I heard the remark made to our good friend by a gentleman in the hall as to my name. I suggested that it was a joke, but I wanted to be careful not to have any of the members carry any chips on their shoulders, that is, none that the mills would object to (Laughter). I also feel something like the tail of a kite coming here today, listening to such an eloquent and extensive introduction. Don't be at all afraid of me—of my going to make an address. Attorney-General Brundage was anxious to be with you and planned to be here until this morning. Suddenly he discovered his voice had given out, as he has been under a great strain during the summer months. Therefore, he could not be here and he asked me to come over here and speak to you in his behalf. I spoke to one of the brothers in the hall and asked him as to what I should speak about. He suggested with an evidence of great appreciation of my ability that I talk about a minute; therefore I will not disappoint you. (Laughter and applause.)

In behalf of the Attorney-General, I want to extend to you a hearty welcome to our city. We are sorry that we had to hand out to you this brand of weather, such as you received yesterday, but that was simply to remind you of home (Laughter). Today we are giving you fine weather and we hope that you will realize that Chicago is one of the finest summer resorts in the world.

We welcome you to this great city, to this great state, because our prosperity, our hopes, our aspirations are, in a great measure, wrapped up with yours. When your mills slow down and your product is diminished—and that means success for both you and ourselves, and I may say to you who are conversant with the very unfortunate situation that exists in Chicago today, that before the day is concluded you will be able to make some sales of lumber for immediate use, which you have not been able to do within the past few weeks—(Applause)—right at a time when the wheels of industry ought to be whirling at 100 per cent speed, when the world is looking for help from America, when the doors of opportunity are spread wide, that because of disputes which could be settled by some intelligent men getting around the table, we are unable to accomplish that which we ought to accomplish within a short time.

We are told, in imperishable words, that the greatest thing in this world is love. The word love may easily be translated into the word brotherhood, which you represent today, and the seeking for brotherhood is the greatest thing in this world, and has never been more true than it is at the present time. When civilization was trembling in the balance, when all of our ideals and our institutions were imperiled, it was the spirit of brotherhood which led the boys from the glorious South and the stalwart young men from the North, and Mr. Chairman, the noble boys from Texas, all joining hands, for what our country stood for, for the salvation of the world, and today the world's problems are our problems. (Applause.)

Today the problems of France are our problems. All of France's young men under the age of 30 are dead; her country is devastated, her mines are gone, liberty-loving France—we have her problems on our shoulders. We have the problem of the devastated Belgium on our hands. We have to do with the problem of England, struggling to be free and to take her proper place in the world. We in this country have great problems but we have not the problems of Europe. There are thousands of our boys who have ended their golden lives and are now in glory, but our material resources have hardly been touched by the devastation of the war.

We have this great problem of labor and capital and how will it be settled? In my opinion it will only be settled when the sane and intelligent labor leaders and the sane and intelligent employers or capitalists get around the table and look to one common purpose, and that is the prosperity of our country. (Applause.) And then only will we have a settlement of these great questions. As I suggested yesterday at a meeting at which I spoke it seems to me that in these days we ought to forget that there is an alleged distinction between employer and employee. After all, we are all working men. I can't make a machine. I haven't recently sawed any trees. I can't make clay bricks, but over in my office, I am trying, in a way, to throw legal bricks at unscrupulous stock brokers who are trying to sell worthless stocks to poor widows, the ignorant and distressed and any man that says I am not a laboring man or in the class of laboring men insults me. (Applause.)

I never think of men in your calling of life without having a vision of what you have done and are doing for the world. I think of the great trees and the strong men who cut them down; of the ties made for our railroads; of the great wooden structures which are put up, in which business enterprises are carried on; of the vine-clad cottage, which is the foundation of our national life; and I say to you that with those two elements, the element of brotherhood, the element of construction, the building up of our places of habitation after this ruinous war—that this war has made necessary, elements which this organization so worthily represents, you have a wonderful work to do in this world.

THE SNARK: Mr. Mills, on behalf of our Order, I want to thank you very much indeed for your very eloquent address and for the cordial reception you have extended to us in behalf of the State of Illinois (Applause).



A. L. FORD (7483)
Temporary Chairman

MR. FORD: Gentlemen, Mr. Mills has referred to the awful conditions of Belgium and France during the war, to the suffering that has been endured, and that reminds us that Hoo-Hoo stands for "Health, Happiness and Long Life."

Hoo-Hoo means that we should endeavor to put a smile on the faces of those who sorrow; that we should endeavor to relieve those who are needy and in every way possible make this old world a good place to live in. (Applause). Mr. Mills also spoke about the hot weather we have had here. I want to tell you that we heard the hottest speech yesterday at the conference of "Our Country" that has ever been heard in Chicago. That may be one reason why the temperature is so high today. Mr. Merrick, President of the Chicago Association of Commerce, made a wonderful speech on that occasion yesterday. He spoke about optimism at this time, and that is what we stand for—"Optimism"—health, happiness and long life at this time. That is what we stand for, gentlemen. (Applause). Mr. Merrick could not be here today, but, like the true baseball fan, he has sent a pinch hitter to take his place. It is not necessary to give you the keys to this great city, nor to this state—and we have none. Mr. Merrick could not be here. You don't need any keys to this city because it is "wide open." He has not only extended to you a welcome from this city of Chicago, but the greatest business organization in the United States, The Chicago Association of Commerce, extends to you a very hearty welcome to this great city, and they know that this is the greatest city in the world. (Applause.)

I now desire to introduce to you Mr. Elmer T. Stevens, Chairman of the Ways and Means Committee of the Chicago Association of Commerce, who will now say a few words. (Applause.)

Address by Mr. Elmer T. Stevens

Snark of the Universe, Mr. Ford, ladies and gentlemen, I know what happened to the most celebrated pinch hitter of history, who struck out—that is the man who came to bat in place of Mr. H. H. Merrick (laughter)—myself. My reason for being here is not because Mr. Merrick's voice failed him, but because, as you will see by reading the first page of the Tribune this morning, he was intensely interested yesterday and was strenuously engaged at another occasion in this city, and he is still engaged at that place—the conference of "Our Country First." All of you love a big, two-fisted, red-blooded man like Mr. Merrick, and it is an honor for me to serve here as his understudy.

Unfortunately, he is so busy at the Auditorium this morning that he could not be here and he has delegated me to represent him. So, on behalf of the Association of Commerce and six thousand professional and business men of Chicago, I am very glad to have this opportunity to welcome you to our city of Chicago. Now, ladies and gentlemen, the name

of this organization has been held for a long time in mysterious reverence—the Concatenated Order of Hoo-Hoo—which was designated by your order many years ago as your official title. We know the Concatenated Order of Hoo-Hoo, an organization whose name is mysterious, a fascination for those not familiar therewith, entitled to membership therein, and we will always be glad to extend an invitation to attend our annual meetings. Unfortunately, we are finding in the "Transients" of Chicago, and you will find that history has made Chicago, unfortunately, one of the undesirable places for the registration of citizenship—but we are upbuilding and we are progressing in the way of a solution of our problems. We have had strikes and lockouts and we have had strikes and lockouts—we have had thousands upon thousands of men in strikes and lockouts and we are going to have them, because we have come right down to the heart of industrial conditions of our country and conditions are being fought out now in Chicago and we have signs of developments of a kind that we are going to have trouble with unless we obtain a speedy remedy. In conference with other representations of Chicago we have come to think that Chicago is able to cope with these conditions and can bring about a satisfactory solution thereof.

Many of you do not know that on the corner of Madison and State Streets, Chicago, we have the busiest corner in the world. There are many stores located therein occupying buildings which may have to be built within the next few years anew and the occupants will be compelled to seek larger quarters.

There is located inside the loop the biggest department store in the world, Marshall, Fields; there is the greatest art institute in the world. There pass inside this loop 100,000 vehicles every day. A million people travel throughout this district every day. The railroads of Chicago bring into this district thousands upon thousands of people and there are more miles of railroads in this area than anywhere else on earth within the corporate limits of any city. My position as vice-president of the Chicago Association of Commerce has given me opportunity to observe some things not accorded to most men my age. I want to speak of one or two observations which evidence the character of this organization here, and this evidence a viewpoint of our patriotic, loyal Americanism. Such things have been brought rather forcibly to me, and from this position I have come to the conclusion that these people who are saying that our country and the world are now in the process of evolution from the so-called capitalistic conditions into a socialistic or some other more loosely-defined, are wrong. (Applause.) I am convinced that the capitalistic arrangement of our social status is bound to continue, but that if it is going to continue it must be due to the intelligent co-operation of the clear-thinking, patriotic citizen, such as we all profess to be. I am convinced that no order or social arrangement which does not recognize the propriety of such rights can exist. I, as an employee of labor in Chicago, recognize such conditions, and I am in touch with conditions in Chicago, and I am sure that conditions are much worse in other places than in Chicago. I believe and I am sure that with the usual exercise of intelligence in the handling of such a situation we can work out a very satisfactory solution; but we must remember that we are in the process of changes from industrial autocracy to industrial democracy, and that some of the men, who as leaders of the so-called capitalistic class in the better sense of social conditions, are posing as industrial democrats, they are not Hoo-Hoo in the true sense of the word, but they are industrial autocrats. Welfare work, for example, is not a device which one employer can purchase in this organization. We have seen repeated instances where such things have failed; on the other hand, we have seen humane interests in the welfare of the employee which have accomplished big results, which have been dignified by the name of welfare work. In other words, as one man said to me the other day. "A good cool drink of fresh water, on the job, is worth all the swimming pools in the world, two or three blocks from the job." A genuine interest in the daughter's teeth, properly handled by a good dentist, is worth all the labor and the benefits which may be devised by him, but which represent, on the average, the intelligence of the average working man.

The straw boss, who has a genuine interest in the welfare of his people, can accomplish wonders, but the straw boss who is without experience cannot do anything. A man who has spent years in doing a great many things and accomplishing great results, is still able to do very much of good for all of us. One of the main observations I would like to make is this: for we see a great deal in the newspapers, in cartoons and editorials, and various articles about the H. C. of L.—



TOM A. MOORE (8308)
Senior Hoo-Hoo
The Supreme Nine
Chicago, Illinois



BEN S. WOODHEAD (6968)
Junior Hoo-Hoo
The Supreme Nine
Beaumont, Texas

Owing to being unable to secure photographs of all members of the Supreme Nine, The Bulletin will have to defer showing pictures of Bojum William McPhee, Custocatian Remsen T. Williams and Arcanoper George M. Cornwall until next issue.



MARK M. ELLEDGE (26427)
Scrivener
The Supreme Nine
Corinth, Mississippi



W. P. ANDERSON (17862)
Jabberwock
The Supreme Nine
St. Louis, Missouri



L. M. TULLY (21549)
Past Scrivener.

High Cost of Living. We hear a great deal about the Government's prosecution of profiteers and regulating supply and demand by official methods. It seems to us as if this publicity was directly calculated to fan into being the fires of conditions already in embryo, in the minds of certain classes. We believe that this is a movement in the wrong direction. We think that there are also movements in the other direction of profiteers, and we believe that there are efforts being made that cannot be properly regulated by Government supervision. I believe that the citizens of this country might use a different propaganda—a propaganda which would enable everyone to take the same position as to the enforcement of their rights as citizens and producers. And if they are not producers, they should be placed in that class of non-producers, slackers, a condition which men found themselves in, who were not producers and who were not doing anything during our days of war—slackers in the ordinary and accepted meaning of the word and subject to the penalties proscribed by our Government. (Applause.) I think that we can come to increasing production and we can do something about decreasing curtailment of product during this crazy period of spending, which has now come into existence in our retail business. There are people today who are buying far in excess of their ability, and if these people would save a portion of their earnings or their receipts, within a few years they would have an amount of money which would represent a large part of their earnings or receipts and they would be able to buy twice as much, within a few years, as they are able to buy at the present time, and we could go on down the line and we could increase our production several hundred fold throughout this country, and it seems to me that thereby the solution of our difficulties would be arrived at.

MR. A. L. FORD: It seems to me that the Concatenated Order of Hoo-Hoo, like the big black cat, standing as a symbol of the Order, may be regarded as coming back again, with nine lives. We may be discontented, but we always get something better than we have had before. (Applause.) I am sure that we are all pleased with the way in which Mr. Stevens has substituted for Mr. Merrick, and while we may have lost one hitter I think we have gained another one, "a pinch hitter." Mr. Douglas Malloch is on the Chautauqua Circuit and is unable to be present on account of his engagements. But he has the interests of Hoo-Hoo at heart. We have with us a man who is always ready to respond on such an occasion as this, who is always on the job, in the person of L. M. Tully, of St. Louis, Supreme Scrivener.

Address by Mr. Lawrence M. Tully

Ladies and gentlemen, members of Hoo-Hoo, this is evidently a different bunch of "pinch hitters" from what I have been accustomed to meet, and I presume, like Casey, I must go to bat. I want to say to my friend, Mr. Mills, that lumber chips are very expensive today and they are not being carried around indiscriminately on the shoulder. (Applause.)

Chicago is destined some day to be the greatest city in the world and the possibilities of this great city are second to none. You have been forging ahead and in point of wealth and in point of population and in point of industry you will be the greatest market in the universe.

We are glad to be with you today and we are glad to extend to you a welcome, to Chicago, as well as St. Louis (Applause), and the latch-string is out, the latch-string is open to you, Hoo-Hoo and we invite you to hold your next annual in St. Louis. There are responding to this invitation today thousands of working lumbermen in Louisiana, Texas and other regions of our country and we invite you most heartily to hold your next annual meeting in St. Louis. (Applause.) Many men are not with us today because they are endeavoring to bring about increased production, increased production of material in our industry; and in increased production is the "watchword" of our country today—increased production and not idleness. Increased production will enable you to build your homes quickly, and those who serve, also win. (Applause.) There are many men who cannot be with us today because they are trying to bring about increased production, which will reduce the price of necessary materials today, which will enable you to build your homes more quickly and more to your satisfaction—"He who serves most serves best."

I feel proud of the record of the lumbermen in the world's war. General Goethals stated that "the youngsters are still in their shirt sleeves," and that "we have built ships that cannot go through the canal; but our youngsters have been in the position from which they could camp on the terraces of Potsdam." (Applause.) In the name of the Concatenated Order of Hoo-Hoo I thank you for your warm welcome.

Mr. Ford then made an announcement of the various entertainment features of the day and invited everyone present to take a part therein.

SNARK PRIDDIE'S ANNUAL ADDRESS

The annual address of Snark William A. Priddie, of Beaumont, Tex., was as follows:

"It is indeed gratifying to know that, generally speaking, our order meets this year under brighter and happier conditions than confronted us at our last meeting. Individually and in many homes Sorrow sits where Pride was once enthroned, because our service stars have turned 'to gold, but the intrepid spirit and manly courage of our boys will always remain with us as a priceless heritage. When I accepted at your hands the office of Snark two years ago in New York, I pledged my best efforts would be put forth to serve the interests of the order, and I now come to render to you an account of my stewardship as your Snark.

All Indebtedness Has Been Paid

"On assuming office I found as you will remember, an inherited indebtedness of \$11,912.74, and I am happy to inform you that, notwithstanding the fact we have passed through two years of war, in which many of our members were engaged, we have paid off the debt, and I am delivering the order to you today with every obligation paid, and in a stronger and better condition than it has been for many years.

"Our membership has increased; interest in our order has been stimulated throughout the greater part of our country; confidence has been restored, and Hoo-Hoo today commands respect and admiration throughout the country. Our influence has grown and the character of the order has been elevated; our concatenations are conducted in a dignified manner and our membership is comprised of the highest and best type of the lumber industry and its allied interests, who have justified the faith and integrity of the order; so we come to you today with a feeling of pride over what has been accomplished. In this connection, I might say that too much praise cannot be given to the members of the House of Ancients, the Supreme Nine and our Vicegerents, for without their loyal and hearty co-operation we could not have accomplished and achieved the results we have; hence we naturally feel gratified, for we have not only maintained the order in its highest efficiency, but have paid off every obligation and have increased our membership.

Suggests an Increased Insurance

"Our members have been prompt in the payment of their annual dues. This, I feel, has been largely brought about by our insurance feature which, while small, has been a great benefit to the families of our deceased brethren, for these policies were paid to the beneficiaries as soon as notices were received by our secretary-manager. I would, therefore, urge that we continue the insurance feature; and just as soon as the financial condition of the order will justify, I believe it would be well to increase the amount of these policies. This can be accomplished by a very small increase in the annual dues.



N. J. WARNER (25938)
Curdon
The Supreme Nine
Asheville, North Carolina

Proposed Rearrangement of Jurisdictions

"I think it would be well to readjust the various jurisdictions of the country, so that more efficient work might be accomplished. You will note that in some jurisdictions no concatenations have been held. This is particularly true in the Dominion of Canada and that territory north of Chicago, and in many states east of the Mississippi river. In most sections, I am happy to say, we have had many meetings with unusual interest, which is pleasing to us all. The states of Texas, Louisiana, and California have shown marked renewal of strength, both in the number of concatenations held and in membership, and we should feel very grateful to the Vicegerents in those states for the unusual activity they have created. There have been a number of concatenations held in various other states and to those Vicegerents who have been active I want to assure them that we appreciate in the fullest extent all they have accomplished. I believe, however, our membership could have been greatly increased, even during the war if all our Vicegerents had been more active. Our members throughout the country are enthusiastic, and as a rule it is an easy matter to hold concatenations, if we can secure co-operation with our Vicegerents. I, therefore, think it would be well to hold informal or get-together meetings frequently, and in that way lay plans for holding concatenations. It requires concerted action to pull off successful meetings, and if we can impress upon our Vicegerents the great importance of meetings of this kind, they will, I am sure, find hearty response from the membership in their jurisdictions, which will thereby greatly aid them in their work.

"There have been many social meetings held during the year, in which our wives, sweethearts and friends participated. This has added renewed interest in many localities, and I urge that this policy be continued and more of these social gatherings held.

Meeting of the Supreme Nine

"There has been only one meeting of the Supreme Nine. This was held at St. Louis a short time after our annual meeting at New York, and while the full Nine was not present, we had a working majority, and at this meeting ways and means were provided to discharge the old indebtedness and plans outlined for the betterment of the order, all of which has been fully accomplished, as our reports indicate.

Visiting Trips Recommended

"It has been my pleasure to travel quite extensively during my term of office. I found loyal and enthusiastic members wherever I went, and was proud of the privilege of

being your representative. I wish conditions had been such that I could have visited every state in the Union, as had been my hope and ambition, but conditions beyond my control prevented me from doing this. I, however, attended a number of meetings in Texas, Louisiana, Missouri, and Illinois, and made two trips to the Pacific coast, going as far north as Seattle. On one of my trips to the Pacific coast, our secretary, Mr. Tennant, accompanied me, and the entire coast, from San Diego to Seattle was visited. Vast benefits were obtained on these trips, and I know from experience that it would be well for our future Snark to attempt, at least, to make one trip over the entire country during his term of office. There is a grand field open for our order in almost every state, but it requires work and activity on the part of our members and Vicegerents to create the interest that is so necessary to hold these meetings, especially in many localities where interest has been abandoned, and, we should, therefore, concentrate our efforts to bring about renewed interest in those sections.

Increased Publication of Hoo-Hoo Bulletin

"On account of the great expense and for lack of funds, the Bulletin has not been published monthly, but our financial condition has been so greatly improved that I hope it may be considered wise on the part of our new administration to issue the Bulletin monthly. This, I am sure, would be a good thing for the order, as our members could keep up with our various activities, and would realize just what is being accomplished in various localities. Publicity is a great help, and the Bulletin, being our official organ, should, in my opinion, be published monthly. If the Supreme Nine consider it favorable, it might be well to carry a few pages of advertising matter in the Bulletin. It would be the means of a source of revenue, and would greatly aid in paying the expense of the issue. I think there are many firms that would be glad to contribute to the order in that way. This, of course, is merely a suggestion on my part, and final decision will, of course, be in the hands of the new administration.

Eligibility Clause Should Be Watched

"I want to call especial attention to the eligibility clause of our constitution, and to urge that we be very careful in this particular, as I feel we should continue to hold our membership down to those who hold responsible or executive positions in the lumber business and its allied industries. We cannot guard this feature of our order too closely. There was a time when little attention was paid to this feature, and many members were admitted into the order that were not eligible under the constitution. I am happy to say this has been corrected—greatly to the benefit of our order.

Life Memberships and Reinstatements

"I have been greatly pleased over the large number of life memberships obtained within the past two years, and I feel you will be especially gratified at the large number of old members who have been reinstated, many of whom joined the order during its early organization, and there is, as you know, great rejoicing in our ranks at the return of these old members.

A Deserving Secretary

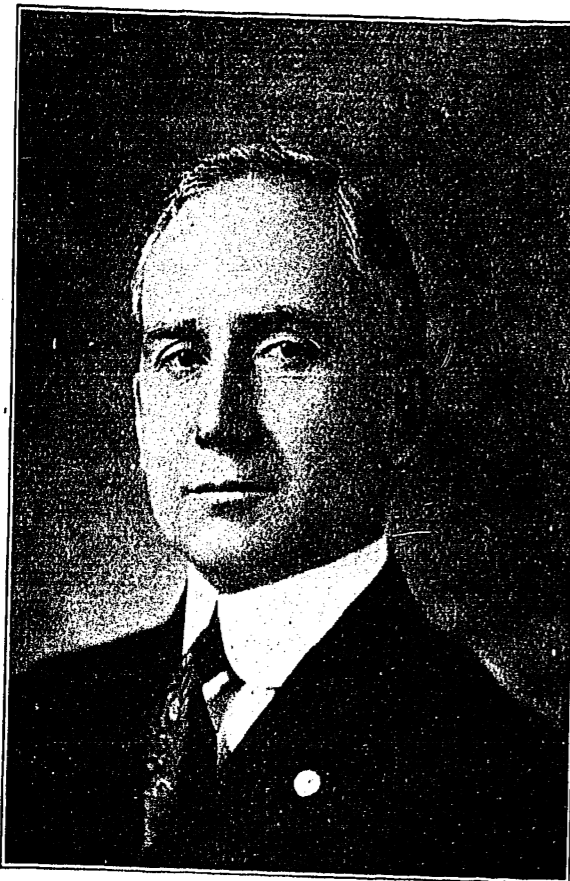
"Brother Tennant, our secretary-manager, is deserving of all the praise that can be bestowed upon him, for the able manner in which he has conducted his office. He has been a great aid to me in my work, and my association with him has been of a most pleasant nature. I have found him at all times ready and willing to co-operate with me in anything that would result for the benefit of the order, and I will always feel that it was a pleasure and a privilege to be associated with him in this great work.

Credit to the Lumber Journals

"I feel that our order is under lasting obligations to the following lumber journals:

"American Lumberman.	"Mississippi Valley Lumberman.
"Lumber World Review.	"Manufacturers' Record.
"Lumber.	"New York Lumber Trade Journal.
"Lumber Trade Journal.	"Gulf Coast Lumberman.
"Pioneer Western Lumberman.	"Barrel and Box.
"Southern Lumberman.	"Pacific Coast Lumberman.
"Hardwood Record.	"West Coast Lumberman.
"Timberman.	"Western Lumberman.

and the press throughout the country who have reported our meetings from time to time and have given us columns of advertising, which has been worth thousands of dollars. With-



E. D. TENNANT (13070)
Secretary-Treasurer Order of Hoo-Hoo

out their help we could not have accomplished what we have, and, I, therefore, feel that our committee on resolutions should take due notice of this fact, for without their continued assistance we could not have obtained such results, nor could Hoo-Hoo be today what it is.

"Our secretary's report is full and complete, and will be a review of what he has accomplished and at the same time will show you, from a financial standpoint, the present condition of our order.

Tribute to the Founders

"I cannot close my report without paying a tribute to the founders of this order—in whose lofty vision HOO-HOO was conceived, brought to earth and organized—each year growing and adding happiness and pleasure to the lives of its members, also insuring that loyalty and good fellowship so essential to the real success of our organization. Of the original creators there are only a few left. We are honored by their presence and I am sure they will review with pride what has been accomplished by the order of Hoo-Hoo."

Secretary-Treasurer Tennant's Report

"I have a vivid recollection of appearing before the twenty-fourth annual meeting held in the House of Hoo-Hoo on the World's Fair Grounds in San Francisco, on September 9, 1915 and telling the assembled members that while I regretted having to make a report which would indicate a very serious state of affairs, still the thorough inspection I had made of Hoo-Hoo records had proven to me the order was a great benefit to the lumber industry and with proper management, coupled with the active support of every Hoo-Hoo who thoroughly believed in what the order had done and could do, it was possible to put the organization on a stronger and better basis than ever. The members present at that meeting believed what I told them, thousands of other Hoo-Hoo believed it, and as a result of that belief, I am proud to stand before you today and report that my prophecy has come true. We have entirely overcome the financial and other

troubles which beset us in 1915, so that Hoo-Hoo is today on a stronger and better basis than it ever was.

"The fact that we meet here today in an assured financial position, with all errors and mistakes blotted out, with old friendships grown stronger than ever, and with the invisible chords of comradeship, respect and confidence in one another, but mellowed and made to vibrate in fuller, richer, stronger tones than ever, proves beyond all doubt that Hoo-Hoo has a place within the hearts of lumbermen and their allied friends which no other association or organization holds. Knowing the above to be true I welcome the opportunity of appearing before you today, telling you of the splendid success that has attended our efforts toward placing Hoo-Hoo in the very front of fraternal organizations.

Some of the Tribulations

The financial and other reports speak for themselves. In considering them, however, it is necessary to take into consideration a few very important facts. At the commencement of last year, this country was at war. A large number of our members were either on active service or putting in all of their spare time on various war work campaigns. This meant remitting dues, and the stoppage of active Hoo-Hoo work. Then during last fall and winter the influenza epidemic had a very serious effect. It prevented, over a score of concatenations from being held, stopped organization work in many districts, and also was a direct cause of the death of some of our most enthusiastic members. In fact, during the first six months of the year, we had to practically mark time and simply try to hold what organization we had until such time as conditions were more favorable. This means the majority of our concatenations and other meetings have been held during the past six months. The results of these meetings show, however, that the old Hoo-Hoo spirit is very much alive, and members in all sections are anxious and willing to get active work started once more. Now that the bulk of our members who were on active service have returned to civilian life and other war work stopped, we can look forward to greatly renewed activity in many sections that have been quiet. I might mention various other difficulties that proved hard to surmount, but happily they have gradually disappeared, so that we can look forward to the future with renewed confidence, and with every hope for still greater success.

Some of Things Accomplished

"Snark Priddie has already informed you we close this year absolutely free of debt. The order of Hoo-Hoo does not owe one cent to anyone and had a balance of \$2,515 in the bank when we closed our books on September 4. This means that since April 1, 1915, we have paid off debts which, with accumulated interest, totaled over \$21,000. We have paid out \$16,500 since March 9, 1916, on account of death benefits, have kept the running expenses of the order on a strictly cash basis and closed the year with a good balance on hand. This has been accomplished during a war period when all kinds of difficulties confronted the work of fraternal orders. Hoo-Hoo is the only fraternal order I know of which not only paid its way, but climbed out of the hole during the period I have just mentioned. Other orders either went broke entirely or have gone so far into debt that they are having a very hard time to get along. This showing ought to prove to the most skeptical that Hoo-Hoo has the strength and support which assures its future success. As an evidence of the strong support which Hoo-Hoo has received during the past two or three years all you need do is to take a glance over the list of life members who have recently joined Hoo-Hoo. This list will be published in full in the Bulletin containing the report of this meeting, but I might mention a few of the prominent lumbermen who have become life members: S. H. Fullerton, N. A. Gladding, W. A. Priddie, C. D. Johnson, R. H. Downman, Edward Hines, Robert Dollar, Julius Seidel, Chas. S. Keith, E. R. Dumont, J. S. Bonner, L. S. Miller, Albert Deutsch, J. N. Gilbert, R. M. Hallowell, B. F. Bonner, C. E. Waldron, G. H. Duncan, T. C. Whitmarsh, D. H. Green, Jr., and S. H. Disston. The above names complete a roster of members that cannot be duplicated by any other lumber association in the country.

Tribute to Snarks Seidel and Priddie

"I wish to state that the Order of Hoo-Hoo owes a debt of gratitude which it can never repay to Snark W. A. Priddie and Past Snark Julius Seidel. These two Snarks have been at the head of the order for the past four years and it is in a large measure due to their splendid leadership and work for the order that we are placed in such a splendid financial position today. Additions to the life membership which I have mentioned are largely due to the personal work of our present Snark.

The Death Benefit

"Our death benefit has given added proof of the wisdom of establishing this feature. It enables Hoo-Hoo to emphasize in a most practical manner its fraternal obligations to the members and their dependents. While the amount paid is small, it has indeed been a great help to many. * * * As I have often stated, this one feature alone answers once and for all the question IS HOO-HOO WORTH WHILE? Any lumberman that cannot see the need of investing one cent per day in Hoo-Hoo must have some of the milk of human kindness lacking in his make-up or else is too careless and indifferent to try and get at the real facts as to the work Hoo-Hoo is doing for the best interest of the lumber industry.

The New Hoo-Hoo Movement

"During the year I found it necessary to visit as many as possible of the different vicegerencies. Most of my visits were made in territory which has been inactive for some time. I found, however, the spirit of Hoo-Hoo was only lying dormant. Old members were always glad of the opportunity to revive the work of the order. Unfortunately, however, in spite of the fact that I spent more than half of my time on the road, the territory to cover is so vast that I found it impossible to visit many of the vicegerencies that needed reorganization in order to acquaint the members of the necessity of getting behind what you might call THE NEW HOO-HOO MOVEMENT. The work of the order would go ahead with leaps and bounds if some of our officers would drop the attitude of letting 'George' or in other words 'yours truly' do it. I am anxious and willing to do all I can, but there are limits to what one man can do in an organization as large as this. I sincerely hope that during the coming year each officer, whether on the Supreme Nine or a Vicegerent, will see to it as far as within his power to properly organize his jurisdiction. Hoo-Hoo has proven that it will grow and thrive with less effort than any other fraternal order, but we must have team work, and where the order is inactive, local members will have to assist in carrying on this work. I received numerous letters from members stating they would like to see more activity in their own locality. If these members would but take time to call a few local members together, they would find it is not difficult to start things moving.

"The need for unity and co-operation in business life was never more manifest than it is today. The various lumber associations are making every effort to bring it about within the lumber industry. Hoo-Hoo has fully demonstrated that the order can lay a sure foundation for co-operated effort between the different branches of the industry. Every member, therefore, who puts in a little of his spare time in furthering the interest of the order is doing something really worth while not only for himself, but for the industry out of which he makes his living.

"Now that the order is entirely free from debt, I strongly recommend that action be taken at once toward incorporating it. This will remove all personal responsibility, help us to enlarge the work of the order, and put it on a stronger business basis.

Those Who Have Passed Away

"It becomes my sad duty to report that during the past year sixty-six of our members passed through the gateway of death. Some of them were known to all of you and were men who always took a very active part in Hoo-Hoo work. Prominent among them was Past Snark H. H. Hemenway, known and beloved by thousands of Hoo-Hoo; John F. Wilder, of Hattiesburg, Miss.; Chas. B. Flinn, of Chicago, and numerous others who gave much of their time in building up Hoo-Hoo. While they have gone from our midst, they leave behind them a memory of friends who were steadfast and of duty performed in making life more pleasant and happier for others.

"In closing this report, I wish to thank my many Hoo-Hoo friends for their many acts of kindness and courtesy. I feel my work for Hoo-Hoo has given me a world of friends. In their friendship I feel amply rewarded for the work I have been able to do. I also wish to assure Snark Priddie and the members of the Supreme Nine, and Vicegerents who have so loyally worked with me, that I appreciate their efforts more than words can tell, and will always look back upon the past two years as one of the periods when I indeed learned to know the depth and strength of the Hoo-Hoo friendship."

KESSLER, CARTALL & CO.
CERTIFIED PUBLIC ACCOUNTANTS,
ST. LOUIS, MO.

September 6, 1919.

Mr. Wm. A. Priddie
Concatenated Order of Hoo-Hoo,
St. Louis, Mo.

Dear Sir:

We have audited the cash account of the Concatenated Order of Hoo-Hoo for the fiscal year ended September 4, 1919 and submit here with our report, together with the attached statement showing in condensed form the cash receipts and disbursements for the period mentioned.

The cash in bank at the end of the period under review, amounting to \$2,448.59, was verified with certificate obtained from the Manchester Bank of St. Louis, and cash on hand by actual count. We certify that all cash receipts as evidenced by the membership card stubs have been properly accounted for. We have verified the cash disbursements with the vouchers and cancelled checks on file, all of which were found to be in order.

It should be noticed that during the period under review, the Order liquidated the balance of the loan due the Manchester Bank, amounting to \$1,901.05. This payment, according to information furnished us by the Secretary-Treasurer, liquidates the entire indebtedness of the Order, excepting current bills for supplies, expenses, etc.

Thirty-five death claims of \$100.00 each were paid to beneficiaries of deceased members under the Insurance Plan of the Order.

The books and records examined by us were found to be in satisfactory condition.

Yours very truly,
(Signed) KESSLER, CARTALL & CO.,
CERTIFIED PUBLIC ACCOUNTANTS.

FINANCIAL REPORT
FROM SEPT. 4, 1918, TO SEPT. 4, 1919

Cash on hand Sept. 4, 1918.	\$ 1,518.87
RECEIPTS FOR PERIOD	
Dues	\$16,546.83
Mdse. sold	146.24
Concatenations	1,556.24
I. D. F.	64.69
Osirian Cloister Dues.....	101.00
Debt. Ext. Fund	2,123.25
Exchange	6.10
Banquet	290.00
	\$20,834.35

EXPENDITURES	
Secretary-Treasurer, salary	\$ 3,600.00
Office Salaries	1,874.50
Office Rent	660.00
Dues Refunded	27.10
Buttons, etc., purchased	513.01
Postage	665.67
Stationery and Printing	798.48
Cuts and electros	44.72
Traveling Expenses, Secy-Treas.....	2,344.84
Express	38.30
Interest and Exchange	255.24
Sundry Expense	225.33
Insurance Premiums, Mo. State Life....	4,511.29
Osirian Cloister	41.56
Trade Papers	17.00
Secretary-Treasurer, bond	12.50
Bulletin	1,220.26
Auditing	100.00
Good of Order	105.09
I. D. F.	209.70
Office Equipment	37.50
Concatenation Equipment	191.82
Manchester Bank, Bal. on Loan.....	1,901.05
Banquet	290.00
C. T. Jordan	75.00
Twenty-eighth Annual	51.50
Total Expenditures	\$19,811.37

Cash Balance Sept. 4, 1919.....	\$ 2,541.85
CONSIST OF	
Cash in Manchester Bank	\$ 2,448.59
On hand	88.15
Postoffice Deposit	5.11
	\$ 2,541.85



E. D. TENNANT (13070)
Secretary-Treasurer Order of Hoo-Hoo

out their help we could not have accomplished what we have, and, I, therefore, feel that our committee on resolutions should take due notice of this fact, for without their continued assistance we could not have obtained such results, nor could Hoo-Hoo be today what it is.

"Our secretary's report is full and complete, and will be a review of what he has accomplished and at the same time will show you, from a financial standpoint, the present condition of our order.

Tribute to the Founders

"I cannot close my report without paying a tribute to the founders of this order—in whose lofty vision HOO-HOO was conceived, brought to earth and organized—each year growing and adding happiness and pleasure to the lives of its members, also insuring that loyalty and good fellowship so essential to the real success of our organization. Of the original creators there are only a few left. We are honored by their presence and I am sure they will review with pride what has been accomplished by the order of Hoo-Hoo."

Secretary-Treasurer Tennant's Report

"I have a vivid recollection of appearing before the twenty-fourth annual meeting held in the House of Hoo-Hoo on the World's Fair Grounds in San Francisco, on September 9, 1915 and telling the assembled members that while I regretted having to make a report which would indicate a very serious state of affairs, still the thorough inspection I had made of Hoo-Hoo records had proven to me the order was a great benefit to the lumber industry and with proper management, coupled with the active support of every Hoo-Hoo who thoroughly believed in what the order had done and could do, it was possible to put the organization on a stronger and better basis than ever. The members present at that meeting believed what I told them, thousands of other Hoo-Hoo believed it, and as a result of that belief, I am proud to stand before you today and report that my prophecy has come true. We have entirely overcome the financial and other

troubles which beset us in 1915, so that Hoo-Hoo is today on a stronger and better basis than it ever was.

"The fact that we meet here today in an assured financial position, with all errors and mistakes blotted out, with old friendships grown stronger than ever, and with the invisible chords of comradeship, respect and confidence in one another, but mellowed and made to vibrate in fuller, richer, stronger tones than ever, proves beyond all doubt that Hoo-Hoo has a place within the hearts of lumbermen and their allied friends which no other association or organization holds. Knowing the above to be true I welcome the opportunity of appearing before you today, telling you of the splendid success that has attended our efforts toward placing Hoo-Hoo in the very front of fraternal organizations.

Some of the Tribulations

The financial and other reports speak for themselves. In considering them, however, it is necessary to take into consideration a few very important facts. At the commencement of last year, this country was at war. A large number of our members were either on active service or putting in all of their spare time on various war work campaigns. This meant remitting dues, and the stoppage of active Hoo-Hoo work. Then during last fall and winter the influenza epidemic had a very serious effect. It prevented over a score of concatenations from being held, stopped organization work in many districts, and also was a direct cause of the death of some of our most enthusiastic members. In fact, during the first six months of the year, we had to practically mark time and simply try to hold what organization we had until such time as conditions were more favorable. This means the majority of our concatenations and other meetings have been held during the past six months. The results of these meetings show, however, that the old Hoo-Hoo spirit is very much alive, and members in all sections are anxious and willing to get active work started once more. Now that the bulk of our members who were on active service have returned to civilian life and other war work stopped, we can look forward to greatly renewed activity in many sections that have been quiet. I might mention various other difficulties that proved hard to surmount, but happily they have gradually disappeared, so that we can look forward to the future with renewed confidence, and with every hope for still greater success.

Some of Things Accomplished

"Snark Priddie has already informed you we close this year absolutely free of debt. The order of Hoo-Hoo does not owe one cent to anyone and had a balance of \$2515 in the bank when we closed our books on September 4. This means that since April 1, 1915, we have paid off debts which, with accumulated interest, totaled over \$21,000. We have paid out \$16,500 since March 9, 1916, on account of death benefits, have kept the running expenses of the order on a strictly cash basis and closed the year with a good balance on hand. This has been accomplished during a war period when all kinds of difficulties confronted the work of fraternal orders. Hoo-Hoo is the only fraternal order I know of which not only paid its way, but climbed out of the hole during the period I have just mentioned. Other orders either went broke entirely or have gone so far into debt that they are having a very hard time to get along. This showing ought to prove to the most skeptical that Hoo-Hoo has the strength and support which assures its future success. As an evidence of the strong support which Hoo-Hoo has received during the past two or three years all you need do is to take a glance over the list of life members who have recently joined Hoo-Hoo. This list will be published in full in the Bulletin containing the report of this meeting, but I might mention a few of the prominent lumbermen who have become life members: S. H. Fullerton, N. A. Gladding, W. A. Priddie, C. D. Johnson, R. H. Downman, Edward Hines, Robert Doller, Julius Seidel, Chas. S. Keith, E. R. Dumont, J. S. Bonner, L. S. Miller, Albert Deutsch, J. N. Gilbert, R. M. Hallowell, B. F. Bonner, C. E. Waldron, G. H. Duncan, T. C. Whitmarsh, D. H. Green, Jr., and S. H. Disston. The above names complete a roster of members that cannot be duplicated by any other lumber association in the country.

Tribute to Snarks Seidel and Priddie

"I wish to state that the Order of Hoo-Hoo owes a debt of gratitude which it can never repay to Snark W. A. Priddie and Past Snark Julius Seidel. These two Snarks have been at the head of the order for the past four years and it is in a large measure due to their splendid leadership and work for the order that we are placed in such a splendid financial position today. Additions to the life membership which I have mentioned are largely due to the personal work of our present Snark.

The Death Benefit

"Our death benefit has given added proof of the wisdom of establishing this feature. It enables Hoo-Hoo to emphasize in a most practical manner its fraternal obligations to the members and their dependents. While the amount paid is small, it has indeed been a great help to many. * * * As I have often stated, this one feature alone answers once and for all the question IS HOO-HOO WORTH WHILE? Any lumberman that cannot see the need of investing one cent per day in Hoo-Hoo must have some of the milk of human kindness lacking in his make-up or else is too careless and indifferent to try and get at the real facts as to the work Hoo-Hoo is doing for the best interest of the lumber industry.

The New Hoo-Hoo Movement

"During the year I found it necessary to visit as many as possible of the different vicereencies. Most of my visits were made in territory which has been inactive for some time. I found, however, the spirit of Hoo-Hoo was only lying dormant. Old members were always glad of the opportunity to revive the work of the order. Unfortunately, however, in spite of the fact that I spent more than half of my time on the road, the territory to cover is so vast that I found it impossible to visit many of the vicereencies that needed reorganization in order to acquaint the members of the necessity of getting behind what you might call THE NEW HOO-HOO MOVEMENT. The work of the order would go ahead with leaps and bounds if some of our officers would drop the attitude of letting 'George' or in other words 'yours truly' do it. I am anxious and willing to do all I can, but there are limits to what one man can do in an organization as large as this. I sincerely hope that during the coming year each officer, whether on the Supreme Nine or a Viceregent, will see to it as far as within his power to properly organize his jurisdiction. Hoo-Hoo has proven that it will grow and thrive with less effort than any other fraternal order, but we must have team work, and where the order is inactive, local members will have to assist in carrying on this work. I received numerous letters from members stating they would like to see more activity in their own locality. If these members would but take time to call a few local members together, they would find it is not difficult to start things moving.

"The need for unity and co-operation in business life was never more manifest than it is today. The various lumber associations are making every effort to bring it about within the lumber industry. Hoo-Hoo has fully demonstrated that the order can lay a sure foundation for co-operated effort between the different branches of the industry. Every member, therefore, who puts in a little of his spare time in furthering the interest of the order is doing something really worth while not only for himself, but for the industry out of which he makes his living.

"Now that the order is entirely free from debt, I strongly recommend that action be taken at once toward incorporating it. This will remove all personal responsibility, help us to enlarge the work of the order, and put it on a stronger business basis.

Those Who Have Passed Away

"It becomes my sad duty to report that during the past year sixty-six of our members passed through the gateway of death. Some of them were known to all of you and were men who always took a very active part in Hoo-Hoo work. Prominent among them was Past Snark H. H. Hemenway, known and beloved by thousands of Hoo-Hoo; John F. Wilder, of Hattiesburg, Miss.; Chas. B. Flinn, of Chicago, and numerous others who gave much of their time in building up Hoo-Hoo. While they have gone from our midst, they leave behind them a memory of friends who were steadfast and of duty performed in making life more pleasant and happier for others.

"In closing this report, I wish to thank my many Hoo-Hoo friends for their many acts of kindness and courtesy. I feel my work for Hoo-Hoo has given me a world of friends. In their friendship I feel amply rewarded for the work I have been able to do. I also wish to assure Snark Priddie and the members of the Supreme Nine, and Viceregents who have so loyally worked with me, that I appreciate their efforts more than words can tell, and will always look back upon the past two years as one of the periods when I indeed learned to know the depth and strength of the Hoo-Hoo friendship."

KESSLER, CARTALL & CO.
CERTIFIED PUBLIC ACCOUNTANTS,
ST. LOUIS, MO.

September 6, 1919.

Mr. Wm. A. Priddie
Concatenated Order of Hoo-Hoo,
St. Louis, Mo.

Dear Sir:

We have audited the cash account of the Concatenated Order of Hoo-Hoo for the fiscal year ended September 4, 1919 and submit here with our report, together with the attached statement showing in condensed form the cash receipts and disbursements for the period mentioned.

The cash in bank at the end of the period under review, amounting to \$2,448.59, was verified with certificate obtained from the Manchester Bank of St. Louis, and cash on hand by actual count. We certify that all cash receipts as evidenced by the membership card stubs have been properly accounted for. We have verified the cash disbursements with the vouchers and cancelled checks on file, all of which were found to be in order.

It should be noticed that during the period under review, the Order liquidated the balance of the loan due the Manchester Bank, amounting to \$1,901.05. This payment, according to information furnished us by the Secretary-Treasurer, liquidates the entire indebtedness of the Order, excepting current bills for supplies, expenses, etc.

Thirty-five death claims of \$100.00 each were paid to beneficiaries of deceased members under the Insurance Plan of the Order.

The books and records examined by us were found to be in satisfactory condition.

Yours very truly,
KESSLER, CARTALL & CO.,
CERTIFIED PUBLIC ACCOUNTANTS.

FINANCIAL REPORT

FROM SEPT. 4, 1918, TO SEPT. 4, 1919

Cash on hand Sept. 4, 1918.....\$ 1,518.87

RECEIPTS FOR PERIOD	
Dues	\$16,546.83
Misc. sold	146.24
Concatenations	1,556.24
I. D. F.	64.69
Osirian Cloister Dues	101.00
Debt. Ext. Fund	2,123.25
Exchange	6.10
Banquet	290.00
	\$20,834.35
	\$22,353.22

EXPENDITURES

Secretary-Treasurer, salary	\$ 3,600.00
Office Salaries	1,874.50
Office Rent	600.00
Dues Refunded	27.10
Buttons, etc., purchased	513.01
Postage	665.67
Stationery and Printing	798.48
Cuts and electros	44.72
Traveling Expenses, Secy-Treas.	2,344.84
Express	38.30
Interest and Exchange	255.24
Sundry Expense	225.33
+ Insurance Premiums, Mo. State Life ..	4,511.29
Osirian Cloister	41.56
Trade Papers	17.00
Secretary-Treasurer, bond	12.50
Bulletin	1,220.26
Auditing	100.00
- Good of Order	165.99
- I. D. F.	209.70
Office Equipment	37.50
Concatenation Equipment	191.82
- Manchester Bank, Bal. on Loan	1,901.05
Banquet	290.00
C. T. Jordan	75.00
Twenty-eighth Annual	51.50

Total Expenditures

Cash Balance Sept. 4, 1919.....\$ 2,541.85

CONSIST OF

Cash in Manchester Bank

On hand

Postoffice Deposit

\$ 2,541.85

RECORD OF WORK IN JURISDICTIONS

Table with columns: Jurisdiction No., Under, No. of Concats., No. of Initiates. Lists various jurisdictions and their respective counts.

2099.... 8/30/19.... Sacramento, Calif. 5..... 66.50
2100.... 8/30/19.... Fresno, Calif. 3..... 30.92

MEMBERSHIP RECORD

Records show 4502 paid dues in full to Sept. 9, 1919
Records show 1012 paid dues in full to Sept. 9, 1918
Records show 515 paid dues in full to Sept. 9, 1917

Total.... 6029
Members owing over two years' dues are not counted, as according to our By-Laws. Members over two years in arrears are suspended for non payment of dues.
There were 9 resignations during the year.

Record of Work in Vicegerencies

Table with columns: State/District, Name, No. of Concats., No. Initiated. Lists vicegerents for various states and districts.

in addition to the above. Weekly Luncheons were held by the following Vicegerents:

- R. A. McLauchlan, Southern District, Louisiana.
C. E. Price, W. P. Anderson, St. Louis, Missouri.
Ladies' Nights:
C. Stowell Smith, San Francisco, California.
W. P. Anderson, St. Louis, Missouri.
Special Get-together Dinners and Luncheons:
H. D. Fletcher, Beaumont, Texas.
Fred J. Rumker, New York City, New York.
W. P. Anderson, St. Louis, Missouri.
F. De Anguera, Chicago, Illinois.
W. L. Fassett, Grand Rapids, Michigan.

Members Whose Deaths Were Reported During The Year

Table with columns: No., Name, Town. Lists members who died during the year with their names and towns.

CONCATENATIONS HELD DURING THE YEAR 1918-1919

Table with columns: Concat. No., Date, Place, No. Initiated, Remitted To Main Office. Lists concatenation events with dates, locations, and costs.

The above report shows that in number initiated:
Jurisdiction No. 1, under Snark Priddle, holds first place.
Jurisdiction No. 3, under R. W. Neighbor, holds second.
Jurisdiction No. 9, under Mark Lyons, is third.
Jurisdiction No. 5, under L. M. Tully, is fourth.
Jurisdiction No. 6, under Tom A. Moore, is fifth.
Jurisdiction No. 8, under W. S. Smith, is sixth.
Jurisdiction No. 7, under W. R. Abbott, is seventh.
Jurisdiction No. 2, under Chas. J. Kammer, is eighth.
Jurisdiction No. 4, under L. R. Fifer, last.

Table with columns: No., Name, Location. Lists members with their names and locations.

The idler, though his speech be fair,
Is but an idler, glib of tongue;
By work alone can man declare
The faith to which his soul has clung.
Our tasks express us as we are,
Men judge us by the things we do;
Good work proclaims the man afar
In bad work men our weakness view.
Forth from our hands must come our creeds
In substance must our lives be spun,
We are no better than our deeds,
No greater than the tasks we've done.
Who labors daily at his best,
Who does good work from day to day,
Has all his dreams of joy expressed
And kept his faith, let come what may.

It has just occurred to me that work is the only thing that will bring good fruits and if you don't work in your own business, and if you don't have an association which is composed of men who justify its existence it will go down. Now I want to talk to you about this national vision and why Hoo-Hoo has justified itself and will continue to justify its existence. Last year, during the meeting of the National Retail Lumber Dealers' Association, the Board of Directors was visited by men from all parts of the country, men who had national viewpoints on certain things and wanted to put those viewpoints across and develop thought along those lines. Three weeks ago we had in Chicago the foundation of something that I have had in my mind, and I believe it has got to come. We had a meeting here, and after that meeting we had a conference with the manufacturers, and after that, we met with the wholesalers. Think of it. We had a conference with the wholesalers, the men who ship the transit cars, and we were thinking of this national vision. We have come to see that we cannot have the manufacturer, the retailer and the wholesaler apart from the industry or separate in the industry. We have got to be a unit, and when we talk at Washington, we have got to talk as a national organization, talking for lumber, not for the sawmill men, the retailer, or the wholesaler, but we have got to represent one collective industry.

Address by Mr. Julius Seidel

THE SNARK: Brother Hoo-Hoo, we have with us former Snark Julius Seidel of St. Louis, whose address, according to the program, is to be made tomorrow forenoon, but as he is anxious to go to Detroit, he would like to talk to us for a few minutes now. (Applause.)

MR. SEIDEL: Worthy Snark and brother Hoo-Hoo, in the first place I want to disabuse your mind that I made a request to make an address. I did not do that. I was put down on the program for Wednesday morning and Mr. Tennant did that arbitrarily to let me know that I belonged to the House of Ancients and that he was putting me back, and the next time I won't appear at all on the program. He did it for this reason: I happened to have one duty overlapping another. I am on the board of the National Retail Lumber Dealers' Association; I am its vice-president. There is a heavy program there and the board will be in session all day tomorrow. There is another question—when we go courting, betwixt love and duty, generally love comes first, and my love, in that case, would keep me here, but my duty requires being in Detroit tomorrow.

I do want to make a plea for St. Louis for the next annual meeting, but that subject will be taken up by a proper representative tomorrow. I want to say to you that you will be thrice welcome to St. Louis. Praises have been sung by everybody for past Snarks and such as that, but I want to talk about a national vision that I have as to Hoo-Hoo, and as to what Hoo-Hoo can do. I want to read to you a little poem that I clipped from a paper yesterday. It is this:

WORK

By Edgar A. Guest.

Our tasks proclaim our inward souls
Far more than words and spoken creeds.
Unreached may be our fairest goals,
But greatness lies in all our deeds.

The work we do our worth proclaims
Far more than spoken praise can tell;
Indifferent toll the laborer shames,
But good is he who buildeth well.

The question is, wherein does Hoo-Hoo come in on this? Where is the Hoo-Hoo national aspect of it? Is Hoo-Hoo in a position to fill this need, and while it has been localized somewhat, it has had greater activity in the South than in New York, it has this national aspect. Then the thought occurs, to me, of course it has grown more in the South because the greatest activity of lumber has been in the South in recent years—it moved from the North and went to the South and the South was the natural functioning place for Hoo-Hoo. Now you will see the cycle will swing West, because the South will slowly recede and Hoo-Hoo will follow up lumber. The Northwest is the place where we will rely on our greatest supply of lumber.

Wherein does Hoo-Hoo have a national function? In the first place, Hoo-Hoo is democratic. In Hoo-Hoo a man does not need to be the head of a business or the president of a concern, but all of the young men who are growing up and who are going to be leaders, will have a part in this national function and every man, when he gets into Hoo-Hoo, is shorn of his titles. We take him in because he has real red corpuscles in his blood and in the future, he will be a leader. That is the democratic spirit of Hoo-Hoo. Hoo-Hoo embraces the men who are going to be future leaders. In California we are going to get them and also in the Northwest and in the South we will get many. They are going to cement the various interests, the sawmill men, the wholesalers and the retailers. By and by the wholesaler will talk to the retailer, and the retailer will talk to the sawmill man, so there will be a better understanding, and in that way there will be a national vision as to lumber. When we talk about Hoo-Hoo, we talk about lumbermen and talk about lumber. The question is, should we leave these duties to Hoo-Hoo and shall Hoo-Hoo fulfill them? I just give you this as a national thought.

In the early history of the Order, Hoo-Hoo contained many strong characters, and it still contains them and always will have them. In our early history, the main thought was "Expansion-expansion." Also, "sell more lumber." After awhile you have got to get off of that stuff. You can't sell to everybody. If that could be done there would be only two or three men needed in this industry throughout this country. Finally, we concluded that we did not care so much about the expansion of Hoo-Hoo as we did about getting back some of our old friends, who had gone out of the Order. They were men who had their opinions and convictions and they

did not get over some of the hurts they received. They were intent on staying out of Hoo-Hoo because of things that occurred that did not suit them. They were strong characters. When we had such a big membership it became uncontrollable. Now we don't want large numbers so much as we want quality and the force of character represented by lumbermen.

Wherever there is no lumber organization, Hoo-Hoo can be made hosts of a good many occasions, and men can get together through Hoo-Hoo for the purpose of forming personal acquaintance and friendship and other things will develop besides sprit.

I feel that if Hoo-Hoo had not justified itself, with all due regard for what has been done by it and by the leaders of the order, if we had not believed there was justification for this Order, it would have gone under. We know that, in America, business has got to have a set policy as to what it wants. Lumber manufacturers cannot have a set policy for possibly 20,000 or 30,000 retail dealers and for thousands of wholesalers, but inasmuch as they have got to be strong as a national industry, I think that is where Hoo-Hoo can be used to the greatest advantage. Business has got to assert itself. Business has taken hold of the reins of this government and in its own way Hoo-Hoo can help this government, the great United States. (Applause.)

Address by Mr. Platt B. Walker

The Snark then invited Mr. Walker to address the meeting. Mr. Walker was greeted very heartily and spoke as follows:

Illustrious Snark, ladies and brother Hoo-Hoo, I want to preface what I want to say with the admission that I am a back number and a has-been. For almost ten years I have literally as well as metaphorically reposed in the solemn chambers of the House of Ancients. All I knew of what was going on in your order were the thin echoes that penetrated my retreat. Just recently through the thoughtfulness and kindness of friends of long ago, I have been resuscitated from that long slumber and I am here today to try to learn the real sentiment and operation of the Order as it is being conducted today. I have been more than pleased and have been thrilled by the addresses I have heard here. It seems like I have bridged all those years. Conditions occurred which may have been owing to my faults, or my misfortune, which impelled me to resign from the Order as a means of retaining my own self respect. I have never for a moment, Worthy Snark, doubted that Hoo-Hoo has a great mission, that of cementing into closer and more friendly and fraternal relations, those engaged in the great lumber industry; so that in a measure at least those chosen few can have part of the greatest of all blessings, health, happiness and long life. Unless we can enter into the spirit and understand the harmony and the feeling which penetrates and permeates it all, it is bound to be a bitter disappointment and a hollow ceremony. For after all we get out of life only what we are willing to put into it. The man who has acquired vast worldly possessions, has paid the price, not only physically and mentally, but spiritually, because no man can lay the foundation for a great fortune unless he first seals up the well springs of his heart, from which bubble the good will for his fellowmen.

I am glad to be with you again. It is an occasion mingled with pleasure and pathos; it is a great pleasure to meet and renew friendships of years ago. I journeyed for eighteen years without interruption, from ocean to ocean, from the gulf on the South, far into the Northland, at the command of the great Black Prince, but I was out of the order for ten years, and now I have come back. I think you will find me as energetic a worker in the ranks of the order as you found me on prior occasions. There is one thought I want to leave with you. As the shadows lengthen and the veil which appears above our head grows thinner and reveals the sky above, as those in the front ranks fade away and we get glimpses of the Eternal Beyond, we appreciate more and more that the most precious thing in life, more to be appreciated than riches, is the love that we have of others and the friendships of those we have met. (Applause.)

THE SNARK: Brother Hoo-Hoo, I know it is an inspiration to you to hear the remarks of our esteemed brother, Mr. Walker. It is an extreme pleasure to me to know that he has come back and that he will render all the service he can for the best interests of the order, as he always did while he was a member. (Applause.) We know that he did much good work for the order and we have never had a

more loyal member than he was in the earlier years of the history of the order. I know that we can rely on him to render great service for us in the future. I therefore propose a rising vote of thanks to Mr. Walker for joining our ranks again and for his kind words at this time.

(A rising vote of thanks was then tendered to Mr. Walker, accompanied by the Hoo-Hoo yell and applause.)

A recess was thereupon taken until 9:09 a. m., Wednesday, September 10.

Forenoon Session, Wednesday, Sept. 10

Supreme Snark Priddie called the meeting to order at 10:30 a. m. The first business was the appointment of committees, as follows:

COMMITTEE ON RESOLUTIONS

Platt B. Walker, Chairman; W. K. Hall, C. H. Ketrledge, Chas. E. Price, A. M. Manning, T. A. Moore, N. A. Gladding, Bolling Arthur Johnson, M. M. Elledge.

GOOD OF THE ORDER

R. A. Hiscox, Chairman; A. L. Ford, M. E. Botts, Fred J. Verkerke, J. E. Preston, L. M. Tulley, L. J. Pomeroy, S. C. Bennett.

COMMITTEE ON NOMINATIONS

J. B. Nalty, Chairman; Chas. E. Price, L. D. May, M. V. Engelman, A. H. Ruth, L. E. Glass, R. T. Buzzard, P. J. Langan.

THE SNARK: We would like these committees to meet and render their reports as soon as possible this afternoon.

PRESS COMMITTEE

The Snark later appointed the following press committee which had charge of publicity matters and the supplying of lumber trade journals with such parts of the reports as were desired during the sessions:

George W. Burgoyne, Albert Cone, A. B. Carson, L. E. Fuller, F. E. Wellman.

THE SNARK: We have a number of letters and telegrams from various members who were unable to come here, and I will ask the secretary to read some or all of them. These absent members are with us in spirit and sympathy, and we are thankful to them for their messages of good cheer and encouragement. (Applause.)

SECRETARY TENNANT: Brothers, these messages come to us from a number of our absent members who, as Brother Priddie has said, are with us in spirit, and the words and expressions put into these messages by them reflect the true Hoo-Hoo spirit. The first one that I will read is from Ben S. Woodhead, Beaumont, Texas. He says:

"Sorry cannot be with you and all other good Hoo-Hoos. I congratulate you and Tennant most heartily on your wonderful achievement in putting the order on its present high plane. Be sure to elect as Snark another man as good as yourself and Sedel, who will keep up the good work."

"BEN S. WOODHEAD, Beaumont, Tex."

The Secretary then read other telegrams and letters as follows:

"Heartly greetings to Nine Nine Nineteen Annual. Greatly regret I had to steer North from San Francisco instead of East, for I envy those members lucky enough to be with you on this auspicious day. May the spirit of Hoo-Hoo continue to spread its beneficent influence through all the lumber world."

"FRANK W. TROWER, Past Snark."

"Partner's accidental death prevents my coming. May the infinite power that conferred upon this world the denison of friendship and brotherhood, care for you, give you and your loved ones happiness and prosperity, and, when the curtain falls, bring us all to the valhalla that is apportioned to the sometimes unknown warriors who have, to the utmost of their ability, fought bravely the battles of life. God bless you all."

"HARRY J. MILLER, Past Snark."

"Sorry couldn't be with you this year. Feel certain the attendance will exceed all expectations, and the coming year will show the greatest growth in the Order's history. Regards to all."

"E. STRINGER BOGGESS, Past Snark."

"Regret I cannot be with you today. Hope you will have a most successful meeting. Congratulations on your year's work. Best wishes to all."

"A. C. RAMSAY, Past Snark, Hope, Ark."

"On account of sickness I am compelled to cancel one of the pleasures I have been looking forward to for the past two years. Wishing you all health, happiness and long life."

"HARRY B. HUSTON, Omaha, Neb."

"Referring to letter of August 10th by Mr. Tennant, would state that it is a keen disappointment that I will be unable to attend the meeting. I trust that it will be the most successful ever held. The California Hoo-Hoo have for a candidate for the Snark of the Universe Mr. R. A. Hiscox of the Hart-Wood Lumber Company, and he is a strong and loyal Hoo-Hoo, and a man that will give a good account of himself, and be a great credit to the order."

"With kindest regards, I remain,

"Yours very truly,

"R. W. NEIGHBOR,
"Junior Hoo-Hoo."

"Best wishes. Sorry cannot be with you."

"CHAS. H. MOORE, Galveston, Tex."

"ROBT. S. GRANT, Oakland, Cal."

"Fully expected to be with you today, but now impossible. Accept my best wishes for rousing meeting and good time."

"THOS. C. WHITMARSH, 3795, St. Louis, Mo."

"Regret I could not attend, but best wishes for a good meeting and long life to Hoo-Hoo. Am with you in spirits."

"J. F. Keith, 125, Beaumont, Tex."

"Health, happiness and long life to Hoo-Hoo, from 13790, 22543, 25599, 30202."

"H. D. Foote, Vicegerent, Alexandria, La."

"Ninth day month, best wishes to Hoo-Hoo. Sorry I am not with you."

"H. E. McKENNA, St. Louis, Mo."

"All Birmingham Hoo-Hoo unite in wishing health, happiness, long life to all brother Hoo-Hoo assembled at our Twenty-eighth Annual and regretting that we cannot be with you to enjoy the hospitality of Chicago. Yours fraternally, Brabston, Douglas, Fme, Fleming, Gray, Ribe, Snell, Vicegerent Snark."

"E. W. McKINLEY, Birmingham, Ala."

"Appreciate your letter and wish the order continued success. No. 20."

"GEO. W. LAW, Lake Charles, La."

"P. F. COOK, St. Louis, Mo."

"Long life to you and a happy, big meeting."

"EDWARD F. KANE, 125, Ft. Worth, Tex."

"Greetings and congratulations."

"BILLY DINGS, St. Louis, Mo."

"Greetings and best wishes. Regret being unable to attend."

"T. L. O'DONNELL, Sanford, Miss."

"Greetings from local Hoo-Hoo. Sorry cannot be with you."

"SKY TAYLOR, Mobile, Ala."

"Long live Hoo-Hoo. Sorry can't be with you today."

"H. A. HOLLOWELL, 3661, Cincinnati, O."

"Brother Hoo-Hoos, in good health I greet you. All honor to Tennant for the work he has done. Hoo-Hoo Seventeen Nine Ninety."

"J. S. BOLLMAN, Alexandria, La."

"Greetings to Hoo-Hoo. Regret cannot be with you. Success to the Order. J. S. Bollman, 17990; Hugh Corry, 15377; Hugh Corry, Jr., 18000; C. A. Copenhagen, 30194; George M. Bauman, 30188; E. C. Hicks, 30198; C. B. Neas, 30208, Alexandria, La."

"Congratulations this Hoo-Hoo day. Hope you have a great meeting. Health, happiness and long life."

"H. D. KNOOPA, L. D. SMITH, St. Louis, Mo."

"Greetings. Regret inability to attend. May Hoo-Hoo prosper as never before."

"R. A. McLAUGHLAN, New Orleans, La."

"Expected to be with you at Convention, but am detained at Grand Army Convention. My love to all Hoo-Hoo assembled and every success to the order. I hope the good cause will continue and brotherly love prevail in your deliberations."

"J. R. SILLIMAN, 148, New York, N. Y."

Hotel Sacramento,

August 30, 1919.

"Snark of the Universe W. A. Priddie,

"National Hoo-Hoo Conference,

"Chicago, Ill."

"Dear Brother Priddie:

"While assembled this night as one of the happiest little families of the Brother Hoo-Hoo in concatenation ceremony, it has been unanimously resolved that we send to you greetings. Further resolving that your National Convention proves to be one of the most enjoyable, successful and profitable conventions that has ever been held. Further, we unanimously

regret that we all cannot be with you in Chicago on the 8th and 9th of September, and therefore are sending these greetings with the kindest wishes to all in attendance, and may Hoo-Hoolism long live in happiness and true brotherhood."

"Fraternally yours,

"F. E. CONNER,

"ROD HENDRICKSON,

"C. S. BRACE,

"R. R. CHANDLER,

"H. D. CHANDLER,

"C. E. BIRD,

"J. C. AHRENS,

"JOHN M. LAMAR,

"E. T. ROBBIE,

"E. E. WHITE,

"I. E. BRINK,

"F. B. HAINES,

"A. B. ATKINSON,

"ROBT. INGLER,

"A. N. LOFGREN,

"D. D. BOWEN,

"A. G. ANDERSEN,

"R. A. LAINE,

"J. F. BARNES."

"Have just returned from two years in the service, thirteen months 'Over There.' Not bad for a young man 57."

"Sorry I cannot be with you at Chicago next week. How do I stand on dues and insurance?"

"Fraternally yours,

"RICHARD B. HEWITT, Detroit, Mich."

"Am truly sorry to have to write you these lines, for I wished ever so much to be with you all in Chicago on the 9th, but business conditions are such that it is impossible for me to be there. The car situation is getting acute here and I think it is to the interest of those whom I am representing for me to be here and try and move all the stock that I can. Hoping that you all will have a grand time and a great annual, I remain,

"Yours respectfully,

"H. G. ABLE, Red Boy, Ala."

"Congratulations to you on the wonderful work that you have done for the Hoo-Hoo and congratulations to the entire Order for having such a capable secretary and manager. Long life and happiness to all Hoo-Hoos."

"Fraternally,

"F. E. WAYMER, 6005."

"It is a great disappointment that I am unable to attend the annual meeting, but owing to business engagements, I can't be with you. Convey my best wishes to the attending brethren, and hoping to be at the next meeting, with health, happiness and long life, I am,

"Yours fraternally,

"C. K. NIXON, 28283, Paden, Miss."

"Cordial greetings to yourself and brother Hoo-Hoo assembled in Chicago. It is a disappointment of no small caliber to me that circumstances at the last moment have prevented my being with you. I have for some weeks been planning to attend this particular concatenation, but am sorry to state it is not possible for me to do so."

"However, I will be with you in spirit and with all good wishes to yourself and the Order, believe me, always,

"B. T. T. O. T. G. S. B. C.,

"J. H. HENDERSON, 7177, Pittsburg, Pa."

"For the past eight months I had been looking forward to the Annual Convention, and all my plans made to attend, so that at least one member from this state would be present, but the last moment it is impossible for me to leave St. Paul. With every good wish for a successful meeting, and regards to Brothers Priddie and E. Stringer Boggess, and yourself,

"Sincerely and fraternally yours,

"F. E. H. NEWCOMB, 7487, St. Paul, Minn."

"Another Hoo-Hoo year is at end and a new one at hand. I herewith send greetings and good wishes to all Brother Hoo-Hoo, and to the Snark of the Universe and others in convention assembled at Chicago. I especially send my good will. I trust that the onion bed has been properly prepared and may the kittens that come be especially entertained therein. Long may Hoo-Hoo live. I am sorry that I cannot be with you."

"Yours very truly,

"E. W. PETERS, 8750, Memphis, Tenn."

"I am sorry I can't come on account of my daughter's sickness, and hope you will have a nice time."

"Your Brother Hoo-Hoo,

"GEO. F. HUNT, Bismarck, Mo."

Address by Delbert Ullrick "Psychology of Fraternalism."

The Snark introduced Mr. Delbert Ullrick, Organizer, National Organization Efficiency Engineers Clubs, formerly editor of Western Efficiency Society, Chicago, who addressed the meeting as follows:

Mr. Chairman and Gentlemen, when the small boy functions mentally, as he does once in a while, he saws off some wonderful side-splitters. We are told by the psychologist, in a recent issue of the Literary Digest, that these "howlers", as he calls them, are due to mental collisions. I understand that this order tackled the language problem once, with some wonderful results. The small boy's wonderful results will influence you from the psychological standpoint and introduce us at once to our subject and show the relation that you have to the idea of psychology and the reason for such a topic here this morning. One boy writes in an examination paper that the pharisees were people who liked to show off their goodness by praying in synonyms. He merely had a mental collision and got mixed up in his words. I think you have no Sagars among you—you have no such title—but one lad says, "A Sagar was a pitiless warrior, but a kind and loving husband;" that a Sagar was made of wood and brass. The first might give him a reason to belong to you—"Was made of wood and brass, held on the left knee and played with the right hand." "A hyphenated American is one that talks in short sentences." Here is the reason why you are met in Chicago—I did not discover it until I read this article and then talked with your founder. This lad said: "The whole of North America speaks English except Chicago and New York." Having had a tussle with the English language when you sent a Jabberwock after me. I did not know what I was going to get into, and I thought those lads had expressed the predicament that all of us get into when we try to say what we mean. Before we can say what we mean we must understand what we mean. If you are to express yourselves as an order, you must first understand what your order is and what it means. When you say, "The Order of Hoo-Hoo," you may have all sorts of understanding, according to the mental collisions that you have in acquiring the knowledge concerning the matter.

I have found through a number of years' investigations, that there are certain basic laws of the mind; that folks are just folks wherever you find them. Whatever the fraternity, whatever the association, whatever the religion or the church, whatever kind of an organization it is, laboring men, capitalists, bourgeoisie, proletariat—after all, we are just folks and you don't have to cut very deep to get into the red. What are the fundamental facts about human beings, then? What is the fundamental psychology that applies to all of us, out of which grow the institutions that we organize, that we develop? First, I find that the interest of people is manifested in a vocational way in four fields: what I call the ideational. That word is simply coined from the word idea. The ideational type of mind is that type which likes to deal most with ideas and with ideas alone. That type of mind was Galileo, Newton, Darwin, Huxton, Saul of Tarsus, or Paul of the Gospels; that type of mind was the greatest teacher the world has ever known. Have ideas; let other folks carry them out; let other folks make them practical; let other folks handle them, do anything they are a mind to do with them, but think out a reason for the universe and find out why this is so and why that is so. In the second great class we find few men devoting themselves to that kind of service for mankind; but the second class of people are those most interested in emotional expression—those who like to make folks laugh, those who like to make folks cry; those who like to get out on the stage and represent the great fundamental emotions, all surged o'er with feelings of emotions, the actors of the world, the poets of the world, the musicians of the world, the painters of the world, the sculptors of the world, the people who care more for arousing that side of their nature and arousing that side of their nature which says, "I like it—without reason or rhyme I like it." The test of all art is the emotional test—"Do you like it?" It has not much to do with the intellectual. For a number of years I sold on the road the finest art being produced in America, to the boys in the lumber business, in towns of fifty and over, in Indiana and Illinois, and I found among the men who were handling the shingles and the lath and the lumber just as great an appreciation of art as you will find in the Art Institute here. No, they didn't know the technique of it; they didn't know how to mix the paints; but when I

showed them a picture of a lad coming home with a string of fish hanging at his side, the lad whistling, with his hat on the back of his head, "By George," he said, "I like that," and he did and what did he care if it was painted by Carl Witkowski, a man who knew boy life of America, although himself a Pole, coming here at the age of 22, learning American boy life and throwing it on the canvass because he belonged to the class of the emotionally-minded, and he produced emotion throughout the length and the breadth of the land?

Now, the third class is the class I call the socially minded, those who prefer to be just folks, to meet people and be with them, who care more to be dealing with somebody than to be buying anything on earth or selling or having anything on earth. It takes its form of expression in the adolescent youth who says, "If I could be by her—by her;" doesn't have to talk in order to do anything in particular—"Just be by her." You know most of us don't care as long as we are by somebody. We have to deal with folks and we care a good deal more about folks than we care for the things they do or care about the clothes they possess. Our whole interest is social.

The fourth great class is the manually-minded, whose minds run out through their finger tips, who do things with their hands. They are the tradesmen of the world. They like to get a piece of mahogany and work on it until it has the smoothness of the mirror and reflect their own image. They like to get hold of a fine-grained piece of wood. In the later period of adolescence we come to the social life, and it is the soundest psychology for our children and ourselves to realize that we must pass through these psychological stages to the full period of manhood, when we become interested not only in things, in folks, not only in the fine, artistic expressions, not only in the great thoughts of the world, but in the combination of them that makes one a well-rounded, whole human being. That is the sort of psychological development and education that we ought to have. We did not all get it in our boyhood days and my children are not getting it; our education does not provide for all of it, but we are making improvements along those lines.

In the third category of these divisions, the social, comes an order like this, and this is the reason for it: There was a human interest back of it. Some folks thought it was good to get together, and so they got together, and said, "Let us continue to get together, in some sort of a regular or irregular way." As I understand it, this organization was formed, and all organizations are formed for the purpose of getting together. These instincts that we have and the environment in which we find ourselves are the push and the pull of life. The push is the instincts which we inherit; the pull is the drag of our environment to achievement. So that these two arms of existence, instinct and environment, were constantly working to a solution with our own satisfactory success, and in that solution we find that it is desirable, that it is necessary to take others into consideration; and one of the fundamental instincts of the human that is pushing us constantly, is the interest in others, the altruistic interest, as the psychologist calls it. That altruistic interest leads us to associate with others; we want to associate with other people; we do associate with other people, and so we develop. If that instinct is developed along the lines of spiritual reference it becomes a religion, and I understand from the words from the lips of the founder of this organization, that this might as well have been a religion as a fraternity—it might. Without examining the psychology of this organization, I am here to tell you that this movement might as well have been a religion as a fraternity. I will explain to you the difference between the two. I think it is quite important to realize what that difference is, and that difference is entirely in our minds. I might say. Some men make religion out of their fraternities; some men make religion out of their fraternity ceremonials, out of their fraternity activities and they give constant spiritual reference to the things they do regarding the organization. That is all right, I am not saying a word against that. I believe the higher ideals you have for the things you do, you will do them better every time. If a man makes religion out of his devotion to Hoo-Hoo, let him make it his religion, and you will find he is "Johnnie on the spot" at every committee meeting or anything else he is called on to do. But what is the difference? The difference between a fraternity and a religion is the difference of its reference. The reference of the religion is to the Divine, the supernatural, the supreme. The reference of the fraternal is to the economic, human helpfulness and welfare. The basis of it, underneath it all, is the altruistic instinct, the liking for our fellows and to help folks. You would not get together a second time if you did not have an impulse to help one another.

I learned of Hoo-Hoo when I was on the road and saw the black cat. My job was to help the local lumberman sell the lumber that you fellows sold to him. So we worked right along together. There was no conflict. I often stopped to see the other fellow get his orders; but I noticed that the fellows that wore the badge of the order got a ready hearing, and they were straight, first-class fellows, and I always found them so. (Applause.)

That expression of relation to others and helpfulness of others takes its form in an order like this. You feel that there is a distinctive type of helpfulness for which you can stand. Some of our fraternal orders stand on the basis of charity and they say the great thing is to take care of the widows and orphans in their affliction, to see that they have the necessary help, and they make it a matter of giving. I was intensely interested in finding that this order is founded on the altruistic conception, not of charity, but of the right of every man who lives to earn an honest living; of every man who can work and yield something of an economic benefit to the community to have a chance to do so. And so, underlying this fraternally, as I understand it, is your pledge to help fellows find jobs. That is a commonplace sort of thing; yet it is the economic reference that lies underneath your fraternally. Without the economic reference, it might be a religion, but not a fraternity. Without the practical application of that economic principle your fraternally will not stand. Unless you fellows actually engage in that sort of a thing which gives an impetus to your help for the other fellow, a direct, economic value, you will find the interest in your organization will wane and it will die a natural death and the nine lives of the cat will not save it. In other words, you must come back strong with the economic reference as the basis of the altruistic feeling which you have. Your effort to help the other fellow must be practical, and you must feel when you meet here at the appointed time, on the ninth day of the ninth month at nine minutes past nine o'clock that your honored Snark of the Universe may say, "Well done, thou good and faithful servant; thou hast helped thy fellow men in putting them into their proper environment and giving some of them the proper opportunity for self development, self expression self support and in making their contribution to the welfare of society." That is the "well done," as I understand it, that this order means to give to other men who are faithful to the tenets of the order. That whole thing rests upon a conviction on your part that the whole thing is psychological, with an economic reference, and that without the economic reference, as I have said, you might have something, but it would not be worth it. With the religious reference you might have religion, but it would not be worth a great deal. Without the economic reference, trying this instinct of altruism into practical form, enabling you to carry it out into helpfulness of fellow members and people you might help on the outside, you would not have a fraternity.

I bring to you, therefore, this message: and it seems to me it is one of the great thoughts we might ponder. It is not new; there is nothing new in what I have brought you this morning. It is as old as the great teacher who said, "As a man thinketh in his heart, so is he." It is as old as the philosophers of Plato's time; it is as old as Brahma of India; it is as old as Confucius of China—that man is born with this instinct of social life, to complete himself to go into the great Beyond. Whatever reference it may take as to religion, it must take an economic reference as to fraternalism. So religions have been born; they have outlived their usefulness. They stayed on as ceremonials because they merely had a vision and people simply transferred their emotion from religion to a ceremonial. It is easy to lose sight of the practical and say, "Yes, we will go through the garden of the right; we will go through the garden of the left; we will meet one another and go our way; make the ceremonial beautiful in itself and let the ceremonial dominate the fraternally."

These things must have an end beyond themselves. We blame the church and we see that through the ages religions have crystallized into something. Having crystallized into a form of action, that form of action is likely to take on a sacredness of years and an irrelevance that puts it out of touch with the times. So we find certain religions. Organizations have lived on and on and on, because the people transferred their religious instinct, their real worship from worship of the Supreme and the Divine, who was operating through the form, to the form itself. That practice exists today and we call such people hypocrites. When people say, "There are hypocrites in the Church," I say, "There are as many 'hypocrites in the lodges,' and the hypocrite is the fellow who has taken the form for the substance.

So, with the great big theme—let me paint you a picture: I was thrilled when I heard from Mr. Johnson that the underlying, economic reference of this organization is to help get men jobs. Back in 1897 two weeks after I was married, with a bride, a mother, two sisters and a grandmother, I was thrown out of work. Working myself through college I went to San Francisco, tried to find a job running a cab; tried to find a job milking cows. I couldn't find any kind of a job. You men remember the panic of 1893 didn't reach the coast and the effects were not felt there until 1895, 1896 or 1897—and I said, in 1897, "If ever I can do anything in my life to help the young fellow who is up against the great complexities of economic society, to find his niche in the world, I will devote my life to that;" and when I saw here was an organization founded upon that principle, upon that idea, to give every man the right to earn a living, to get into a job where he could do it, you had a great opportunity. Your boys, coming out of the graded schools, in the midst of the high cost of living if you are a factory operator, if you are a clerk in a store, if you are getting \$25 a week or under and have a family to support, you can't send your son to high school or to college. You will say, "John, here is a good opportunity to go to work, at 16 or 17." What is John up against? Can the teachers tell him what kind of a career he is best fitted for? No, they have no contact with the economic or industrial world. Can his parents tell him? No, because the parents are not familiar with industrial or commercial conditions. It is not often that the son makes a success in the father's business. The psychology of that is the fact that the recurrence of hereditary tendencies comes about from the great grandfather or from the great grandmother; and that brings a new element into a new environment, and you can't put the boy into your own shoes and make a success of him. Can employment agencies tell a boy what he can make a success at? No. What does he do? He takes the first thing that is offered to him, with wages enough to pay his own board at home, and he puts in eight or ten years of the best part of his life, in a rut.

We can make a study of the economic situation. We can discover what is required in society today. Just as Walter D. Scott did when he took charge of the personnel war board. He said, "The thing to do is to make an assignment of the jobs. Assign men and put men in the right place," and that was the biggest single thing that was done in the war, aside from licking the pudding out of Germany. We went at this thing with our eyes open and said, "Here is the biggest task, the one task that we have and we Americans are able to do it." The great big thing that we have got to do, if we are going to maintain our lead in the economic world we must put our square pegs in square holes and our round pegs in round holes and have every element of constructive, managerial and thinking ability on the job, with every one of us at work where we can produce to the best of our ability, and when we shall have so produced every nation of the world will say: "There is an example. America is a fine nation and a fine place to live in." We shall have to put up strong immigration barriers. They will say, "The thing for us to do is to follow suit," and then the millennium will be here. But that time is a long way off. A lot of things can be done in the meantime.

We have made a study of the economic situation. When a lad comes to me and says, "Mr. Ullrick, I want to be a doctor," I say, "Why do you want to be a doctor?" He said, "I don't know." I said, "I don't know, either; but we will find out whether you ought to be a doctor." The young fellow said, "The fellow that rides around town in an automobile and seems to have the best time is a doctor; he is a jolly good fellow and I thought I would like to be like him." Isn't that the way most of us selected our vacation? I said, "Don't you understand the field of medicine is going through a transition and you will have to specialize? that inside of 100 years we will have to pay physicians to keep us well instead of curing us when we are sick?" I said, "Will you go into surgery or go into therapeutics, sanitary science or hygiene?" He said he didn't know. I said I didn't know, either—"let us make some tests and find out." He had quit school and gone to work in a drug store without completing his round of development. Consequently all that was left to him was the manual side. He had to go to work at something he could do with his hands, some soft drink job or something of that sort. He did not possess a single qualification for a doctor; but he had an idea that a doctor's life was easy; he did not know that a doctor had a good many night calls and was out most of the night frequently, on hard jobs.

By making a study of the mentality, the mental habits of the individual, we can say, "Here is the kind of a job that will interest you." Among the questions I ask is, "What

kind of games do you like?" One man came to me and said, "I want to be a lawyer." I found his sports were rowing, fishing, hunting, walking, and he didn't take anybody with him. He wanted to get into criminal practice, where he would have to influence juries. But his interest was not in folks at all, but in the theory of the law. He was idealistic. If he had been my boy I would not have allowed him to go through law school; that was not his dominant fitness; but having studied law, his place was in the library digging up decisions of law bearing on cases. When a fellow goes hunting and has not enough sociability to take someone along with him, he does not care much about folks. So I told that young fellow to dig into law books, where he would not be heard of for 20 years. The place for him was in the library, out of sight. When I do hear from him, however, he will probably step out into international law, somewhat as Hughes stepped out into insurance investigations, and he will force himself upon the public.

If I can make an analysis of your habits of thought I will have an analysis of your various lines of ability. The first thing that I test for is the rapidity of your mental action. How fast can you think? I was hiring salesmen for a concern one day and a young fellow wanted a job. I said, "All right. My method of hiring a salesman is to have him take a few little psychological laboratory tests in the next room. If you are willing to go through these I will consider you." So he went into the next room and went through the tests. When his papers were brought to me I found that his mental action was slow. I glanced over the papers; I said, "You are too slow for this job." He said, "I am not slow. I have just passed an examination at high school." I said, "That stopwatch says it takes you seven and one-half minutes to get down 100 words on a piece of paper, and that is too long by 50 per cent." He said, "I don't see what that kind of stuff has to do with selling goods, anyhow." I said, "You don't have to see—good morning." He cooled off and said, "If I am not fit for a salesman, what am I good for?" I said, "If you will take the right attitude I will tell you." I said, "If I were going to hire somebody who had to think carefully and go into accurate detail and give absolutely dependable results, I would hire you in a minute; but a salesman who goes out to sell goods, must make a mental response to a man's objection before the objection is made, and you would be four blocks away before you would be able to answer that man, and four blocks away are too far to get a man's signature on the dotted line." I said, "If you will take my advice, you will not seek a job as salesman, but get a job in an office and become an accountant and you will make a success of that." He thanked me and went out.

Men have said to me, "Ullrick, what can you do for me?" "Well, I can tell you," I said "whether you have constructive imagination or not," and that is vitally important, if a man is going to be a manager of a business, or if he is going to be a salesman, where he has got to show a man what is going to happen six or seven months from now—and you gentlemen know how valuable imagination is now. I can tell you whether you think logically or not, and it is simply a matter of finding out your habits. If a man does not think logically he ought not to get into a profession like the law. If a man thinks in what we call a concentrative attention, he can make an inventor; he has a one-track mind; but if he is going to be a manager, he must have dispart attention. In other words, you men who are managers have two or three things going on at once; and if they don't go on, you are on the job to see why they are not going on.

A large clothing concern sent for me one day and asked me if I could test out executives. Thirty years ago the organization was started and the men who started it selected certain men as foremen and those men had stayed right along with them for thirty years. Between the men at the head of a department and the next man was a gap of twenty-five or thirty years, for they had to take in constantly new fellows as assistants. As soon as their men learned how to do things well, they were taken away by other concerns. They were afraid some of the older fellows would die off soon and they did not know what to do. They said to me, "Can you test an executive?" I said, "Yes, I will make a test right now, if you wish me to do so." He called in one of the men and within fifty-three seconds I had a line on that man. I gave him four tests on a small sheet of paper and I pronounced him the best executive I had ever examined. What was I testing? Not his experience or his opinions, but his habits of thinking, and your habits of thinking are the real assets in your life. If you have developed the right habits of thought you are progressing all the time. If you have developed the right habits of thought you have in them, the assurance of success. If you have failed to develop the right

habits it is never too late to learn. I have a man 53 years old, who is drawing a salary that runs into several thousand dollars, as vice-president of a large concern, who has made tests of himself for the purpose of seeing whether he is keeping up mentally. You go to a doctor and have an examination physically, but how long ago is it since you definitely undertook to cultivate your imagination?

Let me say to you fathers today, the greatest crime in the history of education is the crime on the part of parents who kill imagination in their children. Let children grow through imagination into an appreciation of facts. They may not distinguish between the imaginary thing and the real thing for a while, and quite a lot of us folks can't tell the real thing when we see it; but they develop, by the use of imagination, the power of discrimination and expression.

Later, in a family circle, we were talking over the deep philosophical things of life, and a lad of 12 years of age asked me the question which the philosophers of the ages have wrestled with, a question that every boy and girl coming into adolescence wrestles with. In spite of all teachers and preachers—they ask, "Why the universe?" They will all question the ultimate facts of existence. So this lad asked me one of those profound questions. His mother turned to him sharply and said, "Shut up! we are talking." If that mother had taken a dagger and stabbed that boy to the heart, physically, she could not have done him more damage than to have stabbed him to the mental heart. We are too lazy, too inappreciative or too ignorant to give our children the best answers we know. We stunt their imagination and we can go on and cultivate dispart attention and proression. The thing that we should do is to cultivate imagination and we can go on and cultivate dispart attention and cultivate logical reasoning and develop according to our needs. When a man gets into a job that is too big for him, what should he do? Wring his hands in despair? No. There are plenty others to help him. If you have a man in your organization who is not quite big enough for the job he has, if you will take him by the hand and say to him, "This is the way; walk ye in it," he will be glad to go the way you direct. So the whole proposition comes back to the spirit of fraternalism, helping the other fellow into the right job.

Your worthy founder told me yesterday he did not know whether this order was founded on inspiration or not. He said he did not know whether he believed in inspiration. Well, I don't, either. I don't know; but I feel that this is an hour for inspiration, and if you get from my talk this one idea, it will perpetuate Hoo-Hoo on the basis of true fraternalism throughout the ages of American history, and that is this: Get behind this scientific movement to put every boy into the right job. You could make your local man in the towns, the chief officer of your order in the towns and cities, the head of this movement to study vocations, and he could organize and map out work for a local "Success Club," or whatever you might call it, and the local young men would be given bigger opportunities than they have now, under the direction of the man in charge of that department of your organization, and you could accomplish practical economic results. (Applause.)

THE SNARK: Mr. Ullrick, I extend to you, on behalf of our order, thanks for this very interesting and instructive address, and I hope that your words will sink deep into our minds. Mr. Charles F. Hatfield, Secretary and General Manager of the St. Louis Convention Publicity Bureau, would like to address us now on the subject of the place of our next meeting; and while it is a little out of order now, inasmuch as Mr. Hatfield has several other engagements which are pressing, we will listen to him now, if there is no objection.

Invitation to Hold 1920 Annual Meeting in St. Louis

MR. HATFIELD: Worthy Snark of the Universe and gentlemen, at one time I was connected with eighteen organizations and I can appreciate fully the work of your order. At the time of your convention in St. Louis, a few years ago, I invited the order to hold its next meeting on the grounds of the Panama-Pacific Exposition, and you did so. I now extend to you a very cordial invitation to hold your next annual meeting in St. Louis and I am representing the Convention Publicity Bureau, which is incorporated and has a board of twenty-four directors. Last year they gave me \$100,000 for publicity work. You know the hospitality of St. Louis and many of you have business connections and numer-

ous friends there. If you decide on St. Louis, the mayor will be with me and I can get the proxy of the governor of the state, I think, to do anything that is right. There is an inspiration, it seems to me, in the growth of this organization; but I would like to see more ladies in attendance. We have a Women's Council in St. Louis and they are right with us in the matter of such gatherings and meetings as this; they appointed two delegates from every one of the clubs, making 150 ladies to supplement the work of others in extending the hospitality of the city. If you care to consider having an exhibit at your next meeting, I would like to have the privilege of arranging for it and financing it. I don't know how far you might care to go in that direction, but it seems to me you would want to show that there is a commercial side of your order. If you care to make provision for the expense, I will take charge of the putting in of the exhibit. If you come to St. Louis next year, you will get much more publicity than you have ever had before, through the local newspapers and The Associated Press.

THE SNARK: I assure Mr. Hatfield that we will consider the merits of his proposition and that we will seriously consider going to St. Louis next year. (Applause.)

MR. P. J. LANGAN: Brother Snark, while I may be out of order at this time, I now move that all nominations for officers of the order be made from the convention floor.

THE SNARK: We have always heretofore had a committee on nominations, and that committee has made certain recommendations to the meeting. However, if the convention desires to change that practice and have nominations made from the floor we will, of course, have the nominations from the floor.

Mr. Langan's motion was then seconded by Brother W. A. Hadley.

MR. A. L. FORD: Worthy Snark, I do not think there is any sound reason for breaking the precedent. Is there anything that prevents nominations from the floor in addition to the nominations of the committee?

THE SNARK: Nothing whatever.

MR. FORD: If any member is not satisfied with the nominations made by the committee, he can nominate anyone else from the floor.

MR. ALBERT CONE: I feel somewhat strongly on this subject. The City Club has a committee on nominations, and if anyone desires to make nominations from the floor, the names must be offered and posted considerably in advance of the annual meeting. The work of a nominating committee is supposed to be quite thoroughly done, with a judicial review of all the facts and circumstances, and there is certain value in the work of such a committee. However, I believe, in the spirit of true democracy, which is one of our cardinal principles, that when the report of this committee is brought in, without any desire to criticize the work of the committee, we might have full and free expression from the floor as to the wisdom of the nominations which have been made and consider additional nominations, if any, made from the floor. Mr. Langan is a member of the Committee on Nominations, and it seems to me he is merely trying to pass the work of the committee on to the meeting as a whole.

A vote was then taken on Mr. Langan's motion and it was carried.

THE SNARK: Having heard Mr. Ullrick's splendid address, I think we should have an expression from our members as to our taking advantage of the benefits of taking action along the lines suggested by Mr. Ullrick. We can now have discussion under the head of "Good of the Order," as stated on our program and the matters referred to by Mr. Ullrick can be discussed.

MR. PLATT B. WALKER: I want to say that I have never been more thrilled or enthused over anything than I was over Mr. Ullrick's address. I happen to be chairman of the Committee on Resolutions, and I wish to express our appreciation of his remarks. It seems to me the keynote of his talk was "Humanity." I might illustrate, in a homely way, by a little incident that occurred a few years ago. I had an opportunity to go to Mexico, through the kindness of an old friend, a Hoo-Hoo, and I was put up at the American Club. As I went around and met other men who had drifted down there for business reasons or other reasons, I was continually being introduced and re-introduced. I would meet someone I had met a week before and would shake hands again. I was speaking to my good friend and referred to this characteristic and he said, "Platt, after you have been

here a time you will like this characteristic and no matter how many times you meet in a day you will stop and shake hands and you will want to adopt that old Spanish custom of throwing your arms around a friend's neck. One of the reasons for the success of Hoo-Hoo in its early days was that spirit, and when we would meet Pat, Bill or Tom we would slap him on the shoulder and would let him understand that we regarded him as an old, tried and true friend. You have got to have some sentiment and display a feeling of humaneness.

MR. T. A. MOORE: There is a human touch in all of us, more or less. I am associated with Mr. Ullrick in the work of the American Efficiency Society. He has the power of speech and the gift of mind to paint in vivid colors any subject he chooses to speak about; but it is true he has had to dig for his knowledge and he has handed some of it out to us. It will be printed and I hope every one will read it, with the idea of using his suggestions for the furthering of our mutual interests and for the benefit of this order. As a member of the Chicago Association of Commerce, I want to read a letter that was written by Mr. H. H. Merrick, president of that association, and will call your attention to a circular that has been distributed here, entitled, "The Industrial Crisis." Read it and use the remedy that our publicity campaign members have put into it. Here is the letter, and I hope that this will be published in every Hoo-Hoo journal in the country. We are up against economic conditions today which will have to be smoothed over, and the Chicago Association of Commerce is working hard to pour oil on the troubled waters of the industrial conditions of this country. I hope that you will put this pamphlet in your pocket and mail a copy of it to some friend, with the idea of increasing production. (Applause.)

MR. WALKER: It seems that "misery loves company." I think that we ought to have a word now from the daddy of Hoo-Hoo, the Seer of the House of Ancients, the man who is responsible for this order, Brother Bolling Arthur Johnson. (Applause, followed by the Hoo-Hoo yell.)

Remarks by the Seer

THE SEER: Most Worthy Snark, Brother Hoo-Hoo and ladies: I will say a few words only. I do not believe the success of Hoo-Hoo depends upon our doing a multiplicity of things, and I do not think it is necessary for us to undertake many things to insure long life of Hoo-Hoo; but, rather, that we should do a few of the old things that we thought and believed we discovered twenty-eight years ago, and doing these old things well. (Applause.) To discuss how long Hoo-Hoo will live is, really, a foolish proposition. For, all emblems aside, the white and black and gold, even the Emblem of Revelation aside—which I am wearing on the under lapel of my coat; all of our ceremonies aside; all of our initiation in the garden of the right and the garden of the left; all of the walking up through the onion beds into perfection and into the Cloister and into the House of Ancients—which was a rotten name for that part of our order—(Laughter)—aside from all that, there is only one thing that we need to know, to feel and realize; that is, the need for keeping over before us the Spirit of Hoo-Hoo. All things pass away, but the spirit remains immortal throughout the universe. That is the spirit of friendship; the spirit of helping a man to get something better in life than he has, not in handing him money, in private or in public, not helping him to anything in this world but an opportunity to earn a living, a better living and to keep his time filled with effort, that he may earn. If our Hoo-Hoo Bulletin could now be printed once a month—and the House of Ancients will make a little report on that, and we pray that it may be printed every two months, at least; if it should contain some statement from some man who sought betterment in life so that we could reach out a helping hand to assist him to better things, we would preserve and perpetuate that spirit of helpfulness which is Hoo-Hoolism. In spite of all its trappings and marchings about and its late dinners and early breakfasts (Laughter), we must keep that spirit continually before us. At our meeting this afternoon the report or recommendations from the House of Ancients will be presented. We shall not have a great deal of advice for you, but we hope to make suggestions which will help tie all of us closer together. (Applause.)

Recess until 2 o'clock p. m.

Afternoon Session, September 10

The meeting was called to order by Supreme Snark Priddle, at 2:30. The first order of business was reports of committees.

REPORT OF COMMITTEE ON RESOLUTIONS

Mr. Platt B. Walker presented the report of the committee.

MR. WALKER: Brother Hoo-Hoo, as four members of the House of Ancients are members of this committee, they assisted in drafting this report, which I will read and move its adoption.

(Mr. Walker thereupon read the report of the committee, which was adopted unanimously, as follows):

RESOLUTIONS

Whereas the concatenated Order of Hoo-Hoo has lived twenty-eight years through good and evil days and today finds itself solvent financially, without a dollar of indebtedness, and with a membership of 7,000;

Therefore, be it resolved, that we hereby appeal to each and every member to realize and appreciate the noble work that has been wrought by our presiding officers during the past four years of unusual stress, and that they do all in their power to promulgate the good news among their fellow lumbermen and others eligible to membership, to the end that the order may continue to be built up along the simple lines of brotherhood and friendship as originally intended and laid down by its founders—keeping in mind always that it is not quantity of membership that is desired, but that quality of membership that every good man hold in the highest admiration and respect. And, be it further resolved;

That we heartily express our sincere and heartfelt thanks to Snark W. A. Priddle, Past Snark Julius Seidel and Past Snark, and present Secretary-Manager E. D. Tennant for their untiring zeal and devotion to the good of the order and for the wonderful and successful results of their work in bringing the affairs of Hoo-Hoo back to its former high estate, which commands respect to the world. And, be it further resolved:

That we hereby tender the sincere thanks of Hoo-Hoo to the membership in Chicago for their most generous and splendid entertainment to the delegates and attendants at this meeting. And, be it further resolved;

That we appreciate most highly the wonderful entertaining and instructive address by Mr. Delbert Ullrick of Chicago, on the psychology of fraternalism, and most heartily recommend to our incoming Supreme Nine that careful consideration be given to his suggestions and that as far as practicable his ideas be adopted in carrying on the work of building up the standard of manhood, not only of our present membership, but also that of the coming generation of young men from whom our ranks must be recruited, and that if feasible the services of Mr. Ullrick be employed when deemed advisable.

Resolved, That the most heartfelt and deepest sympathy of all Hoo-Hoo is hereby extended to Snark W. A. Priddle and to Mrs. Priddle and their daughters in their most sad bereavement in the death of their son, Captain Richard Cushman Priddle, while engaged in the services of his country.

Resolved, During the past year many of our members have passed onward to the mysteries of the beyond, but before they left us, we had the privilege of realizing in many ways their worth as men and feel sure their memories will be perpetuated. We therefore express our sincere sorrow that we are to be deprived of the benefits of their friendship. Among those who solved the eternal mysteries was Past Snark H. H. Hemenway and sixty-five others. We revere their memory and will try to emulate their virtues.

Recommendations of the House of Ancients

MR. N. A. GLADDING: Brother Snark and Hoo-Hoo, representing the House of Ancients, I will make the following recommendations, and suggest that they be considered separately and adopted one at a time, if that is your pleasure.

MR. B. A. JOHNSON: I suggest that the fact be recorded that this is not a report by the Committee on the Good of the Order, but it is in the nature of recommendations from the House of Ancients.

MR. GLADDING: The constitution and by-laws require the House of Ancients to take up and consider any recommendations or suggestions by members as to changes in the constitution and by-laws, and these matters were brought to our attention. We met and considered them.

ommendations or suggestions by members as to changes in the constitution and by-laws, and these matters were brought to our attention. We met and considered them.

THE SNARK: We are glad, indeed, to have these recommendations. Please read them.

(Mr. Gladding then read the recommendations as follows:)

The House of Ancients of the Concatenated Order of Hoo-Hoo, in meeting assembled on this, the tenth day of September, 1919, respectfully submit for adoption by the annual meeting of the Order the following recommendations:

First, that the annual dues be advanced to \$5.00 beginning September 9, 1920.

Second, that the Hoo-Hoo Bulletin be issued bi-monthly and be kept free from all advertising of any commercial nature and that it be limited in size to 16 pages.

Third, that section two in article five of the constitution, that the word "incarceration" be eliminated, and that the word "elevation" be substituted therefor.

Fourth, that the salary of the secretary-manager be changed from \$3,666.66 to \$5,000 per annum.

Fifth, that the complete constitution and by-laws as revised up to date, be printed in the next forthcoming issue of the Bulletin and as often as feasible thereafter.

Respectfully submitted,

HOUSE OF ANCIENTS,

By BOLLING ARTHUR JOHNSON

Secr.

W. A. HADLEY,

PLATT B. WALKER, JR.,

E. D. TENNANT,

N. A. GLADDING.

Mr. T. A. MOORE: What is the idea in making the dues \$3.65 or \$4.65? I move that the dues be made \$5.00.

MR. R. A. HISCOX: I understand that we have a membership of about 6,000, of whom 4,500 are paying dues. In 1921 there will be an increase in receipts of \$4,500. What increased benefits are we providing?

MR. B. A. JOHNSON: For the past five years Hoo-Hoo has been fighting for its life; it is now sure of long life. It is solvent and it is now ready, in reconstruction times, to do business. The hand-book of Hoo-Hoo, which was always considered of sterling value and our only lodge, had to be abandoned, and we have had to print the Bulletin quarterly instead of monthly. There are plenty things we can do with this increase in receipts. I do not believe that I should have to stand and argue for principles, which were born of the order. (Applause.)

THE SNARK: The object in having two different amounts of dues is to provide insurance for the members under the age of 65, and as those over 65 years do not participate in the insurance feature, their dues are made \$2.40. As I understand there will be no change in the dues of members over sixty-five.

MR. GLADDING: The question of this difference in dues was not brought to our attention and was not considered by us.

MR. B. F. COBB: As I understand, members 65 years of age or over do not participate in the insurance. A motion has been made to increase the dues to five dollars. If that is carried, are the members who are 65 years of age or over expected to pay the increase?

THE SNARK: There will be no change in the dues of such members, as I understand.

MR. W. A. HADLEY: One thing touched on by the committee and a matter that was considered by the House of Ancients, was a suggestion made by Mr. Ullrick, that we do something towards assisting young men, or even the old men, in finding their proper sphere in life.

MR. M. E. BOTTS: Wouldn't the difference in the dues be the difference in the cost of the insurance?

THE SNARK: That is what it is today.

MR. B. A. JOHNSON: I seconded Mr. Moore's motion, that the dues be made five dollars.

MR. GLADDING: Our resolution incorporates Mr. Moore's motion.

MR. B. A. JOHNSON: Let us consider for a moment whether we want to increase the dues to five dollars.

MR. F. L. JOHNSON, JR.: As I understand, the motion is to raise the dues to five dollars a year. The dues are a stipulated amount annually.

THE SNARK: The dues are \$3.65 a year, and that amount covers the insurance.

SECRETARY TENNANT: The members do not pay anything for the insurance.

MR. F. L. JOHNSON, JR.: Suppose a man has belonged to Hoo-Hoo for twenty-five or thirty years, when he reaches 65 years of age, if he has paid his dues right along, is he automatically suspended?

MR. B. A. JOHNSON: We have nothing to do with that. The insurance company settles that.

MR. L. M. TULLY: How many members are there over 65?

SECRETARY TENNANT: About 1½ or 2 per cent of the paid-up membership—65 to 80.

MR. TULLY: If we have only 65 to 80 members in good standing who have reached the age of 65 years, they should have the benefit of this insurance feature. The order is now bigger and stronger and I think this would be a great compliment to those members who have stayed with us for so long a time.

MR. B. A. JOHNSON: Does the insurance company set the standard or has the order any right to say who shall be insured?

SECRETARY TENNANT: The company has the right to refuse insurance on a man 65 years old. I intended to bring up the question of incorporating this organization and getting legal authority to carry our own insurance. Then we can do what we want to do with this proposition. As it is now, we are paying a profit to the Missouri Life Insurance Company for insuring our members. They have not made much money out of us, but they have made some. Our death rate is 38 or 40 members per year. You can average the death rate on 4500 members per year at forty per year and you will be about correct. Our insurance last year cost \$4,500. The insurance company has paid out to date \$3,400. There are three death claims outstanding, bringing the total to \$3,700. That would leave \$800 as a profit. If we incorporate and get authority to assume these risks ourselves, we can take in members over 65 years of age, but under our present arrangement we cannot do it, because the insurance company will not take them. If you do that, when a member dies who is over 65 you will have to pay the insurance out of the funds of the order.

MR. JUDD: I think the idea was that the order itself should pay the old members' insurance.

MR. B. A. JOHNSON: I agree with that. I think that is a fine idea. I wanted some light to see if we could do it.

MR. JUDD: I think the Order should pay it. I don't think that any man that has been a member so long should be deprived of this insurance. I think the dues should be large enough to enable the Order to pay this insurance. I am willing to raise the dues to any amount that is necessary to do it.

MR. B. F. COBB: I have been a member of this organization since the first year. When the dues were raised to \$3.65 I paid them. Last year my bill was for \$2.40. If an insurance without medical examination. We are taken in at sixty-five years of age.

THE SECRETARY: The contract that we have with the Missouri State Life Insurance Company gives our members insurance without medical examination. We are taken in under a group policy, a special insurance policy. It is not like anything else that you have ever had. In fact some companies told the Missouri Life they were crazy in making that contract. But they took it and have made good on it. Under a group policy they would not take members over sixty-five years of age without medical examination. While the old members have paid dues for many years, they have not paid one cent of insurance. We increased the dues in 1916 without the insurance feature. We give this insurance free of charge. Hoo-Hoo gives this as a benefit without cost to the members.

MR. COBB: We should have been told about that. SECRETARY TENNANT: You were told. That information was published in the Bulletin, and letters were written to the members about it. If you want to incorporate we can assume the risk ourselves.

THE SNARK: How often do we submit a report to the Missouri State Life Insurance Company on our membership?

SECRETARY TENNANT: On October 9, a member who has paid his 1920 dues is re-insured to September 9, 1920; he is allowed 30 days' grace to pay up. On October 9 I will report to the company all members who have paid up their 1920 dues. That automatically insures them another year. If they don't pay their policy lapses. There is a provision to the effect that if a man pays at any time during the year, I am to notify the company that the man has paid his dues. They then reinstate him 60 days after payment is received. This 60 days' clause is put in to protect the company. I have a card in my office and the insurance company has a dupli-

cate card of the name of every member who has paid his dues and is entitled to the insurance.

MR. TULLY: We are well aware of this scheme as outlined by the secretary. I take the position that a member who has religiously paid his dues for fifteen or twenty years has helped to make Hoo-Hoo what it is, and if there is only a percentage of thirty-five or forty the Order, in recognition of what the older members have done, should carry this insurance for them.

SECRETARY TENNANT: As I have stated before, the members do not pay anything for their insurance. Those who have paid dues in the past are not entitled to this insurance for the reason they have paid dues for several years. They have not paid for something they are not getting.

MR. TULLY: I realize that, but I don't think they ought to be discriminated against on account of their age.

MR. GEO. W. HOTCHKISS: I was a member of the original committee that considered this proposition when it was mooted 30 years ago. I started what I called a Masonic lodge emergency association. The members paid \$1.25 for \$100 insurance to be paid immediately on death. It strikes me, when a member arrives at the age of 65 under this proposition, if he is entitled to insurance, an assessment could be made of one dollar on the death of a member, thus making a fund for paying the insurance of those sixty-five years of age or over.

MR. F. L. JOHNSON: With increased dues, \$1.35 more than we are now paying, is it a good business proposition to have the insurance company carry our insurance?

THE SNARK: Brother Johnson, we are now considering these resolutions, and your point would properly come up under the head of new business. We are glad that we have this discussion, as some interesting questions have been raised.

MR. N. A. GLADDING: Regarding the second section of the resolutions, as to advertising in the Bulletin, after discussing the question thoroughly, we saw difficulties and possible trouble ahead of us if we undertake to enlarge the Bulletin and carry advertisements. Our circulation is practically limited to our members. We believe we should not at this time tackle this advertising proposition. The idea of limiting the size of the Bulletin came from two gentlemen on the committee who are versed in publication matters.

SECRETARY TENNANT: We must have leeway in that connection for publishing a special edition containing the full report of this meeting.

MR. GLADDING: We can have an amendment then, covering that matter.

(A motion was made and carried to the effect that the Bulletin be limited in size, with the exception of the special edition containing this report.)

THE SNARK: Before putting the motion, I desire to make an explanation as to why I put in my annual report the suggestion as to carrying advertisements in the Bulletin. We have not been able to get out the Bulletin monthly, and I had in mind the publication that is gotten out by the Rotary Club. They have an enormous amount of advertising. Of course that club is largely a commercial organization. It occurred to me that, inasmuch as a member of firms and individuals are closely allied to Hoo-Hoo, they would consider it a privilege to be allowed to advertise in the official bulletin of the order. I have always known that it was never intended to commercialize Hoo-Hoo, but I thought we could legitimately raise some additional funds in this way. I am glad to put the motion, that the Bulletin be issued bi-monthly, and that no advertisements be published.

(The motion was put to a vote and carried.)

MR. GLADDING: (After reading the section regarding the disposition of the retiring Snark.) We decided that we would recommend the word elevation in lieu of incarceration, chiefly in honor of our present retiring Snark, who will be "elevated" to the House of Ancients soon. We thought it better to have him elevated, and we will boost him when we get him there. (Laughter and applause.)

(This section of the report was, on vote, unanimously adopted.)

SALARY OF SECRETARY-TREASURER.

MR. GLADDING: This recommendation regarding the salary of our secretary-treasurer seemed to us entirely proper and necessary at this time, as no one can expect him to live in a city like St. Louis, under present conditions, with H. C. L. steadily mounting and, further, that a proper recognition and appreciation of his valuable services requires a reasonable increase in his salary, now \$3,600 a year. We recommend that his salary be fixed at the sum of \$5,000 annually.

(A motion was made, seconded and carried that this part of the report be adopted and that the salary of the secretary-treasurer be fixed at five thousand dollars per year, beginning with the present or current Hoo-Hoo year. As amended, or in accordance with action which appears later in this record, the entire question was referred to the Supreme Nine for final action, with the recommendation that the secretary-treasurer's salary be fixed at the sum of \$5,000 annually, as stated above.)

THE SNARK: I feel that I would be derelict in my duty if I did not speak on this question. No one could desire more than myself that our worthy secretary be granted an increase in salary; but I merely want to call your attention to some of the conditions which confronted us and with which we had to contend during my administration. We were almost strangled during the last four years and we have just now gotten our head above water. We must not do anything that might cause a deficit or put us in debt again. We have worked hard in placing the order in good condition again and we met and contended against many discouraging conditions during the two years I have been in office. As I am retiring from office I could easily say that any mistake in this direction was made by others; but I would not want to be placed in that position, and I trust that you will not take any action that might have a tendency to nullify the good work that has been done during the last three or four years. (Applause.)

MR. GLADDING: We merely offer this as a recommendation, and with the consent of the other members of the House of Ancients we are willing to have this question referred to the incoming Supreme Nine for final action.

MR. W. A. HADLEY: I take pleasure in concurring in Brother Gladding's suggestion. I know that the incoming Supreme Nine will carefully consider this question and that they will take care of the secretary-treasurer and increase his salary if and to the amount that our income may permit.

MR. L. M. TULLY: I know that the work done by Mr. Tennant is great. He has worked hard and faithfully and he has aided the Snark in making the Order what it is today. I voice the sentiment of many members when I say that the Supreme Nine should consider this question very seriously.

MR. ALBERT CONE: This question is a very plain business proposition. Our secretary is in a productive capacity with reference to the Order. Most of us are business men and when we hire a salesman we hire him upon his ability to get business. Mr. Tennant is our leading administrative officer, and he occupies a position which has directly to do with the income of the Order. All of us expect to increase the membership, but we do not know what the results will be. The fixing of Mr. Tennant's salary will be largely under his own control, from the view point of increased membership and more revenue. I believe we can assure him that he will have our active co-operation and that every one of us will do all we can to increase the membership and the receipts of the Order. I believe that, with this discussion, Mr. Tennant can feel that his salary will be increased.

MR. B. A. JOHNSON: Is the secretary employed by the Order or by the Supreme Nine?

THE SNARK: By the Supreme Nine.

MR. B. A. JOHNSON: Then that question is settled.

MR. BOTTS: Wouldn't it be well for us to take a vote of the sentiment of this meeting and pass that on to the Supreme Nine, also?

THE SNARK: My understanding is that the matter was referred to the Supreme Nine for action.

MR. FRAZIER JONES: To clarify the matter, I will move that the whole question be referred to the Supreme Nine for action, with the recommendation of this meeting that the recommendation of the House of Ancients at this time be approved, if the Supreme Nine deem it wise to do so.

THE SNARK: Whenever the financial condition of the Order justifies that action?

MR. JONES: Yes.

Mr. Jones' motion was seconded and was unanimously carried.

REPORT OF THE COMMITTEE ON GOOD OF THE ORDER.

Brother R. S. Hiscox, chairman of the committee, submitted and read the report, which, on motion duly carried, was unanimously adopted and was as follows:

REPORT ON THE GOOD OF THE ORDER.

On the subject of the Good of the Order we, the committee recommend:

1. That the Bulletin be issued monthly, but if the finances of the Order does not permit that it be issued every two months,

2. Recognizing the fact that the touch of the elbow is necessary for full fellowship we suggest that each Vicegerent inaugurate weekly luncheons to which not only Hoo-Hoo but all members of the lumber fraternity be invited.

3. We recommend that the secretary have printed in pamphlet form the facts about our Order similar to those which appear in our August, 1919, Bulletin, and that copies be sent to each new member, and to prospective members upon request of the Vicegerent Snark of the various districts.

4. It would be a good idea if Vicegerents would inaugurate at least one or two ladies' nights in the year where the wives and ladies of the members of Hoo-Hoo and the lumber fraternity be invited.

5. Your committee notes with pride that the eligibility clauses have been better observed during recent years and recommends rigid continued adherence to them.

6. The Hoo-Hoo button being a badge of honor, we suggest that the button be worn more generally.

7. We suggest that Vicegerent Snarks use care in selecting the local ones to secure men who either know the ritual by heart or who will familiarize themselves with it.

8. We suggest that Vicegerents appoint local employment committees for the purpose of trying to secure positions for any members out of work.

9. Recognizing that Hoo-Hoo must be conducted upon a very high plane, all Vicegerents must be careful to see that no rough is permitted at Concatenations and that this fact be impressed upon the lumber fraternity in each district.

10. In conclusion, your committee points out that the Order has climbed out of the valley and is on level ground again. We are ready with the personal effort of every member for an aggressive forward movement toward higher and broader accomplishments:

Signed: R. A. HISCOX, Chairman.
PLATT B. WALKER.
A. L. FORD.
MINOR E. BOTTS.
FRED J. VERKORKE.
J. E. PRESTON.
L. M. TULLY.
L. J. POMEROY.
STACY C. BENNETT.

NEW BUSINESS.

THE SNARK: Brother Hoo-Hoo, the meeting is now in your hands for any discussion or new business that you may have to offer.

MR. FRAZIER JONES: I believe it is the sense of this meeting that we recommend to the Supreme Nine that when a member has been in good standing in the Order for 10 years or more, his insurance should not be lapsed, and that his beneficiary should be paid \$100 at the time of his death, although such a member may have passed the age of 65. I trust that some suitable action will be taken permitting our veterans to have the advantage of our insurance feature.

MR. TULLY: I move that it be the sense of this meeting and we recommend that the Supreme Nine give this question their most serious consideration and that they try to find ways and means for properly handling this matter.

Motion seconded.

THE SNARK: I heartily approve the suggestion but you have no idea of the difficulty we have had in getting a meeting of the Nine. I believe we should instruct the Nine what to do along this line.

(Mr. Tully then moved that it be expressed as the sense of this meeting that all members over the age of 65, who have been members of this Order for eight years or longer, shall receive insurance in the sum of \$100 from this Order.)

MR. HISCOX: There would be no funds out of which to pay it.

MR. CONE: Dues for the coming year have been fixed at \$3.65 for members under 65 and \$2.40 for members over 65. The younger members are paying \$3.65 and getting the insurance; the older members pay \$2.40 and do not get insurance. The increase voted in the dues makes them \$5 per year. When that goes into force, unless amended as it should be, it would be entirely proper that the older members, paying at the old rate, should be paid out of the funds of the Order. But it seems to me that this question should go over for a year.

MR. W. A. HADLEY: Isn't it a dangerous precedent for us to use the word insurance, when we are not incorporated and cannot issue insurance? Should we not call it a gratuity, payable to the heirs or legal representatives of our members? Could we not send notices to members above 65 years that

on payment of an additional amount, \$1.25, they can participate in this gratuity?

MR. JUDD: Next year let all of the members, both old and young, pay the \$5 dues and participate alike in the benefits.

THE SNARK: Brother Hadley's suggestion, to omit the word "insurance," is good, but we have used the word heretofore, and it is insurance that we have supplied. Technically we don't insure our members, but they are insured by an insurance company.

MR. TULLY: I don't think the word "gratuity" is the proper word to use. It sounds too much like charity. But whether we say "insurance" or "gratuity," it is a difference without a distinction.

THE SNARK: We might call it death benefit.

MR. HADLEY: I will accept that as an amendment.

MR. B. A. JOHNSON: I would like to have Mr. Tennant say a word about this whether it is possible for the Order to be "held up" by some insurance commissioner.

THE SECRETARY: In view of the way this Order was organized we cannot carry insurance. We cannot lawfully solicit members with a promise to give them insurance.

THE SNARK: We buy the policy, pay for it and send it to our members.

THE SECRETARY: The Order can instruct me to pay for a policy for \$100 and send it to the members as a death benefit.

MR. TULLY: I accept the amendment.

THE SNARK: The motion is that we avoid the use of the word "insurance" in all of our printed matter and substitute the words "death benefit of \$100," payable upon proof of death of any of our members.

A vote on the motion, as stated by the Snark, was then taken and it was unanimously carried.

MR. L. E. FULLER: Now, I think we ought to consider incorporating this Order, or appoint a committee to consider that question.

THE SNARK: As is well known, under the present management, a member is liable for the debts of the Order, which liability can be eliminated by the incorporation of the Order. I would be glad to have a motion made to appoint a committee to investigate ways and means for the incorporation of the Order and that such a committee report its findings to the Supreme Nine.

MR. FULLER: I presume the laws of Missouri would be as favorable for that purpose as the laws of any other state; and therefore I would move that a committee of five, to be composed of members residing in Missouri, be appointed by the Snark to investigate the matter of incorporating the Order under the laws of Missouri, such committee to have full power to act.

The motion was seconded and carried.

The Snark then appointed, as such committee, the following members:

Julius Seidel, E. D. Tennant, L. M. Tully, C. E. Price, J. F. Judd.

MR. MAY: There has been a good deal of talk in regard to old members coming back at a certain figure. I think we ought to renew at this time the action taken at the last annual meeting at New York.

THE SNARK: A member that was in arrears more than one year was to be taken back upon payment of \$3.65, dues, and an additional sum of \$5, making the total amount \$8.65. However, a ruling was made by the Snark and the Supreme Nine that permitted members in arrears to be reinstated upon the payment of \$5, rather than refuse them, we took them back for that amount.

MR. MAY: I understood that it was for a certain period only during which they could come back for \$5.

THE SNARK: Yes, and that period ended September 9, this year.

(No action was taken upon Mr. May's suggestion.)

REPORT OF COMMITTEE ON NOMINATIONS.

Mr. J. B. Nally, chairman, read the committee's report and the nominations as follows:

Your Committee on Nominations beg leave to report the following nominations for the offices named:

For Snark of the Universe—R. A. Hiscox, San Francisco, Calif.

For Senior Hoo-Hoo—Tom A. Moore, Chicago, Ill.
For Junior Hoo-Hoo—Ben S. Woodhead, Beaumont, Tex.
For Bojum—William McPhee, Denver, Colo.
For Scrivenoter—Mark M. Elledge, Corinth, Miss.
For Jabberwock—W. P. Anderson, St. Louis, Mo.
For Custocation—Remsen Williams, New York, N. Y.

For Arcanoper—Geo. M. Cornwall, Portland, Ore.

For Gurdon—N. J. Warner, Asheville, N. C.

MR. L. M. TULLY: I move that nominations be closed and that the secretary be instructed to cast the entire vote for the gentlemen named by the committee.

Motion seconded.

THE SNARK: Before putting this motion I would like to have the secretary read some communications which he has received regarding the election of my successor.

The secretary thereupon read the following:

PIONEER
WESTERN LUMBERMAN

September 4, 1919.

E. D. Tennant, Sec'y-Treas.,
Concatenated Order of Hoo-Hoo,
New Morrison Hotel, Chicago, Illinois.

Dear Brother Tennant: Enclosed herewith memorial to the Nominating Committee, requesting the nomination of Brother R. A. Hiscox for Snark of the Universe, which I most sincerely hope may be in order and that the petition may be granted.

Trusting that the deliberations of this annual may be of great benefit to the Order and with kindest personal regards to all my good Hoo-Hoo friends, I am,

Sincerely and fraternally yours,

(Signed) G. A. BUELL.

Nominating Committee,
28th Annual Meeting,
Concatenated Order of Hoo-Hoo,
Chicago, Ill.

Dear Brother Hoo-Hoo: We, the undersigned, loyal disciples of the Great Black Cat advocates of the tenets of Hoo-Hoo and believers in the permanency of this worthy organization of lumbermen, respectfully call your attention to the desirability of electing a Western member to the lofty position of Snark of the Universe.

California Hoo-Hoo unanimously endorse R. A. Hiscox, manager of the Hart-Wood Lumber Company, San Francisco, Calif., as being a most loyal Hoo-Hoo, devoted to the welfare of the Order and eminently fitted for the exalted office of Snark of the Universe, for which reasons we respectfully request your placing him in nomination for that most honorable position.

Fraternally yours,

(Then follows over one hundred names of members representing the entire state of California.)

Mr. Tully's motion to close nominations and that the secretary cast the vote for the nominees above named was then carried unanimously.

The secretary thereupon declared he had accordingly cast the vote. Hearty applause followed and the newly elected members present were greeted with the Hoo-Hoo yell.

Retiring Snark Priddle appointed Messrs. B. A. Johnson, William A. Hadley and N. A. Gladding as a committee to escort Supreme Snark-elect Hiscox to the platform. The committee graciously performed their duty and Snark-elect Hiscox responded briefly as follows:

Brother Hoo-Hoo, I greatly appreciate the honor you have conferred upon me. In taking the position of Supreme Snark for the ensuing year, I feel that I am coming into a comparatively easy position, after the work of the past three years, done by Brothers Seidel, Priddle Tennant and others. During the remainder of 1919 and in 1920 I will do everything possible for me to do not only to increase the membership of the Order, but to increase the Order's prestige amongst lumbermen. (Applause.) Now, another ceremony is in order, and I will call upon the Secr to take charge of that. (Applause.)

PRESENTATION OF SNARK'S RING.

THE SEER: Worthy Snark and gentlemen of the Concatenated Order of Hoo-Hoo, the House of Ancients, created in the beginnings of Hoo-Hoo, place in the position of honor, to which, after this session, we will elevate and into which we will never more incarcerate the very living and verile past Snarks. (Laughter and applause.) In welcoming Past Snark Priddle and giving to him the fifteenth position among the living Snarks in the House of Ancients, we wish to remind you that in a society which has for its motto "Health, Happiness and Long Life," there remain in active business and active social life four of the original six who met at Gurdon, Arkansas, and founded this Order. There are only two of the original six who have passed over the border. I, as Secr of the House of Ancients, desire to give to you and to the others of the incoming members of our body, a simple reading of Hoo-Hoo as we see it, in these few words:



BOLLING ARTHUR JOHNSON (2)
Seer of the House of Ancients

"Hoo-Hoo has lived through its poetical adolescence; it has outlasted its Gethsemane, and it has demonstrated that an order out of the ordinary may be created by business men, and yet have no more serious purpose than to help a little in the bringing of old men back to youth and holding young men back from old age; by knitting their social interests together with laughter, story and song." (Applause.)

"Whenever those who have lived long in Hoo-Hoo discuss the reasons for its existence and the continuity of an order which has for its motto, 'Health, Happiness and Long Life,' there is always a difference of opinion, but after twenty-eight years of going up and down in Hoo-Hoo land, we hold to the real ideals, we still believe that Hoo-Hoo has existed and will continue to exist in prosperity in proportion as its members hold an attitude toward life as first expressed twenty years ago today on the stage of the Broadway Theater, in Denver, in the first presentation of the 'Story of Hoo-Hoo,' and that is expressed in this simple paragraph:

"If, on every Hoo-Hoo Day each member of the Order could testify to the fact that during the past year he had been able to assist at least three deserving human beings to an opportunity to earn a living, then would we teach that golden theme of harmony which means perpetuation away into the future where the mists are, and would develop that theme into the rope of gold, anchoring Hoo-Hooism to that millennium time when the hills, the clouds and the seas and the mountains echo back, 'Health, happiness, long life; peace and good will to all mankind.'" (Applause.)

Addressing Past Snark Priddie, the Seer continued:

"Past Snark Priddie, three things cometh not back; the speeding arrow, the spoken word and the lost opportunity. This is our opportunity, sir. In welcoming you to the House of Ancients, to remind you of the nine points of Hoo-Hooism as outlined in our closing ceremony. The little finger keeps the Gurdon at the door; the next, the Arcanoper, which welcomes you first; the third, the Jabberwock that guided you about the gardens; the fourth, the Bojum, giving you the obligation; the fifth, the Scrivenoter, regarding your deeds in life; the sixth, as the Junior Hoo-Hoo who played in the garden at the left; the next, the Senior Hoo-Hoo, next in command, from whom you got great wisdom, and as the Snark, the position you have occupied, the ninth finger from the right, upon which I place this ring, mummifies the sentiment, in green and everlasting gold, of the last Pharaoh of the Ancients, when he turned his face to the wall and transmitted his soul to Hoo-Hooism and the faith that is in us. You are a

member, sir, of the House of Ancients." (Applause, followed by the yell.)

PAST SNARK PRIDDIE: Mr. Seer, members of Hoo-Hoo, I was told that there was a custom that the retiring Snark is presented with a ring, and I have looked forward to this occasion with a great deal of pleasure. I assure you that I will always appreciate and cherish and have a fond remembrance of my connection with Hoo-Hoo; and especially will I cherish this ring. I shall hold it as one of my priceless possessions; and I assure you that I shall ever remember your kindness and the work that I have done for the Order, which has always been most pleasing to me in every way. I am glad to become a member of the House of Ancients and I hope that I shall be a source of pleasure to its members, and I go forward feeling assured that I shall not be incarcerated. (Laughter and applause.)

SELECTION OF PLACE OF NEXT ANNUAL MEETING.

MR. L. M. TULLY: Brother Snark and members, I have the pleasure of extending to you an invitation in behalf of the City of St. Louis to hold your next annual meeting in that city. You have experienced our hospitality, and you can look forward to its renewal in 1920. You will find much warm Northern and Southern hospitality combined, because this city is on the border line between the North and the South. The latch string will be always on the outside. (Applause.)

SECRETARY TENNANT: I wish to supplement Brother Tully's remarks by some letters and invitations I have received.

(The secretary then read the following letters:)

**ST. LOUIS
CONVENTION AND PUBLICITY BUREAU
St. Louis, Mo., September 4, 1919.**

Concatenated Order of Hoo-Hoo.
Gentlemen: We extend to the Concatenated Order of Hoo-Hoo, a most cordial invitation to hold its next convention in St. Louis.

The CENTRAL location of our city and the fact that twenty-six railroads radiate in every direction, places us in a most advantageous position to secure the maximum attendance.

This invitation is supplemented by invitations herewith enclosed from the:

Mayor of the City of St. Louis,
St. Louis Chamber of Commerce,
Associated Retailers of St. Louis,
Advertising Club of St. Louis.

We will gladly assist your local committee in making all advance arrangements.

St. Louis desires your next convention and assures you that your organization will receive the utmost consideration and the members, delegates and accompanying friends will be well pleased and satisfied with the selection of this city as their meeting place.

Very truly yours,
CHAS. F. HATFIELD,
Secretary and General Manager.

**ST. LOUIS CHAMBER OF COMMERCE
510 Locust Street
St. Louis, Mo.**

Concatenated Order of Hoo-Hoo.
Gentlemen: The St. Louis Chamber of Commerce, representing our city industrially and commercially, cordially joins in the invitation that your convention be held here.

Some one has said of St. Louis,
"It blends the Culture of the East, the
vision of the West, the energy of the North,
and the hospitality of the South."

If your Association decides to honor our city by holding its convention here, we shall do our utmost to live up to that claim.

Very truly yours,
ST. LOUIS CHAMBER OF COMMERCE,
P. V. Bunn General Secretary.

**MAYOR'S OFFICE
St. Louis**

Concatenated Order of Hoo-Hoo.
Gentlemen: Information has reached me to the effect that your organization soon will select a city in which to hold its next convention, and as chief executive of St. Louis, I desire to extend to you a cordial invitation to hold your meeting here. St. Louis, because of its geographical location and its facilities for handling meetings of every nature, has been called the "Central Convention City," and every year we have

the pleasure of acting as hosts to thousands of delegates from other cities. Situated in the very heart of the United States, St. Louis is the logical city for conventions, as it is easily accessible to all sections of the country. The city has long been famed for its hospitality and our aim is to make the stay of visitors one long to be remembered with pleasure.

Trusting you will carefully consider the advantages of St. Louis, and assuring you that you will make no mistake in choosing our city, I remain,

Cordially yours,
HENRY W. KIBL, Mayor.

**THE ASSOCIATED RETAILERS
OF ST. LOUIS**

Suite 612, Equitable Building
K. F. Niemoeller, Manager St. Louis

Concatenated Order of Hoo-Hoo.
Gentlemen: We, the Associated Retailers of St. Louis, composed of the sixty leading retail stores, desire collectively and individually to join in the invitation extended you by the St. Louis Convention and Publicity Bureau to make this city the place for your next gathering.

We feel sure that St. Louis is able to furnish all necessary facilities and attractions for the success of your convention and the entertainment of your delegates.

The proverbial hospitality of our city awaits you.
Very truly yours,

THE ASSOCIATED RETAILERS OF ST. LOUIS,
September 4, 1919. K. F. Niemoeller, Manager.

ADVERTISING CLUB OF ST. LOUIS

Club Quarters—Hotel Statler
Telephone, Olive 3046
September 3, 1919.

Concatenated Order of Hoo-Hoo.
Gentlemen: The Advertising Club of St. Louis most cordially joins in the invitation of the St. Louis Convention and Publicity Bureau and the civic and business interests of St. Louis in extending to you an invitation to meet in this city.

The fact that the Associated Advertising Clubs of the world—the greatest convention that meets in this country—selected St. Louis for 1917, is the best evidence of the ability of this great central city to properly entertain conventions.

Our Association knows that the press of this city gives special consideration to conventions meeting here, which we believe will be of great value to your Association.

Assuring you of a hearty welcome, should you come to St. Louis, we are,

Very truly yours,
JOHN RING, JR., President.

MR. MAY: I move that the next annual meeting be held in the City of St. Louis, in 1920.

Motion seconded and unanimously carried.
ROOSEVELT MEMORIAL ASSOCIATION

The secretary read a communication outlining the plan of Roosevelt Memorial Association and stated that this Order had been requested to endorse the same. If the Order is in sympathy with the movement. After brief discussion, the Order voted its endorsement of the objects and purposes of The Roosevelt Memorial Association unanimously.

The communication read by the secretary follows:

RESOLUTIONS

Whereas, the Roosevelt Memorial Association has been formed by the friends of the late Colonel Theodore Roosevelt to honor his memory; and

Whereas, the Roosevelt Memorial Association aims to provide memorials in accordance with the plans of the National Committee which will include the erection of a suitable and adequate monumental memorial in Washington; and acquiring, development and maintenance of a park in the town of Oyster Bay which may ultimately, perhaps, include Sagamore Hill, to be preserved like Mount Vernon and Mr. Lincoln's home at Springfield; and

Whereas, the Roosevelt Memorial Association announces a national campaign for funds in the week of October 20th-27th; and

Whereas, the sum of five million dollars is to be raised through the subscriptions of millions of individuals;

Therefore, be it

Resolved, that the Concatenated Order of Hoo-Hoo recognizing his superlative Americanism and his inestimable services to our nation as citizen and statesman, hereby records its hearty endorsement of the plans of the Roosevelt Memorial Association and pledges its support to the national campaign to be conducted by that Association.

There being no further business to be placed before this annual meeting, on motion it was adjourned sine die.

Owing to quite a number of members who attended the Annual, not having registered, The Bulletin is unable to print a complete list of those who were present. If a member's name is not shown, it is because he failed to register.

Members Registered in Attendance

Name	Town	Hoo-Hoo No.
Bolling A. Johnson	Chicago, Ill.	2
W. A. Priddie	Bonamoun, Tex.	129
E. W. Munger	Lafayette, Ind.	414
P. T. Langan	Cairo, Ill.	2400
Chas. H. Ketrldge	Evanston, Ill.	6236
H. J. Lange	DeQueen, Ark.	7274
W. Frazier Jones	Jacksonville, Fla.	8364
C. M. Munger	Lafayette, Ind.	10026
Theo. C. Schneider	Marquette, Mich.	10032
E. D. Tennant	St. Louis, Mo.	13070
Jas. H. Faust	Chicago, Ill.	16780
F. M. Baker	Chicago, Ill.	21576
Wm. Barclay	Wardler, B. C. Can.	26316
P. C. McNevin	Chicago, Ill.	25469
A. W. Smith	Chicago, Ill.	27321
A. D. McDonald	Seattle, Wash.	27897
J. J. Anderson	Chicago, Ill.	29474
J. H. Dion	Chicago, Ill.	29661
W. G. Wallin	Chicago, Ill.	29679
R. S. Whiting	Chicago, Ill.	29937
E. D. Lohring	Evansville, Ind.	17034
Walter S. Kachler	Chicago, Ill.	22267
Chas. Westcott	Chicago, Ill.	30027
N. W. Boyd	Chicago, Ill.	14366
E. C. Robinson	Lowville, Ohio	6247
L. E. Fuller	Chicago, Ill.	612
Gack Downing	Chicago, Ill.	30021
G. A. Vangsness	Chicago, Ill.	29878
Thos. O. Crawford	Chicago, Ill.	8648
B. F. Cobb	Chicago, Ill.	32
A. B. Carson	Chicago, Ill.	27312
Paul Schmechel	Chicago, Ill.	24367
Alfred Schmechel	Chicago, Ill.	26366
Richard Cortis	Chicago, Ill.	2196
R. S. Utley	Chicago, Ill.	29677
Paul Stachlin	Chicago, Ill.	28594
J. L. Lane	Chicago, Ill.	144
Hamilton Daughaday	Chicago, Ill.	13291
A. J. Cross	Chicago, Ill.	21583
F. J. Mutey	Chicago, Ill.	20858
C. D. Whitfield	Corinth Miss.	27063
Wm. de R. Knight	Chicago, Ill.	
Leo E. Glass	Memphis, Tenn.	26011
F. E. Wellman	Chicago, Ill.	29683
A. H. Engler	St. Louis, Mo.	30064
M. H. Garber	Chicago, Ill.	
W. A. Hadley	Chatham, Ont.	11586
C. C. Mullen	St. Louis, Mo.	18055
C. E. Price	St. Louis, Mo.	11625
J. B. Nalty	Brookhaven, Miss.	380
G. H. Palmer	Shoridan, Ind.	321
F. L. Fellows	Grinnell, Ia.	20759
P. S. Fletcher	Chicago, Ill.	2656
Julius Soldel	St. Louis, Mo.	3229
F. J. Sweet	Chicago, Ill.	22030
H. W. Boyd	Chicago, Ill.	14366
Edmund Goodde	St. Louis, Ill.	11960
G. J. Pomeroy	Chicago, Ill.	29414
E. J. Lundin	Chicago, Ill.	29668
Albert Cone	Chicago, Ill.	7304
L. H. Trestler	Lincoln, Nebr.	10101
W. P. Flint	Chicago, Ill.	20911
D. V. Swearingen	Chicago, Ill.	28539
Geo. N. Burgoyne	Chicago, Ill.	23420
Don Fisher	Detroit, Mich.	29010
J. D. Foucht	Chicago, Ill.	29664
Archie Fisher	Grand Rapids, Mich.	24347
R. E. Boyd	Chicago, Ill.	25237
W. B. Vanlandingham	Chicago, Ill.	17600
Ed. Brown	Portland, Ore.	11309
N. H. Huey	Chicago, Ill.	21370
C. W. Molin	Chicago, Ill.	29211
D. H. Jeffris	Chicago, Ill.	29781
J. H. Campbell	Kankakee, Ill.	8781
F. S. Koch	Chicago, Ill.	29782
E. A. Osbornson	Chicago, Ill.	30026
R. L. Learmont	St. Louis, Mo.	22532

R. A. Myer.....	Houston, Tex.....	5881
G. F. Kerns.....	Chicago, Ill.....	18753
Platt B. Walker.....	Minneapolis, Minn.....	48
Stacy C. Bennett.....	Chicago, Ill.....	21996
J. G. Simon.....	Cleveland, Ohio.....	5314
O. C. Moor.....	Tishomingo, Miss.....	29946
M. M. Elledge.....	Corinth, Miss.....	26427
W. K. Hall.....	Fulton, Ky.....	14314
M. E. Dolan.....	Chicago, Ill.....	22530
W. H. Clifton.....	Chicago, Ill.....	21579
A. M. Manning.....	Grand Rapids, Mich.....	25612
Fred J. Verkerke.....	Grand Rapids, Mich.....	17234
C. E. Johnson.....	Cairo, Ill.....	29484
Morton F. Engelman.....	Omaha, Nebr.....	28256
L. M. Tully.....	St. Louis, Mo.....	21549
Fred Scheldigger.....	Chattanooga, Tenn.....	27642
W. E. Bartlett.....	Peoria, Ill.....	29085
S. K. Holland.....	Peoria, Ill.....	5290
J. E. Preston.....	Denver, Colo.....	51
A. H. Ruth.....	Chicago, Ill.....	9996
R. R. Slayton.....	Chicago, Ill.....	29217
N. A. Gladding.....	Indianapolis, Ind.....	99
J. C. Light.....	Miami, Ariz.....	7055
D. J. Elchoff.....	Chicago, Ill.....	28965
R. A. Hiscox.....	San Francisco, Cal.....	14423
J. F. Judd.....	St. Louis, Mo.....	94
W. W. Kenower.....	Huntington, Ind.....	1032
L. D. May.....	Jacksonville, Fla.....	19895
Fred McCaul.....	Grand Rapids, Mich.....	24349
Frank T. Byrne.....	St. Louis, Mo.....	6548
F. de Anguera.....	Chicago, Ill.....	29934
Tom A. Moore.....	Chicago, Ill.....	8308
A. A. Hausner.....	Chicago, Ill.....	12225
A. L. Ford.....	Chicago, Ill.....	7583
R. T. Buzard.....	San Francisco, Cal.....	24837
A. J. Ray.....	Chicago, Ill.....	12110
H. B. Gaines.....	Briston, Wis.....	10377
Chas. H. Adams.....	Chicago, Ill.....	7292
E. C. Wright.....	Papillon, Neb.....	18563
C. M. Munger.....	Lafayette, Ind.....	10026
W. H. Abbott.....	Chicago, Ill.....	30280
Arthur Brallsford.....	Chicago, Ill.....	30281
Chas. F. Carpenter.....	Chicago, Ill.....	30282
Carl W. Debebaugh.....	Chicago, Ill.....	30283
Chas. L. Kidd.....	Chicago, Ill.....	30284
Donald S. Montgomery.....	Milwaukee, Wis.....	30285
Wm. O'Connor.....	Chicago, Ill.....	30286
Wm. Osgood.....	Chicago, Ill.....	30287
J. L. Senla.....	Chicago, Ill.....	30288
Chas. W. Shunk.....	Chicago, Ill.....	30289
Sidney V. Streator.....	Chicago, Ill.....	30290

Osirian Cloister Meeting

On the afternoon of Monday, September 8th, the Osirian Cloister held an Initiation ceremony in the Tile Rooms of the Morrison Hotel. The Chief Priest of Osiris, Julius Seidel, presided at the meeting, assisted by the following High Priests:

- High Priest of Ptah—Bolling Arthur Johnson,
- High Priest of Ra—R. A. Hiscox,
- High Priest of Isis—W. A. Priddie,
- High Priest of Shu—W. A. Hadley,
- High Priest of Thoth—John Simon,
- High Priest of Hather—Tom A. Moore,
- High Priest of Sed—Stacy C. Bennett,
- High Priest of Anubis—M. M. Elledge.

The following Novitates were initiated into the high honors of the Inner Mysteries of the Temples of the Cloister: W. C. Bartlett.....29085.....Peoria, Ill. S. K. Holland.....5290.....Peoria, Ill. Lee E. Glass.....26911.....Memphis, Tenn. Morton F. Engelman.....28256.....Omaha, Nebr. W. K. Hall.....14314.....Fulton, Ky. F. M. Baker.....21576.....Chicago, Ill. E. C. McNevin.....25469.....Chicago, Ill.

Following the initiation the Annual Cloister Dinner took place. This proved to be one of the most delightful informal gatherings of the Twenty-eighth Annual. The ladies joined the members at the dinner and thoroughly entered into the spirit of the occasion. After partaking of the good things provided in the way of entables, a short business session was held at which Past Snark W. A. Priddie was elected Chief Priest of Osiris, and the following High Priests were elected:

- High Priest of Ptah...Charles J. Kammer, Astoria, L. I., N. Y.
- High Priest of Ra.....Frank Paramino, San Francisco, Cal.
- High Priest of Isis.....P. Langan, Cairo, Ill.
- High Priest of Shu.....Chas. E. Price, St. Louis, Mo.
- High Priest of Thoth.....E. D. Tennant, St. Louis, Mo.
- High Priest of Hather.....R. J. Fine, Birmingham, Ala.
- High Priest of Sed.....J. G. Simon, Cleveland, Ohio.
- High Priest of Anubis.....H. W. Robinson, Ft. William, Ont.

Following the election a resolution was passed authorizing the Priests to make special efforts towards holding a big Cloister revival meeting at the next Annual to be held in St. Louis, September 8, 1920. Following the business discussion Brother Tom A. Moore, who acted as Toastmaster called on a number of members present for short impromptu speeches concerning Hoo-Hoo and the Cloister, or whatever they wanted to talk about. Brother Moore succeeded in ejecting a lot of enthusiasm in his remarks and kept his hearers interested and they all thoroughly enjoyed it. The following prominent members made short addresses:

Past Chief Priest of Osiris, Julius Seidel, made a speech addressed on the opportunities of the Cloister and what it should do to further the work of Hoo-Hoo. The following members also spoke along the same and other lines:

Past Snarks, W. A. Priddie, W. A. Hadley, and E. D. Tennant, as well as Brothers, J. B. Nalty, Pete Langan, A. B. Cone, Snark elect R. A. Hiscox, M. M. Elledge, F. M. Baker, Stacy C. Bennett.

Mrs. J. Oxenford of Indianapolis was a welcome visitor to the Cloister and Annual Meeting. During the Cloister Dinner Mrs. Oxenford made a very interesting speech with reference to other Annuals which she had attended. Mrs. Oxenford has attended practically every one of the Hoo-Hoo Annual Meetings with the exception of the Twenty-sixth, for a number of years past, and she always is very glad, indeed, to meet her old Hoo-Hoo friends at these gatherings.

Entertainment Features of the 28th Annual

The Chicago members promised the visiting Hoo-Hoo the time of their lives and they certainly made good. There were always a number of the Chicago Reception Committee on hand, ready to assist in making the visiting members feel at home. Many hours were spent by various small parties gathered together under the guidance of some Chicago Hoo-Hoo and enjoyed sights and scenes that were not on the official program.

As is usual at all Hoo-Hoo Annuals, the old members gathered together, renewing old acquaintanceships, pledging themselves to hold and keep fast their Hoo-Hoo connection. It is the memory of such gatherings that makes the old Hoo-Hoo long for the ninth day of the ninth month to come around again. There is a feeling of real desire to know each other personally that permeates a Hoo-Hoo Annual and which Hoo-Hoo fail to find anywhere else, that constitutes the tie which binds the members together.

One of the most delightful of the many private entertainments was a dinner given by Mr. and Mrs. Bolling Arthur Johnson, in the English room of the Blackstone Hotel on the evening of Sept. 9th, to the members of the House of Ancients, their wives and retiring Snark W. A. Priddie, in addition to the retiring Snark those present included W. A. Hadley and Mrs. Seidel, of St. Louis; Nels Gladding, of Indianapolis; Platt Walker of Minneapolis, and E. D. Tennant, of St. Louis. The table was beautifully decorated with the Hoo-Hoo colors, yellow and black, made up of yellow flowers and decorated with the Hoo-Hoo emblem in various shapes and sizes. The most illustrious Seer and his charming wife proved themselves adepts at arranging an affair of this kind, and those who were present will ever remember the kindly and gracious manner in which their host and hostess entertained them.

On Tuesday afternoon a delightful automobile ride was taken over the famous Chicago Boulevards. Starting from the New Morrison Hotel in a procession of over thirty automobiles, provided by the Chicago members and decorated with Hoo-Hoo banners and pennants, the visitors were taken out by way of Pershing Boulevard, visiting the Municipal Pier, Lincoln Park and from there to Edgewater Beach Hotel, where refreshments were served on the Terrace overlooking Lake Michigan. The return trip was made via Sheridan Road, Diversey Boulevard, Humboldt Park, Garfield Park, Douglas Park, Washington Park and Jackson Park, returning to the New Morrison Hotel, via Michigan Boulevard. The weather was perfect and everyone voted the ride was one of the most enjoyable they had ever taken.



F. M. BAKER
Chairman, Entertainment Committee

On the evening of Sept. 9th, occurred one of the big events of the meeting. First, a special dinner was served in the famous Terrace Garden of the Morrison Hotel where besides enjoying a splendid repast, the guests witnessed the complete Terrace Garden Ice Carnival and Vaudeville show. The dinner was followed by a vaudeville, smoker, and buffet luncheon given in the ballroom of the Morrison Hotel. As this was strictly a stag affair, the ladies were escorted to the Woods Theatre, where they witnessed a screaming farce, "Up in Mabel's Room." We did not manage to get up to Mabel's room, but judging from remarks made by those who were there, it was certainly a highly entertaining experience.

As to the vaudeville and smoker, it was some show. F. M. Baker, chairman of the entertainment committee, and Lambert J. Pomeroy, master of ceremonies, put on an all-star bill, including twelve acts and orchestra. We have seen a great number of vaudeville shows, but the one presented to members attending the 28th Annual was one that Keith's in New York, the Majestic in Chicago, or any of the Orpheum Circuits or other theatres would have paid thousands to get together in one show. As stated above, it was some show, and will long be talked about by members who were there. Following the vaudeville a sumptuous supper was served and a get-together-get-acquainted-hour was spent.

On Wednesday the ladies were taken to the Marshall-Field store, where they were shown through every department of the greatest retail store in the world, and then had luncheon served them in the Marshall-Field tea room. Mrs. T. A. Moore, Chairman of the Ladies' Reception Committee, and it members, took every advantage of their opportunity and did not overlook anything in showing the visiting ladies an enjoyable time while in Chicago. One of the features prepared for the ladies' luncheon at Field's was a toast to the ladies by Patrick Francis Cook, of St. Louis, but unfortunately, Brother Cook was detained in St. Louis by illness. How-



F. DE ANGUERA
Vicegerent Northern Illinois
Chairman, Finance Committee

ever, copies of the toast were printed and arrived in time to be distributed to the ladies.

On Wednesday evening the big concatenation of the Annual and Session on the Roof, was held in the ballroom of the Morrison. Eleven lusty kittens trod carefully and fearfully through the gardens, right and left trod on the catnip bed, laid down in the onion patch, and experienced all the thrills of having their eyes opened to the glories of Hoo-Hoo Land. Junior Hoo-Hoo Lambert J. Pomeroy, assisted by Supreme Scribe-noter M. M. Elledge, gave the kittens many unique and mirth-provoking tests, so much so that the candidates who went through them will always remember that they joined Hoo-Hoo at the big Annual Concatenation of the Hoo-Hoo year.

The Concat. was preceded by a moving picture show which was complimentary from the Pathoscope Co., a screaming farce-comedy and a real, genuine Mexican bull fight being the principal features. Following the initiation ceremonies a luncheon was served at which the old cats and kittens foregathered, swapped stories and finally said farewell to the 28th Annual.

At the buffet luncheon Wednesday night Snark-elect R. A. Hiscox reported that the ladies of the party had passed resolutions thanking their hosts for the splendid entertainment tendered them.

In summing up the pleasant visit to Chicago the Bulletin has great pleasure in extending to Senior Hoo-Hoo Tom A. Moore the sincere appreciation of the Supreme Nine for his splendid work in organizing and leading the Chicago members in making arrangements for taking care of the Annual. Brother Moore, Vicegerent Snark F. De Anguera and the rest of the Chicago committee whose names appear elsewhere, are deserving of great praise for the very able manner in which they fulfilled their duties. A list is also printed elsewhere in this issue of the hosts of the 28th Annual, through whose generosity the various committees were able to provide the splendid entertainment given and to whom the Bulletin extends sincere thanks on behalf of the Supreme Nine and other members.

The following is a list of officers and those initiated at the Concatenation:

CONCATENATION No. 2101, Chicago, Ill., September 10, 1918.

- Snark—A. B. Cone.
- Senior Hoo-Hoo—M. E. Botts.
- Junior Hoo-Hoo—L. J. Pomeroy
- Scribe-noter—R. S. Utley.
- Bojum—D. Fe Anguera.
- Jabberwock—A. H. Ruth.
- Custodian—F. M. Baker.
- Arcanoper—J. Downing.
- Guard—E. J. Lundin.
- 30280—William Henry Abbott, Chicago Branch Manager, Gill-Andrews Lbr. Co., of Wausau, Wis., 11 S. LaSalle St., Chicago, Ill.
- 30281—Arthur Brallsford, Manager Yellow Pine Department, Herman H. Hettler Lbr. Co., 2601 Elston Ave., Chicago, Ill.
- 30282—Charles Foster Carpenter, Chicago Editor, Journal of Commerce, St. Louis, 2100 Mallers Building, Chicago, Ill.

- 30283—Carl Wright Defebaugh, In Advertising Department American Lumberman, 431 S. Dearborn Street, Chicago, Ill.
- 30284—Charles Lewis Kidd, Assistant Post Transportation Officer, U. S. Ordnance Department, U. S. Army, 74th and Ashland, Chicago, Ill.
- 30285—Donald Stewart Montgomery, Secretary Wisconsin Retail Lumbermen Association, 632-4 M. & M. Bank Building, Milwaukee, Wis.
- 30286—William Henry O'Connor, Salesman, Clarence Boyle Lumber Company, 1205 Lumber Exchange Building, Chicago, Illinois.
- 30287—William Thompson Osgood, Chicago Representative Willata Lumber Company, Portland, 1200 Steger Building, Chicago, Illinois.
- 30288—Joseph L. Scala, Assistant to Secretary and Attorney Edward Hines Lumber Company, 1324 Otis Building, Chicago, Ill.
- 30289—Charles William Shunk, Eastern Manager Everett-Johnson Lumber Company of Portland, 1526 Tribune Building Chicago, Ill.
- 30290—Sidney V. Stronter, General Manager Photograph Department American Lumberman, Chicago, Ill.

The Committees in Charge of the Twenty-Eighth Annual

FINANCE.

- | | |
|--------------------------|--------------------|
| F. de Anguera, Chairman, | B. A. Johnson, |
| A. L. Ford, | A. C. Quixley, |
| Minor E. Botts, | Geo. Wilson Jones. |

ENTERTAINMENT.

- | | |
|------------------------|---------------|
| F. M. Baker, Chairman, | Elmer Lundin, |
| A. H. Ruth, | E. W. Meeker, |
| J. L. Lane, | A. B. Cone. |



LAMBERT J. POMEROY
Chairman, Hotel and Arrangements Committee

HOTEL AND ARRANGEMENTS.

- | | |
|--------------------------|-----------------|
| L. J. Pomeroy, Chairman, | L. E. Fuller, |
| S. C. Bennett, | J. Downing, |
| G. A. Vangness, | G. W. Burgoyne. |

MEMBERSHIP COMMITTEE.

- | | |
|--------------------------------|---------------------|
| A. B. Carson, Chairman, | H. F. Brand, Jr., |
| Truman Bledsoe, Vice-Chairman, | Walter W. Perkins, |
| J. S. Hurd, | W. P. Flint, |
| Chas. B. Gorin, | A. J. Ray, |
| Geo. T. Knox, | Geo. L. Hammons, |
| M. L. Pease, | W. A. Terry, |
| Chas. H. Wagner, | R. S. Whiting, |
| Albert Wallerstein, | J. Mortenson, |
| D. H. Jeffris, | Chas. Rossbach, |
| J. A. Faulkner, | B. F. Cobb, |
| Frank Flaherty, | Irving C. Marggraf. |
| J. D. Foucht, | |
| Leonard Berg, | |

RECEPTION COMMITTEE.

- | | |
|---------------------------|-----------------|
| P. S. Fletcher, Chairman, | E. A. Mercadal, |
| H. H. Hettler, | F. J. Pike, |
| N. C. Mather, | T. F. Scanlon, |
| E. H. Defenbaugh, | |

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|---------------------|---------------------|
| J. H. Dion, | J. G. Stadelman, |
| Elmer C. Hole, | Frank B. Stone, |
| John J. Anderson, | E. A. Thornton, |
| R. L. Andres, | R. Cortis, |
| H. F. Arneman, | C. H. Ketrldge, |
| Wm. Clancy, | Geo. J. Pope, |
| E. A. Lang, | H. D. Welch, |
| E. E. Hooper, | W. E. Trainer, |
| Douglas Malloch, | Rowland S. Utley, |
| C. D. Benedict, | Robt. J. Witherell, |
| J. F. Halpin, | P. L. Schmechel, |
| F. L. Johnson, Jr., | Louis Wuichet, |
| Jas. A. Kemper, | V. F. Mashek, |
| Geo. Kerns, | W. S. Brannum, |
| E. L. Thornton, | J. Miksak. |

LADIES' RECEPTION COMMITTEE.

- | | |
|------------------------------|--------------------------|
| Mrs. Tom A. Mooré, Chairman | |
| Mrs. A. Ruth, | Mrs. G. E. Burgoyne, |
| Mrs. Geo. Wilson Jones, | Mrs. A. B. Carson, |
| Mrs. S. C. Bennett, | Mrs. F. M. Baker, |
| Mrs. L. J. Pomeroy, | Mrs. Forest Lesch, |
| Mrs. L. E. Fuller, | Mrs. L. C. Forrest, |
| Mrs. F. de Anguera, | Mrs. A. L. Ford, |
| Mrs. Minor E. Botts, | Mrs. J. J. Anderson, |
| Mrs. Bolling Arthur Johnson, | Miss Evelyn Anderson, |
| Mrs. A. B. Cone, | Mrs. Truman Bledsoe, |
| | Miss Elizabeth Anderson. |



S. C. BENNETT
Member, Hotel and Arrangements Committee



THE OFFICIAL BADGE
Compliments of E. C. Atkins & Co.

"Hosts of the Twenty-Eighth Annual"

INDIVIDUALS.

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|-------------------|-------------------|
| Adams, Chas. H. | Hooper, E. E. |
| Anderson, J. J. | Jones, T. W. |
| Anguera, F. de. | Knox, Geo. T. |
| Baker, F. M. | Large, H. J. |
| Brand, H. F., Jr. | Moore, T. A. |
| Brannum, W. S. | Mercadal, E. A. |
| Bennett, S. C. | Mashek, V. F. |
| Botts, M. E. | Mortenson, J. |
| Beidler, Francis | Pease, M. L. |
| Berg, Leonard | Pomeroy, L. J. |
| Burgoyne, Geo. | Quixley, A. C. |
| Carson, A. B. | Ruth, A. H. |
| Clancy, Wm. | Ray, A. J. |
| Cobb, B. F. | Rossbach, Chas. |
| Cone, Albert | Stone, F. B. |
| Cortis, Richard | Stadlerman, J. G. |
| Crow, L. W. | Smith, Oliver A. |
| Downing, Jack | Terry, W. A. |
| Flint, W. P. | Thornton, E. A. |
| Fuller, L. E. | Utley, Rowland S. |
| Foucht, J. D. | Vangness, G. A. |
| Halpin, J. F. | Wagner, C. H. |
| Hammons, Geo. L. | Whiting, R. S. |
| Hettler, H. H. | Wuichet, L. |

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| Kirby-Bonner Lbr. Co. | Stearns J. S., Lbr. Co. |
| Knauss Bros. Lbr. Co. | Thornton-Claney Lbr. Co. |
| L. D. Leach & Co. | The McMullen-Powell Lbr. Co. |
| Lammers, A. W. | Thornton, E. A. Lbr. Co. |
| Landek, Lbr. Co. | Hiley-Hoitoway Lbr. Co. |
| Lesh & Matthews Lbr. Co. | Worcester, C. H., Co. |
| Larya Lbr. Co., I. | W. A. Davis Lbr. Co. |

Snark Hiscox Meets Omaha Hoo-Hoo

On Saturday evening, Sept. 27th, Snark of the Universe R. A. Hiscox and Secretary-Treasurer E. D. Tennant had the pleasure of meeting a number of prominent Hoo-Hoo and Lumbermen of Omaha at a dinner given in their honor in the Rome Hotel. This proved to be one of the most interesting and enthusiastic get-together affairs held in Omaha during recent years. Capt. Mort Engelman, New Vicegerent Snark of Nebraska, acted as Toastmaster at the Dinner. The new Snark of the Universe was introduced with a few well-chosen remarks and in responding greatly interested his hearers with a clever speech, outlining the lumber conditions on the West Coast. As the Snark is manager of one of the largest Manufacturing and Retailing Firms of the West, he is thoroughly versed in both ends of the business and was able to impart some very valuable information. After speaking for some time on lumber conditions he closed his talk with an outline of what Hoo-Hoo had accomplished in his home state, California, and clearly explained the great benefits derived by Lumbermen in taking active part in Hoo-Hoo work. The Snark made a splendid impression by his practical talk and was the recipient of numerous congratulations at the close of his speech.

Secretary-Treasurer E. D. Tennant followed the Snark and had the pleasure of telling Omaha Lumbermen of the great progress the Order made during recent years. Also outlining various reasons why Lumbermen should actively support the Order. He received a splendid hearing and by the interest shown evidently strongly impressed his hearers with the fact that Hoo-Hoo is fully alive to its opportunities and they would be fully justified in actively starting Hoo-Hoo work.

The speech-making was concluded by an eloquent, enthusiastic talk from Brother Frank Meyers of Omaha. Brother Meyers roused his audience to great enthusiasm by his remarks about his personal experience in Hoo-Hoo work and of the benefits derived from the Order. Brother Meyers also handled in a clever manner various topics of everyday interest and at the close of his remarks was given quite an ovation.

After the speech-making a real heart-to-heart-talk between members was indulged in and practical assurance given the visitors that Omaha intended to place itself in the front of Hoo-Hoo work. Vicegerent Engelman announced that a big Concatenation would be held before the first of November. Ten candidates have already been signed up with good prospects for at least double that amount. Vicegerent Engelman was ably assisted by that old loyal Hoo-Hoo Harry B. Houston, and Nebraska Hoo-Hoo can be assured that with such leadership they will most certainly have much activity in Hoo-Hoo circles during the present year.

Following is a list of those who were present at the Dinner:

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|----------------|------------------|----------------|
| R. A. Hiscox | E. P. McCormick | Frank Meyers |
| E. D. Tennant | F. A. Robertson | Lew Wentworth |
| E. H. Howland | Andrew Adams | E. V. Novotti |
| R. A. Golding | W. W. Carmichael | Geo. Platner |
| H. B. Huston | O. W. Dunn | C. D. Lonergan |
| M. F. Engelman | O. C. Walt | C. Hafer |
| T. H. Goodhue | H. W. Alexander | C. M. Reynolds |
| F. H. McVicker | D. Sturrock | C. H. Hafer |
| P. M. Rivolt | F. A. Jones | R. D. Ebright |
| W. Hafer | W. J. Miller | |

The Bulletin regrets being unable to secure photos of several prominent Chicago members who helped make Annual a success. Will try to get them for next issue.

FIRMS.

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|---------------------------|--------------------------------|
| Acme, Lbr. & Shingle Co. | Lumber |
| Atley, J. M. | Lumberman's Mutual Cas. Co. |
| American Lumberman | Lumber Mills Co. |
| Anguera Lbr. & Tie Co. | Lumber World Review |
| Allen, E. A., Lumber Co. | Lumbermen's Credit Assn. |
| Baird Lumber Co., D. W. | Maisey & Dion |
| Cairo Wood Product Co. | Morgan Sash & Door Co. |
| Clarence Boyle, Inc. | Mickle Lbr. Co., Geo. T. |
| Edward Hines Lumber Co. | National Hardwood Flooring Co. |
| Gauger & Co., John A. | Nessen Lbr. Co., J. O. |
| Genio Wallace | Osgood-Carson Lbr. Co. |
| Geo. D. Griffith & Co. | Pacific Lumber Agency |
| Geo. F. Kearns Lbr. Co. | Pacific Lumber Co. of Ill. |
| Great Lakes Trust Co. | Pate, D. S., Lbr. Co. |
| Gregertson Brothers | Pike-Dial Lbr. Co. |
| Hettler Lumber Co., H. H. | Paepeke-Leicht Lbr. Co. |
| Hardwood Record | Quixley Lumber Co. |
| Hussey, Fred J. | Regan Printing House |
| Herbert, W. A. | Rittenhouse & Embree Co. |
| Hand, N. T. | Ritter-Burns Lbr. Co. |
| J. L. Lane & Co. | Star Moulding Co. |
| Johnson, F. L., Jr. | Steven & Jarvis Lbr. Co. |
| Jones, G. W., Lbr. Co. | |



ROBT. A. McLAUCLAN (27947)
New Orleans, La.
Vicegerent Snark
Southern Louisiana



P. T. LANGAN (2400)
Cairo, Illinois
Vicegerent Snark
Southern Illinois



R. A. VANGNESS (29678)
Chicago, Illinois
Past Vicegerent Snark
Northern Illinois

Reports on Concatenations

During the last few weeks of the old HooHoo year a number of successful concatenations were held. One of the most notable was the wonderful rejuvenation of Hoo-Hoo at Lake Charles, La., where a class of twenty-five splendid representatives of the Lumber Industry were initiated, and a large number of old members reinstated.

We would particularly impress on all Vicegerents the necessity of holding as many concatenations as possible during the year. It helps to keep the interest in the Order alive when meetings are held at frequent periods, and it is only in the territory where the Vicegerent is inactive that lack of interest is shown. It is not necessary to secure a big class of candidates, nor to go to any elaborate expense. A gathering of local Hoo-Hoo with a class of five or six candidates, can be arranged for almost any place where there is lumber activity. Of course the larger the class the better the show, but past experience has proved that some of the most enjoyable and successful concatenations have been held where a small class was given thorough instructions in Hoo-Hoo work and the old cats present simply got together in a real Hoo-Hoo spirit and entertained themselves.

The interest of the Order demands the active support of our Vicegerents. The head office will give them all the help and information possible, so that if our Vicegerents and their local Nines really are interested in building up the Order, they must get busy and keep things moving.

Past Snark Boggess Holds Another

There is no question but what past Snark E. Stringer Boggess believes in keeping Hoo-Hoo affairs moving. Whenever he snares a kitten or two he doesn't wait in hopes of gathering a few more together, but immediately calls the local members of his city together and puts the candidates through.

On the evening of June 27th he held a very successful meeting in Clarksburg W. Va., at which he initiated a class of three who were in a big hurry to call themselves Hoo-Hoo. Brother Boggess states, in reporting this meeting, however, that he really did not catch the kittens himself, as the real huntsman was Brother W. D. Kaufman, of Elkins, W. Va., who was his right-hand man in teaching the kittens the real manners of a live black cat.

Since this concatenation Brother W. D. Kaufman has been appointed Vicegerent Snark for Western Virginia and is looking forward to holding a big concatenation to be held in October at Weston, W. Va. He has ten kittens corralled already, with more in sight, so West Virginia Hoo Hoo can

expect a big night. As soon as arrangements are completed Vicegerent Kaufman will announce the date and full particulars of the above concatenation.

The following is a list of officers and candidates initiated at the Clarksburg meeting:

- Concatenation No. 2093, Clarksburg, W. Va., June 27, 1919.
 - Snark—E. Stringer Boggess, 7197.
 - Senior Hoo-Hoo—Chas. E. Gay, 23163.
 - Junior Hoo-Hoo—W. D. Kaufman, 14438.
 - Bojun—G. M. Barnett, 14839.
 - Scrivenoter—James Holland, 15686.
 - Jabberwock—Chas. E. Gay, 23163.
 - Custocatlan—R. W. Duncan, 11028.
 - Gurdon—R. W. Duncan, 11028.
 - 30224—Patrick Henry Fallen, B. & O. R. R., Purchasing Dept., Buckhannon, W. Va.
 - 30225—Christian C. Fisher, B. & O. R. R., Buckhannon, W. Va.
 - 30226—Harmon Jackson Miles, Frenchton, W. Va.
- The following members were present:
7197, 7431, 11028, 14438, 14839, 15686, 23163.

Concatenation at Olema, California

California Hoo-Hoo never miss an opportunity of boosting the interests of the Order in their Home State, as the following account of a concatenation held during the week-end holiday trip to Olema by a number of San Francisco Hoo-Hoo, fully testifies:

A small but enthusiastic group of Hoo-Hoo, under the guidance of C. Stowell Smith, Vicegerent Snark of the San Francisco district, motored to Olema on August 2d and finding that the local Nine was in the party it was decided, if a kitten could be found, to hold an impromptu Concatenation.

Albert Alexander Wiley, assistant secretary of the California White and Sugar Pine Manufacturers' Association, was selected as being good timber and was given the time of his life as he journeyed through the garden of Great Hoo-Hoo.

The Nine, garbed in their robes of office escorted the purblind kitten through the streets of the town as a preliminary, finishing up the affair with a "session on the roof" and everyone, including the kitten, reports having a most enjoyable time.—Pioneer Western Lumberman.

Following is a list of officers and candidates initiated at the Olema concatenation:

- Concatenation No. 2095, Olema, Calif., Aug. 2, 1919.
 - Snark—C. Stowell Smith.
 - Senior Hoo-Hoo—R. O. Wilson.
 - Junior Hoo-Hoo—R. A. Hisecox.
 - Bojun—Robt. Grant.
 - Scrivenoter—C. M. Tulley.
 - Jabberwock—Fred Hamlin.
 - Custocatlan—Oscar H. Johnson.
 - Arcanoper—Frank W. Trower.
 - Gurdon—R. T. Rasmussen.
 - 30231—Albert Alexander Wiley, Asst. Secy. California White and Sugar Pine Mfrs. Assn., 610 Call Bldg., San Francisco, Calif.
- The following members were present
12595, 12835, 13397, 14423, 15209, 17958, 21846, 24837, 28990, 28992, 29869, 29876, 29879.



F. E. CONNOR (28932)
Sacramento, California
Vicegerent Snark 1917-1919
Sacramento Valley District



GEO. A. COTTRELL (26478)
Fresno, California
Vicegerent Snark 1918-1919
San Joaquin Valley District



C. STOWELL SMITH (21846)
San Francisco, California
Vicegerent Snark 1918-1919
San Francisco Bay District

Splendid Concatenation at Johnson City, Tennessee

Vicegerent Snark S. S. Preston is another loyal Hoo-Hoo who believes small doses often repeated are a great deal better than waiting to administer a large one. Following out this idea, he held another Concat. on the evening of Aug. 23, in Johnson City, Tenn. He had a class of six fine representatives of the lumber industry, and while the number of old cats present was not large, what they lacked in quantity they made up in quality and enthusiasm. Brother Preston reports they had a very impressive ceremony and of course after the impressiveness they derived a great deal of pleasure at the expense of the kittens.

The concatenation was held in the Elks Hall and after the ceremonies were concluded they adjourned to the Busy Bee Restaurant, where club sandwiches and Bevo were served and a good time was enjoyed by all.

At this concatenation a successor to Brother Preston as Vicegerent of Eastern Tennessee was chosen in the person of Brother W. H. Murray of Johnson City. Brother Murray is a real live Hoo-Hoo, well known throughout the district and fully capable of keeping alive the work of the Order.

Following is a list of officers and candidates initiated at the Johnson City concatenation:

- Concatenation 2096, Johnson City, Tenn., Aug. 23, 1919.
 - Snark—S. S. Preston.
 - Senior Hoo-Hoo—J. Mac English.
 - Junior Hoo-Hoo—R. M. Watkins.
 - Bojun—C. Parnell.
 - Scrivenoter—J. A. Riley.
 - Jabberwock—W. H. Murray.
 - Custocatlan—W. S. Smith.
 - Arcanoper—W. M. Netherland.
 - Gurdon—R. F. Nichols.
 - 30232—Frazier Albert Anderson, Log & Lumber Buyer; Southern Bldg. Co., 405 Oak St., Johnson City, Tenn.
 - 30233—Leon Joseph Armbruster, Secy. Treas., L. J. Armbruster Slave Co., P. O. Box 228, Johnson City, Tenn.
 - 30234—W. H. Gregg, Proprietor, Gregg & Leicayan, Shulls Mills, N. C.
 - 30235—Thomas Wesley Hampton, Supt., Boone-Fork Lbr. Co., Shulls Mills, N. C.
 - 30236—Uri Smith, Office Mgr. Sales and Purchases, Boone-Fork Lbr. Co., Shulls Mills, N. C.
 - 30237—Isaac George Sparks, Buyer, Milno, Hall & Johns, of Cincinnati, Forbes, N. C.
- The following members were present
12500, 13633, 17047, 26617, 26958, 26979, 26977, 28886, 29168, 29162.

Mark Elledge Has Fine Class at Corinth

As the Lumberman Poet remarks in the American Lumberman, "Mark Elledge has done gone held another Concatenation down in Mississippi. It is a good deal easier to hold a Concatenation than it is to hold Mark."

The above quotation just about hits the nail on the head. Our new Supreme Scrivenoter is about the liveliest example

of a real, genuine enthusiastic black Cat Hoo-Hoo as you can find roaming the hills, dales and woods of the South. Whenever Mark gets a spare moment from his busy task of shipping trainloads of 2x4 Nines to Detroit and other points, he uses it to boost Hoo-Hoo.

On the evening of August 30th, together with a few other live HooHoo, he held a real Mississippi Concatenation in his home town, Corinth, Miss. He celebrated his retirement from his long term as Vicegerent Snark by gathering together nine husky kittens, and you can just bet when Mark and his followers got through with them they all know what it was to join Hoo-Hoo. After putting the candidates through the catnip, onion bed, dry kiln, and a few other seasoning processes, the new and old cats held a real get-together session on the roof and laid plans for the new Hoo-Hoo year, which will make every lumberman in the Southeast know that HooHoo is the liveliest and best Lumber Organization on Earth. Mark has jumped into his new duties as a member of the Supreme Nine with a vim, which if copied by other members of the Nine, will make 1920 the banner Hoo-Hoo year.

His next point of assault will probably be Meridian and Hattiesburg, Miss. followed by real activity in other sections of his jurisdiction.

The following is a list of officers and candidates initiated at the Corinth Concatenation:

- Concatenation No. 2097, Corinth, Miss., Aug. 30, 1919.
 - Snark—M. M. Elledge.
 - Senior Hoo-Hoo—O. C. Moor.
 - Junior Hoo-Hoo—H. C. Bell.
 - Bojun—C. K. Nixon.
 - Scrivenoter—C. D. Whitfield.
 - Jabberwock—H. G. Ables.
 - Custocatlan—Sam J. Richardson.
 - Arcanoper—W. O. McAnally.
 - Gurdon—D. H. Jeffris.
 - 30238—Olin B. Bostick, Buyer and Yard Foreman, M. M. Elledge Lbr. Co., Red Bay, Ala.
 - 30239—Claud Young Butrom, Sole Owner, C. Y. Butrom Lbr. Co., Corinth, Miss.
 - 30240—John Edward Clement, Pres., Burnsville Merc. Co., Burnsville, Miss.
 - 30241—Posty Alfred Dowd, Owner, P. A. Dowd Lbr. Co., Glenn, Miss.
 - 30242—Lloyd Fontres Garrett, Owner, Pochontas Lbr. Co., Corinth, Miss.
 - 30243—Joseph Ward Hatcher, Mill Superintendent, M. M. Elledge Lbr. Co., Red Bay, Ala.
 - 30244—Frank K. Melroe, Owner, Melroe Lbr. Co., Corinth, Miss.
 - 30245—Mardis Leo Stroud, Partner, Pine Trees Lbr. Co., Corinth, Miss.
 - 30246—Harman O. Timbes, Owner, Manufacturing Lbr. at Padon, Miss.
- The following members were present
19753, 21577, 26427, 27963, 29285, 29283, 29945, 30217.

TWENTY-NINTH ANNUAL
St. Louis, Sept. 8-9-10, 1920
TALK ABOUT IT—THINK ABOUT IT



WILLARD G. BURTON (26209)
Salt Lake City, Utah
Vicegerent Snark
Utah



FRED D. BECKER (20010)
Kalispell, Montana
Vicegerent Snark
Western Montana



WM. D. KAUFMAN (14438)
Elkins, West Virginia
Vicegerent Snark
West Virginia

Lake Charles, La., Holds Glorious Wind-Up to Hoo-Hoo Year

It ought to make every Hoo-Hoo realize how strong the Order has come back in Louisiana, to read of the Concatenation held in Lake Charles on August 19th. Louisiana has certainly made a record to be proud of this year. Since May 31st, eighty-two new members have been added to the Hoo-Hoo roll from that state, along with the reinstatement of seventy-two old members. First, that real Hoo-Hoo live wire, Vicegerent McLaughlan of New Orleans put through twenty-five, then Vicegerent Foote, of Alexandria, got together the record class of the year, thirty-two. Now Lake Charles comes through with twenty-five. Brother B. R. Moses, new Vicegerent of Lake Charles District, assisted by Brother E. E. Richards, Jas. Simpson, B. Monday and Vicegerent Foote of Alexandria, and spurred on by the presence of Ex-Snark W. A. Priddie, with the realization that this would be the Snark's last Concat, he would attend during his term of office, they got very busy and succeeded in pulling off a real hum-dinger. The following accounts from the Lumber Trade Journal and the American Lumberman gives a splendid outline of the happenings at this great meeting:

Lake Charles, La.—Lake Charles concatenated in a truly kittenish manner on the evening of August 19. Twenty-five kittens tasted of the delights of the onion bed, wandered through the darkness of night, on the desert of fate and awoke to find themselves in the garden dreamland with a thirst unquenchable and a desire irrefutable.

W. A. Priddie, Snark of the Universe and vice-president of the Beaumont Lumber Company, Beaumont, Tex., was on hand as the highest executive of Hoo-Hoo; he was accorded the keys of the city on the part of Mayor Trotti. As a matter of fact the mayor accorded all the visiting Hoo-Hoo a similar consideration, this being due to his well known foresight, for the mayor was to be among the kittens at the concat, and he had no desire to be otherwise than friendly with those endowed with unknown privileges in eye opening processes. There was quite a gathering of the old timers from the surrounding country, Beaumont being well represented.

A feature of the concat, was the reinstatement of No. 20. The gentleman owning the number was none other than George W. Law, secretary and treasurer of Lock-Moore & Co. One of the oldest of members, Mr. Law had permitted his membership to lapse a number of years ago. He took an active interest in the proceedings, and especially in the initiation of Mayor Trotti. He also made a solemn vow that from now on until the end of life he would forever be an active worker in the cause of the only fraternal organization connected with the lumber industry.

The concatenation was held in the handsome club rooms of the Elks. While a local committee handled all arrangements, the final touches were given by Vicegerent Snark H.

D. Foote, when he arrived from Alexandria. Following the concatenation there was a feast in the guise of a banquet, and while there was an absence of the wine that cheereth, there was a constant flow of the floods of oratorical reason. The happiest speech of the occasion was that of Mayor Trotti, who informed the crowd that he had heard of and had seen a few white blackbirds but it was the first time he had ever become intimate with white blackcats.—Lumber Trade Journal.

HOO-HOO INITIATES 25 KITTENS

Lake Charles, La., Aug. 25.—W. A. Priddie, Supreme Snark of the Universe, conducted one of the largest classes of the year into the mysteries of the Sacred Concatenated Order of Hoo-Hoo at Lake Charles Tuesday night, Aug. 19, when twenty-five worthy candidates became black cats. When it is considered that less than a week's time intervened from the moment it was decided to hold the concatenation, it speaks particularly well for the organizers who secured the twenty-five applications. Particular credit must be given to B. R. Moses, of the Anococo Lumber Co., and James Simpson, of the J. A. Bel Lumber Co., assisted by Charles B. Monday of the Lock-Moore Lumber Co., and W. D. Hoover of the Powell Lumber Co. Friend Moses is a regular "tom-cat" when it comes to dragging in the kittens and he simply closed up shop and went after them.

Mr. Priddie suggested the holding of the concatenation because of a meeting of the Alexandria District Lumber Exchange to be held at Lake Charles on this day, saying that it would probably be his last chance to conduct a concatenation as his term of office expires in September. He asserted that it was one of the best conducted "concat" in his experience.

A parade, with the kittens hanging to a rope fastened to a tractor, preceded the concatenation. Mayor Joshua A. Trotti of Lake Charles was one of the kittens and it is betraying no secrets to say that they surely "worked on him." In the hands of W. A. Nichols of Beaumont who was acting Junior Hoo-Hoo, the kittens led a miserable life for a couple of hours. A splendid banquet followed the concatenation.

The attendance of old cats was good and among the honored guests was George M. Law, general manager of Lock-Moore & Co., who is the bearer of No. 20 and who became a member at the first regular concatenation held in New Orleans, in 1892. S. N. Young, of Lake Charles, who holds life membership No. 35, was also present at the concatenation.—American Lumberman.

Following is a list of officers and candidates initiated at the Lake Charles Concatenation

Concatenation No. 2098, Lake Charles, La., Aug. 19, 1919.
Snark—W. A. Priddie.
Senior Hoo-Hoo—H. D. Foote.
Junior Hoo-Hoo—W. A. Nichols.
Bojum—W. D. Hoover.
Custocatian—B. H. Miller.
Scrivenoter—Chas. B. Monday.
Jabberwock—Marcus E. Sperry.
Gurdon—F. P. Fletcher.
Arcanoper—J. Bend Wand.



W. C. BUTLER (22792)
Sioux City, Iowa
Vicegerent Snark
Northwestern Iowa



LEE E. GLASS (26911)
Memphis, Tennessee
Vicegerent Snark
Western Tennessee



S. S. PRESTON (26617)
Johnson City, Tenn.
Past Vicegerent Snark
Eastern Tennessee

- 30247—John William Alexander, Planer Foreman, Lock-Moore Co., Ltd., Westlake, La.
30248—Harry L. Blackwell, Planing Mill Foreman, Calcasieu Long Leaf Lbr. Co., Lake Charles, La.
30249—Archie Cameron, Pres. and Mgr., Lake Charles Planing Mill Co., Lake Charles, La.
30250—Isaac N. Christmas, Sawyer, J. A. Bel Lbr. Co., Inc., 819 Lawrence St., Lake Charles, La.
30251—Henry Nelson Funguy, Asst. Sales Mgr., J. A. Bel Lbr. Co., Box 823, Lake Charles, La.
30252—Frank Carrothers Gault, Sales Engineer, A. M. Lockett & Co., Lake Charles, La.
30253—Arthur Leo Gayle, Director, Weber-King Lbr. Co., Lake Charles, La.
30254—Walter Stewart Goos, Saw Piler, J. A. Bel Lbr. Co., 618 Ford St., Lake Charles, La.
30255—Robert Mason Hereford, Secy-Treas. and Mgr., Murray Brooks Lbr. Co., Ltd., 707 Ryan St., Lake Charles, La.
30256—John Joseph Kuntz, Mgr., The Kuntz Co., 320 Kingshighway, San Antonio, Texas.
30257—Clinton John Laughlin, Sales Agt., The Long Bell Lbr. Co., Box 869, Kansas City, Mo.
30258—Clarence Mortimer Marigan, Secy.-Treas., Kraus & Marigan Lbr. Co., Westlake, La.
30259—Percy Myers, Order Clerk, Calcasieu Lbr. Co., 570 Nicholson St., Lake Charles, La.
30260—Charles William Outhwaite, Travelling Salesman, Estorgo Drug Co., New Iberia, La.
30261—John Augustus Owens, Sawmill Foreman, Calcasieu L. L. Lbr. Co., 943 Blake St., Lake Charles, La.
30262—Frank James Potter, Buyer and Salesman, Murray Brooks Lbr. Co., Lake Charles, La.
30263—James Edward Quinn, Bookkeeper, Anococo Lbr. Co. & La. Western Lbr. Co., Lake Charles, La.
30264—Edward Rolser—Vice-Pres. and Supt., Rolser Machine Shops, 117 Pine St., Lake Charles, La.
30265—Herman Rolser—Asst. Supt., Rolser Machine Shops, 117 Pine St., Lake Charles, La.
30266—Lorrie Earnerst Rushon, Asst. Sales Agt., Long Bell Lbr. Co., of K. C., Mo., Box 869, Lake Charles, La.
30267—John Reynolds Stephenson, Bill Marker, Calcasieu L. L. Lbr. Co., 610 Nichols St., Lake Charles, La.
30268—Joshua A. Trotti, Vice-Pres., D. R. Swift Est., Inc., Lake Charles, La.
30269—Thomas Gilbert Trotti, Gen. Mgr., D. R. Swift Est., Inc., Lake Charles, La.
30270—Jesse F. Tucker, Shipping Clerk, Calcasieu L. L. Lbr. Co., 1119 Read St., Lake Charles, La.
30271—George West, Owner, Geo. West Insurance, Calcasieu Natl. Bldg., Lake Charles, La.

The following members were present
20, 127, 531, 716, 8881, 9409, 9712, 10668, 10912, 12551, 13496, 13790, 14013, 15913, 16658, 16660, 16661, 16680, 16681, 16690, 17474, 18060, 18025, 18189, 22871, 22966, 22975, 23939, 25599, 25600, 26745, 29027, 29127, 30049.

Sacramento, Cal., Closes Hoo-Hoo Year With Final Concatenation

What Sacramento Hoo-Hoo describes as one of the pleasantest, happiest and most successful concatenations ever held in that thriving Hoo-Hoo city, took place under the leadership of Vicegerent Snark F. E. Connor, on the evening of August 30th. It was attended by a number of San Francisco Hoo-Hoo and with the able assistance of Brother Robt. Hendricksen as Junior Hoo-Hoo, the Valley members succeeded in

impressing the candidates in a manner truly worthy of the best tradition of Hoo-Hoo initiation work. Unfortunately, Brother Connor did not send the Bulletin a detailed account of this meeting, but judging from past Sacramento concatenations we know it was a big success from start to finish.

One of the features of the evening was the drafting of a resolution to past Snark Priddie, expressing the loyalty and good wishes of the Valley Hoo-Hoo. This was read at the Annual Meeting and appears with other communications from absent members in this issue.

Following is a list of officers and candidates initiated at the Sacramento concatenation

Concatenation No. 2099, Sacramento, Calif., Aug. 30, 1919.

- Snark—F. E. Connor.
Senior Hoo-Hoo—C. G. Bird.
Junior Hoo-Hoo—Robt. Hendricksen.
Bojum—E. G. Robie.
Scrivenoter—J. C. Ahrens.
Jabberwock—R. S. Fuller.
Custocatian—H. Chandler.
Arcanoper—J. E. White.
Gurdon—J. E. Brink.
30272—John Fayette Barnes, Bookkeeper, Adams Lbr. Co., Roseville, Calif.
30273—Dewey Edward Bowen, Salesman, San Joaquin Lbr. Co., P. O. Box 497, Stockton, Calif.
30274—George Marvin Miller, Cashier and Salesman, Simpson-Gray Lbr. Co., 124 W. Weber Ave., Stockton, Calif.
30276—Geo. David Parkinson, Salesman, Simpson-Gray Lbr. Co., of Stockton, 428 Lodi Ave., Lodi, Calif.

The following members were present
8886, 12835, 14416, 14878, 17614, 19492, 20741, 21727, 24836, 25451, 25461, 25478, 25507, 25510, 27779, 28449, 28459, 28932, 28944, 28945, 28990, 30158, 30140, 30143, 30144, 30145, 30147.

Fresno, Cal., Also in Line With Final Concat.

Fresno has always been noted as being a real live Hoo-Hoo city and in order to keep true to the records of the past Vicegerent G. A. Cottrell simply could not let the old Hoo-Hoo year go out without holding at least one more concat, as a result a goodly number of old members gathered together on the evening of August 30th and celebrated in true Hoo-Hoo manner the passing of the old year.

Brother Cottrell and his Nino made a record to be proud of during his term of office. We regret that more details of this splendid meeting were not sent in, but know the concatenation was in keeping with the long series of meetings held in the Valley.

Following is a list of officers and candidates initiated at the Fresno concatenation

Concatenation No. 2100, Fresno, Calif., Aug. 30, 1919.

- Snark—G. A. Cottrell.
Senior Hoo-Hoo—L. Le Master.
Junior Hoo-Hoo—J. R. Noylan.
Bojum—H. E. Verble.
Scrivenoter—L. N. Patterson.
Jabberwock—S. B. Kellner.
Custocatian—W. R. Tanzer.

Arcanoper—Raymond Grey.
Gurdon—A. W. Bernhauer.
30277—Roland L. Curran, Box A. A., Bakersfield, Calif.
30278—Morris Pool, 2226 Fairview Ave., Fresno, Calif.
30279—Elbert L. Smith, Fresno, Calif.

The following members were present
13897, 13902, 13987, 17680, 17685, 19269, 19276, 22042, 26477, 26478,
26488, 25714, 25724, 25727, 25985, 25987, 25988, 25990, 25991, 25992,
25998, 30102, 30105, 30108, 30109, 30110, 30112, 30113, 30115, 30118,
30119, 30122, 30125.

New Orleans Hoo-Hoo Weekly Luncheon Big Success

Vicegerent McLaughlan of New Orleans and his many active supporters believe in keeping Hoo-Hoo active all the time. That they succeed is amply proved by the following accounts of the two recent weekly luncheons:

NEW LUNCHEON PLACE PROVES

POPULAR WITH LOCAL HOO-HOO

The August 28 luncheon of Hoo-Hoo was held in a private dining room of the Monteleone hotel and besides being well attended, the luncheon served to make the old cats feel as if they were really young once more. Vicegerent Snark R. A. McLaughlan has arranged with the management for the use of the private dining room every Thursday. It will be possible now to have special talks from visiting members or from those capable of taking care of special topics.

Edward Schwartz delivered an excellent talk on the coming annual of Hoo-Hoo at Chicago and said he desired as many as could go to meet with him at the train on September 6 and make the trip. State Forester R. D. Forbes discoursed on forestry and Hoo-Hoo. Henry Veith delivered an essay on the possibilities of matronium rind as a fit material for the making of preserves. J. C. Markstein, W. S. Launstein, Phil Marz, Jr., L. D. Smith, H. S. Riecke, William Moskau, C. H. Ogilvie and Fred W. Koese, each had a few remarks to make.

The luncheons will be at the same place and the same time in the future. When the cool weather sets in arrangements will be made for having a few special features at each luncheon.

HOO-HOO LUNCHEONS ARE NOW REAL SPIRIT

MOVERS FROM FEATURE VIEWPOINT

Hoo-Hoo of New Orleans now have a private dining room all to themselves for their luncheons on every Thursday at noon and as a result an excellent speaking program is arranged for luncheon days. The luncheons are being held at the Monteleone Hotel and all visiting members of Hoo-Hoo a well known attorney and building and loan expert. Mr. Friedrichs talked on the relationship of lumber, to the building and loan business. He made a most entertaining talk, his explanation of the possibilities of home ownership on the part of workers through building and loan association connections receiving close attention. He is also president of the New Orleans Teocalli of the Order of Ancient and Modern America. A good word for the New Orleans Industrial Exposition was also injected.

The luncheon of September 18 is to be featured by an address delivered by Roger E. Simmons, secretary of the American Pitch Pine Export Association and an American Trade Commissioner for the lumber industry to Russia during the war. He was captured by the bolsheviks during his stay in Russia and was condemned to death, but managed to escape. His talk will be general, but will cover his experiences in Russia. All Hoo-Hoo and members of the lumber industry in New Orleans should be on hand to hear this address.

By-Laws of the Order

At the 24th annual meeting, held in the Home of Hoo-Hoo, San Francisco, September, 1915, a resolution was passed authorizing the incorporation of the Concatenated Order of Hoo-Hoo and adopting the following Articles of Agreement and By-Laws, in place of the old Constitution and By-Laws. The By-Laws printed herewith are the same as those passed in San Francisco, with the exception of one or two slight changes authorized at the 25th and 26th Annual.

At the recent Annual additional authorization regarding incorporation was passed and a committee of St. Louis members appointed to carry it out.

Articles of Agreement

Made and entered into under the provisions of Article X, Chapter 33, R. S. 1909, and amendments thereto.

Know All Men by These Presents:
That, we, whose names are hereunto subscribed, do hereby associate ourselves for the purpose of incorporating, and we provide:

First—The name of our Association will be the Concatenated Order of Hoo-Hoo.

Second—The location of its principal office will be in the City of Saint Louis, in the State of Missouri, with such other offices in such other places and at such times as may be necessary, and so determined and provided by the executive or advisory officers of the Order.

Third—Its duration shall be fifty years.

Fourth—The object and purposes for which the Concatenated Order of Hoo-Hoo is formed are as follows:

To promote the Health, Happiness and Long Life of its members.

To advance, practice and encourage education, science and benevolence among its members.

To hold such real estate as may be necessary to the full enjoyment of the purposes enumerated herein.

To offer, give or secure such insurance, indemnity or relief as its members, from time to time may desire, subject to the insurance laws of the State of Missouri.

Fifth—To have and use a corporate seal.

By-Laws of The Concatenated Order of Hoo-Hoo

Number 1. The By-Laws are to be construed so that all action taken thereunder will meet with every legal requirement and insure to the best interests and solely for the benefit of the Order as an individual, and to the members collectively, that the purpose as outlined in the Articles of Agreement and the following By-Laws are properly executed.

MEMBERSHIP.

Number 2. Active Membership—The membership of this Order shall be limited to white male persons of full age of twenty-one (21) years, of good moral character who possess one or more of the following seven qualifications: Lumbermen, Foresters, Officers of Lumber Associations, Officers or Representatives of Lumber Insurance Companies, Newspaper men, Railroad men, Sawmill Machinery and Supply men; and so definitely shall the line of qualification be drawn in each class that the occupation under which persons apply for membership shall be their main or principal occupation, and it shall be the business of the person recognized in the community in which he resides as his principal vocation.

SPECIFIC DEFINITION OF ELIGIBILITY.

Number 3. Lumbermen—Lumbermen shall be those who are engaged either in the ownership or sale of timber lands, timber or logs, or the manufacture or sale, at wholesale or retail, of forest products, either as owners, officers, managers of departments, general superintendents, sales managers or salesmen.

FORESTERS.

Number 4. Foresters—This class shall include those persons graduated from recognized schools of forestry, officials of the forestry service and members of forest commissions or boards, either state or national.

OFFICERS OF LUMBER ASSOCIATIONS.

Number 5. Officers of Lumber Associations—Regularly organized lumber associations, state or national.

LUMBER INSURANCE COMPANIES.

Number 6. Lumber Insurance Companies—Officers or representatives of mutual or inter-insurance companies placing risks on lumber property exclusively.

NEWSPAPER MEN—PUBLISHERS.

Number 7. Newspaper Men—Publishers, proprietors or persons regularly connected with the editorial or business departments of newspapers.

RAILROAD MEN.

Number 8. Railroad Men—General officers, general and assistant freight, passenger, claim, purchasing, commercial, soliciting and station agents, chief dispatchers and train masters and members of railroad commissions.

SAWMILL MACHINERY AND SUPPLY MEN.

Number 9. Sawmill Machinery and Supply Men—Persons engaged in the manufacture or sale, to lumber manufacturers, of sawmill or planing mill machinery and mill supplies for the necessary operation of woodworking machinery.

INITIATION.

Number 10. Initiation—Such persons as above mentioned may be initiated under proper application, payment of initiation fee and election to membership.

LIMITED ACTIVE MEMBERSHIP.

Number 11. Limited Active Membership—The active membership shall be limited to 33,999 members in good standing.

ADMISSION OF PAINT, CEMENT, TILING, ROOFING AND OIL MEN.

Number 12. Manufacturers, wholesale dealers and salesmen of cement, roofing, paints, oil, tiling and other staple articles, can not become active members, but will be welcome as honorary members.

MODE OF ELECTING OR REJECTING APPLICANTS AT CONCATENATIONS.

Number 13. Each applicant for membership shall fully fill out the final application blank, which must be endorsed by three members of the Order in good standing. Applications for membership shall be balloted on collectively. In case there are three or more black balls in the first ballot, each applicant shall thereafter be



OFFICERS OF THE ORDER



The Supreme Nine

SNARK OF THE UNIVERSE—H. A. Hscox (14423), Manager, Hart-Wood Lumber Co., San Francisco, Calif.
SENIOR HOO-HOO Tom A. Moore (8308), Chicago Representative, Pacific Lumber Agency, Chicago, Ill.
JUNIOR HOO-HOO—Ben S. Woodhead (6008), President, Beaumont Lumber Company, Beaumont, Tex.
BOJUM—Wm. P. McPhee (6172), McPhee & McGinnity Lumber Company, Denver, Colo.
SCRIVENOTER—Mark M. Elledge (26127), M. M. Elledge Lumber Co., Corinth, Miss.

JABBERWOCK—W. P. Anderson (17862), President, Glendon-Anderson Lumber Co., St. Louis, Mo.
CUSTODIAN—Rensen T. Williams (27800), Secretary, Astoria Veneer Mills & Dock Co., Astoria, L. I., N. Y.
ARCANOPER—Geo. M. Cornwall (7010), Editor and Publisher, The Timberman, Portland, Ore.
GURDON—N. J. Warner (25938), Manager, Richard P. Baer & Co., Asheville, N. C.

The Jurisdictions

JURISDICTION No. 1—Under Snark of the Universe, H. A. Hscox: California, Nevada, Utah and Arizona; all Foreign Countries except Canada.
JURISDICTION No. 2—Under Senior Hoo-Hoo, Tom A. Moore: Northern Half of Illinois, Michigan, Wisconsin, Ohio and Indiana.
JURISDICTION No. 3—Under Junior Hoo-Hoo, Ben S. Woodhead: New Mexico, Texas, Arkansas, Oklahoma, Louisiana, Mexico, Canada.
JURISDICTION No. 4—Under Bojum, Wm. P. McPhee: Colorado, Nebraska, Kansas and North and South Dakota.
JURISDICTION No. 5—Under Scrivenoter, M. M. Elledge: Mississippi, Alabama, Georgia and Florida.

JURISDICTION No. 6—Under Jabberwock, W. P. Anderson: Missouri, Southern Half of Illinois, Iowa and Minnesota.
JURISDICTION No. 7—Under Custodian, R. T. Williams: Delaware, District of Columbia, New York, Maryland, New Jersey, New England States, Pennsylvania, Eastern Canada.
JURISDICTION No. 8—Under Arcanoper, G. M. Cornwall: Washington, Oregon, Idaho, Wyoming, Montana and Western Canada.
JURISDICTION No. 9—Under Gurdon, N. J. Warner: Tennessee, North and South Carolina, Kentucky, Virginia and West Virginia.

The House of Ancients

THE HOUSE OF ANCIENTS

CHAS. H. McCABER (1), (Deceased).
B. A. JOHNSON (2), Lumber World Review, Chicago, Ill.
J. E. DEFEBAUGH (6), (Deceased).
H. H. HEMENWAY (181), (Deceased).
A. A. WHITE (102), (Deceased).
N. A. GLADDING (99), E. C. Atkins & Co., Indianapolis, Ind.
W. B. STILLWELL (3053), Southern Pine Co., of Georgia, Savannah, Ga.
A. H. WEIR (2505), (Deceased).
WM. H. NORRIS (1600), (Deceased).
ED. M. VEITMEIER, (Deceased).
C. D. ROURKE (121), (Deceased).
R. D. INMAN (2180), Inman-Poulsen Lumber Co., Portland, Ore.
A. C. RAMSEY (233), Memphis, Dallas & Gulf Railroad Co., of Nashville, Ark.

J. S. BONNER (5240), Bonner Oil Co., Houston, Tex.
PLATT B. WALKER, Editor the Mississippi Valley Lumberman, Minneapolis, Minn.
W. A. HADLEY (11880), The S. Hadley Lumber Co., Chatham, Ont., Can.
H. J. MILLER (3100), H. J. Miller Lumber Co., L. C. Smith Bldg., Seattle, Wash.
E. STRINGER BOGGESS (7197), Clarksburg, W. Va.
FRANK W. TROWER (12835), Trower Lumber Co., San Francisco, Calif.
JOHN H. KIRBY (7778), Kirby Lumber Co., First National Bank Bldg., Houston, Tex.
EMERSON D. TENNANT (13070), Concatenated Order of Hoo-Hoo, 1174 Arcade Bldg., St. Louis, Mo.
JULIUS SEIDER, (8220), Julius Seider Lumber Co., of St. Louis, Mo.
W. A. FREDDE (129), Beaumont Lumber Co., of Beaumont, Tex.

Osirian Cloister

HIGH PRIEST OF OSIRIS—Wm. A. Pridde (129), Vice-President, Beaumont Lumber Co., Beaumont, Tex.
HIGH PRIEST OF PTAN—Chas. J. Kammer (7281), General Manager, Lewis Thomson & Co., Astoria, L. I., N. Y.
HIGH PRIEST OF RA—Frank Paramo (14880), Oliver J. Olson & Co., San Francisco, Calif.
HIGH PRIEST OF ISIS—P. T. Langan (2100), P. T. Langan Lumber Co., Cairo, Ill.
HIGH PRIEST OF SHU—Chas. E. Price (11225), Representative, Wm. Buchanan, Arcade Bldg., St. Louis, Mo.

HIGH PRIEST OF THOTH—E. D. Tennant (13070), Secretary-Treasurer, Concatenated Order of Hoo-Hoo, St. Louis, Mo.
HIGH PRIEST OF HATHOR—Robt. J. Fine (11615), Secretary-Treasurer, The Marbury Lumber Co., Birmingham, Ala.
HIGH PRIEST OF SED—J. G. Simon (5314), J. G. Simon Lumber Co., Cleveland, Ohio.
HIGH PRIEST OF ANUBIS—H. W. Robinson (21155), Manager, Pigeon River Lumber Co., Fort William, Ont.

Vicegerent Snarks

ALABAMA—(Western District)—Geo. W. Phall (39946), Geo. W. Phall Lumber Co., Tuscaloosa, Ala.
ALABAMA—(Central District)—E. W. McKinley (24679), Secretary, Jefferson Lbr. Co., Birmingham, Ala.
ALABAMA—(Southern District)—S. K. Taylor (10368), S. K. Taylor Lumber Co., Mobile, Ala.
ALBERTA, CANADA—(Southern District)—John M. Nelson (13875), Cuddy & Nelson, Calgary, Alberta.

ALBERTA, CANADA—(Northern District)—A. J. MacDonald (23311), D. R. Fraser & Co., Edmonton, Alberta.
ARIZONA—John A. Johnson (24080), State of Arizona, Johnson & Koch, Phoenix, Ariz.
ARKANSAS—J. B. Webster (24701), Secretary, Arkansas Ass'n of Lumber Dealers, 327 Southern Trust Bldg., Little Rock, Ark.
AUSTRALASIA—William G. Boorman (106), Berlin Machine Works, Sidney, N. S. W., Australia.

VICEGERENT SNARKS—Continued.

- BRITISH COLUMBIA—(Coast District)—J. A. Edgecombe (28857), Editor, Pacific Coast Lumberman, Vancouver, B. C.
- CALIFORNIA—(San Francisco Bay District)—Theodore Lerch (25466), Sales Manager, Albion Lbr. Co., San Francisco, Calif.
- CALIFORNIA—(San Diego District)—Harry Doan White (14298), Western Lumber Co., San Diego, Cal.
- CALIFORNIA—(Sacramento Valley District)—Earl White (28459), The California Door Co., Folsom, Calif.
- CALIFORNIA—(San Joaquin Valley District)—C. D. LeMaster (29727), Fresno Planing Mill Co., Fresno, Calif.
- CALIFORNIA—(Southern District)—J. W. Riddiford (99227), Secretary, Lumbermen's Exchange, Los Angeles, Cal.
- CALIFORNIA—(Northern District)—H. W. Cole (27218), Manager, The Little River Redwood Co., Bulwinkle, Cal.
- COLOREADO—Robert D. Mundell (28212), Secretary, Mountain States Lumber Dealers Association, Denver, Colo.
- ENGLAND—(Southern District)—Edwin Haynes, Timber Trades Journal, 8-11 Paternoster Row, London, E. C., England.
- FLORIDA—John J. Earle (8523), Western and Southern Florida, Landeck Lumber Co., Tampa, Fla.
- GEORGIA—(Southeastern District)—George C. Smith (23695), The Yarns Naval Stores Co., Brunswick, Ga.
- IDAHO—E. B. Sherman (27446), C. R. Shaw Wholesale Co., Boise, Idaho.
- ILLINOIS—(Northern District)—F. de Guera (29924), President and Treasurer, Angora Lumber and Tie Co., 1101 Conway Bldg., Chicago, Ill.
- ILLINOIS—Geo. W. Angel (28348), Southern Iowa-Western Illinois, Vice-President, Hamilton Lumber & Mill Co., Hamilton, Ill.
- ILLINOIS—(Southern District)—P. T. Langan (2400), P. T. Langan Lumber Co., Cairo, Ill.
- IOWA—(Northwestern District)—W. C. Butler (22792), Ronch & Munser Saw & Door Co., Sioux City, Iowa.
- IOWA—(Southern District)—Robert K. Eaton (12115), Missouri Lumber & Land Exchange Co., Des Moines, Iowa.
- KENTUCKY—(Southwestern District)—W. K. Hall (14314), W. K. Hall Lumber Co., Fulton, Ky.
- LOUISIANA—H. D. Foote (13790), Sales Manager, Enterprise Lumber Co., Alexandria, La.
- LOUISIANA—(Southern District)—Robt. A. McLaughlin (27947), Associate Editor, New Orleans Lumber Trade Journal, New Orleans, La.
- LOUISIANA—(Central Eastern District)—W. H. Nalty (26323), Hammond Lumber Co., Hammond, La.
- LOUISIANA—(Southwestern District)—B. H. Moser (15913), Secretary-Treasurer, Anasco Lbr. Co., Lake Charles, La.
- MARYLAND—(Eastern District)—George R. Johnson (27795), George R. Johnson, Wholesale Lumber, Knickerbocker Bldg., Baltimore, Md.
- MEXICO—(Southern District)—E. G. Jarrett, Apartado No. 465, Tampico Tama, Mexico.
- MICHIGAN—(Southeastern District)—A. T. Allan (3196), Allan Brothers, Detroit, Mich.
- MICHIGAN—(Western District)—William Fassett (25582), Secretary, Felger Lumber & Timber Co., Michigan Trust Bldg., Grand Rapids, Mich.
- MISSISSIPPI—(Northern District)—M. M. Sledge (36427), M. M. Sledge Lumber Co., Corinth, Miss.
- MISSISSIPPI—(Southern District)—E. T. Batten (27114), Secretary-Treasurer, Mississippi Pine Association, Hattiesburg, Miss.
- MISSOURI—(Eastern District)—W. P. Anderson (17862), President, Gideon-Anderson Lumber Co., St. Louis, Mo.
- MONTANA—(Eastern District)—H. M. Yaw (23724), Strum & Yaw, Great Falls, Mont.
- MONTANA—(Western District)—Fred D. Becker (20010), Montana Lumber Manufacturers' Association, Kalispell, Mont.
- NEBRASKA—Morton F. Engelman (28256), M. F. Engelman Co., Omaha, Neb.
- NEVADA—C. C. Bridgman (12128), Agent, Verdi Lumber Co., Reno, Nev.
- NEW YORK—Fred J. Rumker (29200), F. Eckenroth & Son, 186 Lewis St., New York City.
- NORTH CAROLINA—(State of North Carolina)—Geo. L. Forester (28657), Anson G. Betts & Co., Asheville, N. C.
- NORTH DAKOTA—Harry T. Alsop (4238), Interior Lumber Co., Fargo, N. D.
- OHIO—(Southern District)—Harry A. Hollowell (3661), Hollowell & Co., Cincinnati, Ohio.
- ONTARIO—(Eastern District)—R. H. Webb (19546), Webb Lumber Co. Ltd., Van Horn and Gladstone Streets, Toronto, Ont., Canada.
- ONTARIO—(Western District)—Horace W. Robinson (21155), Pigeon River Lumber Co., Ft. William, Ontario.
- OREGON—(Western District)—George P. Downey (17539), Slimmonds Manufacturing Co., Portland, Ore.
- PANAMA—William T. McCormick (29329), Manager, Robert Wilcox, Ancon, Canal Zone, R. P.
- SASKATCHEWAN—(Northern District)—George Sillers (21890), Twelfth Street, Saskatoon, Sask., Canada.
- SASKATCHEWAN—(Southern District)—W. W. Wilson (28520), The Rutley Lumber Co., Regina, Sask., Canada.
- SCOTLAND—Col. James Lightbody, DSO (12798), F. A. Lightbody & Co., 3 Gordon Street, Glasgow, Scotland.
- TENNESSEE—(Eastern District)—W. H. Murray (23886), W. H. Murray Co., Johnson City, Tenn.
- TENNESSEE—(Western District)—L. E. Glass (26911), Tri-State Lumber Co., Memphis, Tenn.
- TEXAS—(Central District)—B. C. Varner (13426), Varner Lumber & Shingle Co., Dallas, Tex.
- TEXAS—(Western District)—Robert A. Whitlock (21391), El Paso Lumber Co., El Paso, Tex.
- TEXAS—(Southern District)—H. D. Fletcher (127), Sales Agent, Pine Products Co., Beaumont, Tex.
- UTAH—Willard G. Burton (26209), Burton Lumber Co., Salt Lake City, Utah.
- WASHINGTON—(Western District)—B. W. Sawyer (23078), Manager, Braco & Hergert Mill Co., Seattle, Wash.
- WEST VIRGINIA—William D. Kaufman (14438), Special Agent Purchasing Dept. B. & O. Ry., Elkins, W. Va.

A big idea can we follow it up?

YOUR WORTHY FOUNDER told me he did not know whether this Order was founded on inspiration or not. He said he did not know whether he believed in inspiration. Well, I don't know either. I don't know: but I feel that this is an hour for inspiration, and if you get from my talk this one idea, it will perpetuate Hoo-Hoo on the basis of true fraternalism throughout the ages of American History, and that is this: Get behind this scientific movement to put every boy into the right job. You could make your local man in the towns, the chief officer of your order in the towns and cities, the head of this movement to study vocations and he could organize and map out work for a local "Success Club," or what ever you might call it, and the local young men would be given bigger opportunities than they have now, under the direction of the man in charge of that department of your organization, and you could accomplish practical economic results.

Excerpt from address by DELBERT ULLRICH

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